## **CURTISS WRIGHT CORP**

# FORM 10-Q (Quarterly Report)

### Filed 5/13/1994 For Period Ending 3/31/1994

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Industry Aerospace & Defense

Sector Capital Goods

Fiscal Year 12/31



## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

# **FORM 10-Q**

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 1994

Commission File Number 1-134

## **CURTISS-WRIGHT CORPORATION**

(Exact name of Registrant as specified in its charter)

Delaware	13-0612970
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
1200 Wall Street West Lyndhurst, New Jersey	07071
(Address of principal executive offices)	(Zip Code)
(201) 896-8400	
(Registrant's telephone number, inclu	nding area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

#### Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, par value \$1.00 per share: 5,059,053 shares (as of May 9, 1994)

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#### **CURTISS-WRIGHT CORPORATION AND SUBSIDIARIES**

#### TABLE OF CONTENTS

	PAGE
PART I - FINANCIAL INFORMATION	
Item 1 - Financial Statements:	
Consolidated Balance Sheets	3
Consolidated Statements of Earnings	4
Consolidated Statements of Cash Flows	5
Consolidated Statements of Stockholders' Equity	6
Notes to Consolidated Financial Statements	7 - 9
Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations	10 - 12
PART II - OTHER INFORMATION	
<pre>Item 4 - Submission of Matters to a vote of</pre>	13
<pre>Item 6 - Exhibits and Reports on Form 8-K - 2 -</pre>	13

#### PART I - FINANCIAL INFORMATION Item 1 - Financial Statements

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (UNAUDITED) (In Thousands)

(III IIIOusailus)	March 31, 1994	December 31 1993
Assets:		
Cash and cash equivalents	\$ 7,902	\$ 20,349
Short-term investments, at lower of	66,003	E/I 011
aggregate cost or market Receivables, net	29,005	54,811 27,333
Deferred tax asset	9,815	
Inventories	21,642	8,882 22,455
Other current assets		
Other Current assets	1,752 	2,397 
Total current assets	136,119	136,227
Property, plant and equipment, at cost	209,142	208,791
Less, accumulated depreciation	140,053	137,361
Property, plant and equipment, net	69,089	71,430
Prepaid pension costs	24,937	24,062
Other assets	5,171	5,228
Total assets	\$235,316	\$236,947
	=======	=======
Liabilities:		
Accounts payable and accrued expenses	\$ 15,263	\$ 14,990
Dividends payable	1,264	
Income taxes payable	3,382	
Other current liabilities	19,040	28,525
Total current liabilities	38,949	43,515
Long-term debt	14,382	14,426
Deferred income taxes	6,542	6,354
Accrued benefit costs	10,907	10,376
Other liabilities	17,737	18,045
Total liabilities	88,517	92,716
Stockholders' equity:	10.000	10 000
Common stock, \$1 par value	10,000	10,000
Capital surplus	57,172	57,172
Retained earnings	264,152	261,356
Unearned portion of restricted stock	(63)	(87)
Equity adj from foreign currency translat'n	(2,114)	(1,862)
	329,147	326,579
Less, cost of treasury stock	182,348	182,348
Total shareholders' equity	146,799	144,231
Total liab & shareholders' equity	\$235,316	\$236,947
	======	======

See notes to consolidated financial statements.

#### CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONSOLIDATED STATEMENTS of EARNINGS (UNAUDITED)

(UNAUDITED)		
(In thousands except per share	data) Three Montl March	
	1994	
Revenues: Sales	\$38,538	\$40,727
Rentals and gains and losses on sales of real estate and equipment Interest, dividends and gains & losses on	2,100	2,117
sales of short-term investments, net Other income, net	825 198	1,002 137
Total revenues	41,661	43,983
Cost and expenses: Product and engineering Selling and service Administrative and general Interest	27,144 1,357 6,515 88	29,423 1,472 6,983 145
Total costs and expenses	35,104	38,023
Earnings before income taxes and cumulative effect of changes in accounting principles Provision for income taxes	6,557 2,252	5,960 2,153
Earnings before cumulative effect of changes in acct'g principles Cumulative effect of changes in acct'g principles (net of applicable taxes)		3,807
Net earnings	\$ 4,061 ======	\$ 1,136 ======
Weighted average number of common shares outstanding	5,061	5,061
Net earnings per common share:    Earnings before cumulative effect    of changes in acct'g principles    Cumulative effect of changes in    accounting principles    Net earnings per common share  Dividends per common share	\$ .85 (.05) \$ .80 ======= \$ .25	\$ .75 (.53) \$ .22 ====== \$ .25
···· • • · · · · · · · · · · · · · · ·	======	======

See notes to consolidated financial statements.

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONSOLIDATED STATEMENTS of CASH FLOWS (UNAUDITED) (In thousands)

(In thousands)		
	Three Mon Mar	ch 31
		1993
Cash Flows from operating activities: Net earnings	\$ 4,061	\$ 1,136
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Cumulative effect of changes in acct'g principles	244	2,671
Depreciation and amortization	2,721	3,047
Net gains on short-term investments	(495)	
Increase (decrease) in deferred taxes Changes in operating assets and liabilities:		(1,263)
Proceeds from sales of trading securities	31,043	
Purchases of trading securities	(40,500)	
Increase in receivables	(1,582)	(3,199)
Increase in retainages		(125)
Decrease in inventory	515	1,029
Increase (decrease) in progress payments	208	(302)
Inc/(dec) in accts payable & accrued expenses	(1,276)	
Increase (decrease) in income taxes payable	3,637	(84)
Increase in other assets	(428)	
Increase in other liabilities	786	178
Litigation settlement	(8,880)	
Other, net	(218)	313
Total adjustments	(14,839)	1,796
Net cash provided (used) by operat'g activities	(10,778)	2,932
Cash flows from investing activities:		
Proceeds (losses) on sales of real estate & equipm't	(57)	40
Additions to property, plant and equipment	(334)	(1,387)
Proceeds from sales of short-term investments		108,584
Purchases of short-term investments		(125,334)
Net cash used by investing activities		(18,097)
Cash flows from financing activities:		
Principal payments on long-term debt	(25)	(2,647)
Net cash used by financing activities	(25)	
Net decrease in cash and cash equivalents	(11,194)	
Cash and cash equivalents at beginning of period	20,349	28,134
Cash and cash equivalents at end of period		\$ 10,322 ======

See notes to consolidated financial statements.

#### CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONSOLIDATED STATEMENTS of STOCKHOLDERS' EQUITY (UNAUDITED)

(In thousands of dollars)

	-Common Shares Issued	Amount	Surplus			from Foreign Currency Translation	-	
December 31, 1992							4,939,257	\$182,348
Net earnings Common dividends Amortization of unearned portion of restricted	n.			(5,623) (5,059)				
stock			(110)		230			
Translation ad- justments, net						(631)		
December 31, 1993	10,000,000	10,000	57,172	261,356	(87)	(1,862)	4,939,257	182,348
Net earnings Common dividends Amortization of unearned portion of restricted	n			4,061 (1,265)				
stock Translation ad-					24			
justment, net						(252)		
March 31, 1994	10,000,000				\$ (63) ======	\$(2,114) ======	4,939,257	, ,

see notes to consolidated financial statements.

#### **CURTISS-WRIGHT CORPORATION and SUBSIDIARIES**

# NOTES to CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. BASIS OF PRESENTATION

The information furnished in this report reflects all adjustments, consisting primarily of normal recurring accruals, which are, in the opinion of management, necessary for a fair statement of the results for the interim periods presented. The unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Corporation's 1993 Annual Report to Stockholders. The results of operations for these interim periods are not necessarily indicative of the operating results for a full year. Certain reclassifications of prior year amounts have been made in order to conform with the current consolidated financial presentation.

#### 2. CHANGES IN ACCOUNTING PRINCIPLES

Effective January 1, 1994, Curtiss-Wright adopted Statement of Financial Accounting Standards No. 112, "Employers' Accounting for Postemployment Benefits" (SFAS No. 112). This statement requires that provision be made for benefits for former or inactive employees, after employment but before retirement, such as salary continuation, severance benefits and disability-related items. Under the new accounting rules, the Corporation recorded a projected obligation for these benefits of \$375,000. This obligation resulted in an after-tax charge to earnings for the first quarter of 1994 of \$244,000 or \$.05 per share.

#### 3. SHORT-TERM INVESTMENTS

Effective January 1, 1994, the Corporation began accounting for its short-term investments in accordance with Statement of Financial Accounting Standards No. 115, "Accounting for Certain Investments in Debt and Equity Securities" (SFAS No. 115). This statement requires that the Corporation's investments in equity securities be classified as "trading securities" or "available for sale securities." The Corporation's short-term investments are comprised of marketable equity and non-equity securities, all classified as trading securities at March 31, 1994, under SFAS No. 115.

Short term investments have an aggregate cost of \$66,717,000 and an aggregate market value of \$66,003,000 at March 31, 1994, compared to an aggregate cost of \$54,811,000 and an aggregate market value of \$54,869,000 at December 31, 1993. Included in the determination of net earnings were net realized gains on the sales of short-term investments, determined on the specific identification cost basis, totaling \$1,209,000 and \$335,000 for the first quarter of 1994 and 1993, respectively. Also included in the determination of net earnings for the first quarter of 1994 were net unrealized holding losses on trading securities totaling \$714,000.

#### 4. RECEIVABLES

Receivables, at March 31, 1994 and December 31, 1993, include amounts billed to customers and unbilled charges on long-term contracts consisting of amounts recognized as sales but not billed at the dates presented. Substantially all amounts of unbilled receivables are expected to be billed and collected within a year. The composition of receivables for those periods is as follows:

	(In thousands)		
	March 31, 1994	December 31, 1993	
Accounts receivable, billed Less: progress payments applied	\$23,048 1,956	\$25,004 4,108	
Unbilled charges on long-term contracts Less: progress payments applied	21,097 23,824 14,997	20,896 20,265 12,935	
	8,827	7,330	
Allowance for doubtful accounts	(914)	(893)	
Receivables, net	\$29,005 ======	\$27,333	

#### 5. INVENTORIES

Inventories are valued at the lower of cost (principally average cost) or market. The composition of inventories at March 31, 1994 and December 31, 1993 is as follows:

	In thousands		
	March 31, 1994	December 31, 1993	
Raw material Work-in-process Finished goods	\$ 4,717 8,806 2,027	\$ 5,626 7,905 2,385	
Inventoried costs related to U. S. Gov't and other long-term contracts	9,075	9,224	
Total inventories  Less: progress payments applied,	24,625	25,140	
principally related to long-term contracts	2,983	2,685	
Net inventories	\$21,642 ======	\$22,455 ======	

#### 6. ENVIRONMENTAL MATTERS

The Corporation is subject to federal, state and local laws and regulations concerning the environment, and is currently participating in administrative or court proceedings involving a number of sites under these laws, usually as a participant in an industry group of potentially responsible parties. Many of these proceedings are at an early stage where it is impossible to estimate with any certainty the total cost of remediation, the timing and extent of remedial actions which may be required by governmental authorities, and the amount of the liability, if any, of the Corporation alone or in relation to that of any other responsible parties. The Corporation also has been seeking to establish insurance coverage with respect to many of these matters, in some cases through litigation initiated against certain insurance carriers. When it is possible to make a reasonable estimate of the Corporation's liability with respect to such a matter, a provision is recorded as appropriate. Actual costs to be incurred in future periods may vary from these estimates.

Based on facts presently known to it, the Corporation does not believe that the outcome of any one of these proceedings, in excess of amounts provided, will have a material adverse effect on its results of operations or financial condition.

#### 7. CONSOLIDATED STATEMENTS OF CASH FLOWS

Interest payments of \$62,000 and \$131,000 were made primarily in association with long-term debt in the first quarters of 1994 and 1993, respectively. The Corporation made an estimated federal income tax payment of \$2,709,000 for the first quarter of 1993, while no estimated payment was necessary for the first quarter of 1994.

Cash flows from purchases and sales of trading securities have been classified as cash flows from operating activities for the first quarter of 1994, in accordance with SFAS No. 115. Cash flows from purchases and sales of short-term investments for the first quarter of 1993 are classified as investing activities.

#### 8. EARNINGS PER SHARE

Earnings per share were computed by dividing the applicable amount of earnings by the weighted average number of common shares outstanding during each period shown in the accompanying Consolidated Statements of Earnings. - 9 -

#### PART I - ITEM 2 CURTISS-WRIGHT CORPORATION and SUBSIDIARIES

# MANAGEMENT'S DISCUSSION and ANALYSIS of FINANCIAL CONDITION and RESULTS of OPERATIONS

#### **RESULTS OF OPERATIONS:**

Curtiss-Wright Corporation posted consolidated net earnings for the first quarter of 1994 totaling \$4.1 million, or \$.80 per share, compared to net earnings of \$1.1 million, or \$.22 per share, for the first quarter of 1993. Net earnings of both periods reflect the cumulative effects of changes in accounting principles. Accounting changes for postemployment benefits (SFAS No. 112), primarily relating to severance, life insurance and disability related obligations, resulted in a charge against earnings of \$.2 million, or \$.05 per share, for the first quarter of 1994. Accounting changes for postretirement health care costs (SFAS No. 106) and income taxes (SFAS No. 109) resulted in a net charge of \$2.7 million, or \$.53 per share, recorded in the first quarter of 1993. Excluding these charges, earnings were \$4.3 million, or \$.85 per share, for the first quarter 1994, 13% above earnings of \$3.8 million, or \$.75 per share, for the same period of 1993.

Sales for the first quarter of 1994 amounted to \$38.5 million, compared to sales of \$40.7 million for the first quarter of 1993. Despite a 5% decline in sales, earnings before interest and taxes totaled \$6.6 million for the first quarter of 1994, a 9% improvement over the \$6.1 million of earnings before interest and taxes for the same period of the prior year. Curtiss-Wright received new orders of \$26.8 million in the first three months of 1994, slightly below orders of \$27.3 million received in the first three months of 1993.

The backlog of unshipped orders for the Corporation totaled \$137.5 million at March 31, 1994, also slightly below the backlog of \$138.6 million at March 31, 1993.

#### Segment Performance:

The Corporation's Aerospace segment posted lower results for the first quarter of 1994, with sales and operating earnings declining 7% and 5%, respectively, from the results reported in the first quarter of 1993. The declines continue to reflect the depressed state of the Aerospace industry overall. Specifically, sales declines reflect lower production volume on Curtiss-Wright actuation equipment for the Lockheed F-16 program and lower pricing on the current and final U. S. Air Force F-16 retrofit order received in 1992. Sales of commercial actuation products primarily for Boeing transport aircraft also declined in the first quarter of 1994 as compared to the same period of the prior year. Declines in current production programs were partially offset by increases in both military and commercial spare parts sales and the Corporation's successful efforts to expand its overhaul operations. Sales of shot peening and peen forming services also declined slightly, when comparing the first quarter of 1994 to the first quarter of 1993. The declines are largely attributable to the closure of a Los Angeles area facility as a result of the California earthquake. Increases in sales of shot peening and peen forming services from foreign operations, generated by increased Airbus production, partially offset the lower domestic sales. Operating income from the Aerospace segment was reduced in the first quarter of 1994 by charges for anticipated additional costs on fixed fee actuation development programs, and by anticipated costs related to the California earthquake. - 10 -

Improved operating income generated by the increased sales of actuation spare parts, overhaul services and foreign shot peening and peen forming services helped offset the additional charges. New orders received in the first quarter of 1994 by the Aerospace segment were \$14.8 million, compared to \$15.0 million received in the first quarter of 1993, while backlog levels totaled \$95.7 million at March 31, 1994, compared to \$91.1 million at March 31, 1993.

Sales and operating results for the Flow Control and Marine segment improved slightly when comparing the first quarter of 1994 to the same period of 1993. Improvements reflect higher revenue from valve products for government programs and higher sales of commercial valve spare parts. Operating income also improved through reduced selling and administrative expenses, when comparing the first quarter of 1994 to the first quarter of 1993. Sales of extruded tubular products remained even with 1993 levels but operating earnings showed a slight improvement due to lower material costs. New orders for the Flow Control and Marine segment totaled \$2.6 million in the first quarter of 1994, compared to \$3.0 million in the first quarter of 1993. Backlog for this segment also declined from the prior year to \$38.7 million at March 31, 1994, as compared to \$44.3 million at March 31, 1993.

The Corporation's Industrial segment posted slightly lower sales but improved operating earnings when comparing the first quarter of 1994 to the first quarter of 1993. Sales of shot peening and heat treating services in the 1994 period improved 18%, primarily due to an increase in volume from automotive industry customers. This, however, was more than offset by a lack of Swench product line sales in the 1994 quarter. The Corporation had received a large contract for Swench products in 1992, on which final shipments were made in early 1993. When comparing the first quarter of 1994 to the first quarter of 1993, higher operating earnings in this segment primarily reflect the higher sales of shot peening services and heat treating services. New orders received in the first quarter of 1994 totaled \$9.4 million, virtually even with new orders of \$9.3 received in first quarter of 1993. Backlog levels for the Industrial segment are historically low relative to sales, totaling \$3.1 million at March 31, 1994, as compared to \$3.2 million at March 31, 1993.

#### Other Revenue and Costs:

Other revenues recorded by the Corporation in the first quarter of 1994 totaled \$3.1 million, compared to \$3.3 million reported for the same period of 1993. The change in other revenue is primarily reflective of lower overall investment income for the 1994 period, when compared to the prior year. Operating costs, for the Corporation as a whole, were 8% lower for the first quarter of 1994 than costs incurred in the first quarter of 1993. Lower costs are primarily reflective of the lower overall sales from our operating segments, as detailed above, recorded in the first quarter of 1994, as compared with the prior year's period. Administrative and general expenses recorded in the first quarter of 1994 declined on a period to period basis primarily due to continued cost containment efforts, including a 7% decline in total employees at March 31, 1994, compared to total employees at March 31, 1993. Administrative expenses for the first quarters of both years were reduced \$.9 million by accrued income generated from the Corporation's overfunded pension plan.

#### CHANGES IN FINANCIAL CONDITION:

#### Liquidity and Capital Resources:

The Corporation's working capital was \$97.2 million at March 31, 1994, an increase of 5% from working capital at December 31, 1993 and 9% over working capital at March 31, 1993. The ratio of current assets to current liabilities at March 31, 1994 also improved to 3.5 to 1, from a ratio of 3.1 to 1 at December 31, 1993. The increase in working capital reflects significantly lower current liabilities at March 31, 1994 compared to December 31, 1993. Other current liabilities were reduced by an \$8.9 million payment made in January 1994 to the U.S. Government in settlement of the litigation against Target Rock Corporation, which had been provided for in December 1993. Despite the settlement payment, cash and short-term investment balances declined only slightly when March 31, 1994 totals are compared to December 31, 1993.

The Corporation continues to maintain a \$45.0 million revolving credit lending facility with a group of banks, to provide an additional source of capital to the Corporation. This agreement, of which \$28.1 million remains unused at March 31, 1994, encompasses various letters of credit issued primarily in connection with outstanding industrial revenue bonds.

During the first quarter of 1994, internally generated funds were more than adequate to meet capital requirements. Projected funds from operating sources are expected to be more than adequate to cover future cash requirements, including anticipated capital expenditures of approximately \$7.3 million for the balance of the year and anticipated expenditures connected with environmental remediation programs.

#### **PART II - OTHER INFORMATION**

#### Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

On May 6, 1994, the Registrant held its annual meeting of share- holders. The vote received by the Registrant's current directors was as follows:

	For	Withheld
Thomas R. Berner	4,541,467	14,142
Shirley D. Brinsfield	4,540,621	14,988
John S. Bull	4,541,080	14,529
David Lasky	4,541,501	14,108
William W. Sihler	4,542,802	12,807
J. McLain Stewart	4,541,186	14,423

There were no votes against or broker nonvotes.

The shareholders also approved the retention of Price Waterhouse as independent accountants and auditors for the Registrant. The holders of 4,550,201 voted in favor; 1,593 voted against, and 3,815 abstained. There were no broker nonvotes.

#### Item 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

(none)

#### (b) Reports on Form 8-K

The Registrant filed a report on Form 8-K on January 19, 1994 announcing that its wholly-owned subsidiary, Target Rock Corporation, had agreed to pay \$17,500,000 to settle litigation brought by the U.S. Government and that the Registrant had expected to report a loss for the fourth quarter and for the full year of 1993. This information was submitted in response to Item 5. Other Events.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

#### **CURTISS-WRIGHT CORPORATION**

(Registrant)

By: Robert A. Bosi Robert A. Bosi, Vice-President Finance

By: Kenneth P. Slezak Kenneth P. Slezak, Controller

Dated: May 13, 1994

- 14 -

#### **End of Filing**



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