### **CURTISS WRIGHT CORP**

## FORM 10-Q (Quarterly Report)

### Filed 11/15/1999 For Period Ending 9/30/1999

Address 1200 WALL ST W

LYNDHURST, New Jersey 07071

Telephone 201-896-8400 CIK 0000026324

Industry Aerospace & Defense

Sector Capital Goods

Fiscal Year 12/31



### SECURITIES and EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## **FORM 10-Q**

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities and Exchange Act of 1934

### FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 1999

Commission File Number 1-134

### CURTISS-WRIGHT CORPORATION

(Exact name of Registrant as specified in its charter)

Delaware

Contract Temperature 13-0612970

Delaware

(I.R.S. Employer

Identification No.)

1200 Wall Street West

Lyndhurst, New Jersey

D7071

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, par value \$1.00 per share: 10,083,237 shares (as of October 29, 1999)

Page 1 of 21

### **CURTISS-WRIGHT CORPORATION and SUBSIDIARIES**

### TABLE of CONTENTS

	PAGE
PART I - FINANCIAL INFORMATION	
Item 1 - Financial Statements:	
Consolidated Balance Sheets	3
Consolidated Statements of Earnings	4
Consolidated Statements of Cash Flows	5
Consolidated Statements of Stockholders' Equity	6
Notes to Consolidated Financial Statements	7 - 11
Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations	12 - 17
Item 3 - Quantitative and Qualitative Disclosures about Market Risk	18
Forward-Looking Statements	18
PART II - OTHER INFORMATION	
Item 1 - Legal Proceedings	19
Item 6 - Exhibits and Reports on Form 8-K	19

### PART I - FINANCIAL INFORMATION

### **Item 1 - Financial Statements**

## CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(UNAUDITED)

(In thousands)

Assets  Cash and cash equivalents Short-term investments 24,744 66,4 Receivables, net Deferred tax assets 8,410 7,6 Inventories 65,773 54,6 Other current assets 7 Total current assets 176,117 Property, plant and equipment, at cost Accumulated depreciation Property, plant and equipment, net Prepaid pension costs 47,922 43,8 Goodwill 50,547 Other assets 5,092 5,1 Total assets \$383,215 S352,7  Total assets \$383,215 S352,7  Total assets \$383,215 S352,7  Total current liabilities Current portion of long-term debt Account payable and accrued expenses Dividends payable Income taxes payable Total current liabilities Total long-term debt Long	31,
Short-term investments	
Receivables, net         64,629         60,5           Deferred tax assets         8,410         7,8           Inventories         65,773         54,0           Other current assets         2,657         3,5           Total current assets         176,117         198,5           Property, plant and equipment, at cost         270,289         237,2           Accumulated depreciation         166,752         162,7           Property, plant and equipment, net         103,537         74,5           Prepaid pension costs         47,922         43,8           Goodwill         50,547         30,7           Other assets         \$383,215         \$352,7           Total assets         \$383,215         \$352,7           Eliabilities         \$33,182         30,6           Current portion of long-term debt         \$19,276         \$20,5           Account payable and accrued expenses         33,182         30,6           Dividends payable         1,318         1,318           Income taxes payable         7,415         5,6           Other current liabilities         71,510         67,8           Long-term debt         20,076         20,1           Long-term debt         20,076 <td>309</td>	309
Deferred tax assets	144
Inventories	912
Other current assets         2,657         3,5           Total current assets         176,117         198,5           Property, plant and equipment, at cost Accumulated depreciation         270,289         237,2           Accumulated depreciation         166,752         162,7           Property, plant and equipment, net Prepaid pension costs         47,922         43,6           Goodwill         50,547         30,7           Other assets         5,092         5,1           Total assets         \$383,215         \$352,7           Liabilities         \$383,215         \$352,7           Current portion of long-term debt         \$ 19,276         \$ 20,5           Account payable and accrued expenses         33,182         30,6           Dividends payable         1,318         1,318           Income taxes payable         7,415         5,0           Other current liabilities         10,319         11,5           Long-term debt         20,076         20,1           Long-term debt         20,076         20,1           Deferred income taxes         10,736         9,7           Other liabilities         27,890         25,4           Total liabilities         130,212         123,1	341
Total current assets 176,117 198,5  Property, plant and equipment, at cost 270,289 237,2  Accumulated depreciation 166,752 162,7  Property, plant and equipment, net 103,537 74,5  Prepaid pension costs 47,922 43,6  Goodwill 50,547 30,7  Other assets 5,092 5,1  Total assets \$383,215 \$352,7  Total assets \$383,215 \$352,7  Eliabilities Current portion of long-term debt \$19,276 \$20,5  Account payable and accrued expenses 33,182 30,6  Dividends payable 1,318  Income taxes payable 7,415 5,0  Other current liabilities 10,319 11,5  Total current liabilities 71,510 67,8  Long-term debt 20,076 20,1  Deferred income taxes 10,736 9,7  Other liabilities 27,890 25,4  Total liabilities 130,212 123,1	148
Total current assets	
Property, plant and equipment, at cost         270,289         237,2           Accumulated depreciation         166,752         162,7           Property, plant and equipment, net         103,537         74,5           Prepaid pension costs         47,922         43,8           Goodwill         50,547         30,7           Other assets         5,092         5,1           Total assets         \$383,215         \$352,7           Eliabilities         20,5         \$352,7           Account payable and accrued expenses         33,182         30,6           Dividends payable         1,318         1,318           Income taxes payable         7,415         5,0           Other current liabilities         10,319         11,5           Total current liabilities         71,510         67,8           Long-term debt         20,076         20,1           Deferred income taxes         10,736         9,7           Other liabilities         27,890         25,4           Total liabilities         130,212         123,1           Stockholders' equity	573
Property, plant and equipment, net 103,537 74,5 Prepaid pension costs 47,922 43,6 Goodwill 50,547 30,7 Other assets 5,092 5,1  Total assets \$383,215 \$352,7  ===================================	
Property, plant and equipment, net 103,537 74,5 Prepaid pension costs 47,922 43,8 Goodwill 50,547 30,7 Other assets 5,092 5,1 Total assets \$383,215 \$352,7 Example 10 Total assets \$383,215 \$352,7 Example 20 Total assets \$383,215 \$352,7 Example 20 Total assets \$33,182 30,6 Dividends payable 1,318 Income taxes payable 7,415 5,0 Other current liabilities 10,319 11,5 Total current liabilities 71,510 67,8 Long-term debt 20,076 20,1 Deferred income taxes 10,736 9,7 Other liabilities 27,890 25,4 Total liabilities 130,212 123,1 Stockholders' equity	
Prepaid pension costs  Goodwill  Goodwill  Other assets  Total assets  Sasa, 215  Current portion of long-term debt  Account payable and accrued expenses Dividends payable Income taxes payable Other current liabilities  Total liabilities	
Other assets 5,092 5,1  Total assets \$383,215 \$352,7  ===================================	322
Other assets       5,092       5,1         Total assets       \$383,215       \$352,7         Emandation of long-term debt       \$19,276       \$20,5         Account payable and accrued expenses       33,182       30,6         Dividends payable       1,318       1         Income taxes payable       7,415       5,0         Other current liabilities       10,319       11,5         Total current liabilities       71,510       67,8         Long-term debt       20,076       20,1         Deferred income taxes       10,736       9,7         Other liabilities       27,890       25,4         Total liabilities       130,212       123,1         Stockholders' equity	724
Total assets   \$383,215   \$352,7	110
Liabilities  Current portion of long-term debt \$ 19,276 \$ 20,5 Account payable and accrued expenses 33,182 30,6 Dividends payable 1,318 Income taxes payable 7,415 5,0 Other current liabilities 10,319 11,5 Total current liabilities 71,510 67,8 Long-term debt 20,076 20,1 Deferred income taxes 10,736 9,7 Other liabilities 27,890 25,4 Total liabilities 130,212 123,1 Stockholders' equity	
Liabilities  Current portion of long-term debt \$ 19,276 \$ 20,5 Account payable and accrued expenses 33,182 30,6 Dividends payable 1,318 Income taxes payable 7,415 5,0 Other current liabilities 10,319 11,5  Total current liabilities 71,510 67,8 Long-term debt 20,076 20,1 Deferred income taxes 10,736 9,7 Other liabilities 27,890 25,4  Total liabilities 130,212 123,1	
Current portion of long-term debt       \$ 19,276       \$ 20,5         Account payable and accrued expenses       33,182       30,6         Dividends payable       1,318       1,318         Income taxes payable       7,415       5,0         Other current liabilities       10,319       11,5         Total current liabilities       71,510       67,8         Long-term debt       20,076       20,1         Deferred income taxes       10,736       9,7         Other liabilities       27,890       25,4         Total liabilities       130,212       123,1         Stockholders' equity	
Current portion of long-term debt       \$ 19,276       \$ 20,5         Account payable and accrued expenses       33,182       30,6         Dividends payable       1,318       1,318         Income taxes payable       7,415       5,0         Other current liabilities       10,319       11,5         Total current liabilities       71,510       67,8         Long-term debt       20,076       20,1         Deferred income taxes       10,736       9,7         Other liabilities       27,890       25,4         Total liabilities       130,212       123,1         Stockholders' equity	
Account payable and accrued expenses 33,182 30,6 Dividends payable 1,318 Income taxes payable 7,415 5,0 Other current liabilities 10,319 11,5  Total current liabilities 71,510 67,8 Long-term debt 20,076 20,1 Deferred income taxes 10,736 9,7 Other liabilities 27,890 25,4  Total liabilities 130,212 123,1 Stockholders' equity	523
Dividends payable 1,318 Income taxes payable 7,415 5,0 Other current liabilities 10,319 11,5  Total current liabilities 71,510 67,8 Long-term debt 20,076 20,1 Deferred income taxes 10,736 9,7 Other liabilities 27,890 25,4  Total liabilities 130,212 123,1	
Income taxes payable	0
Other current liabilities 10,319 11,5  Total current liabilities 71,510 67,8 Long-term debt 20,076 20,1 Deferred income taxes 10,736 9,7 Other liabilities 27,890 25,4  Total liabilities 130,212 123,1 Stockholders' equity	052
Total current liabilities 71,510 67,8 Long-term debt 20,076 20,1 Deferred income taxes 10,736 9,7 Other liabilities 27,890 25,4  Total liabilities 130,212 123,1 Stockholders' equity	
Long-term debt 20,076 20,1 Deferred income taxes 10,736 9,7 Other liabilities 27,890 25,4  Total liabilities 130,212 123,1 Stockholders' equity	
Long-term debt 20,076 20,1 Deferred income taxes 10,736 9,7 Other liabilities 27,890 25,4  Total liabilities 130,212 123,1 Stockholders' equity	310
Deferred income taxes 10,736 9,7 Other liabilities 27,890 25,4  Total liabilities 130,212 123,1  Stockholders' equity	
Other liabilities 27,890 25,4  Total liabilities 130,212 123,1  Stockholders' equity	
Total liabilities 130,212 123,1	
Stockholders' equity	
Stockholders' equity	
Capital surplus 51,583 51,6	
Retained earnings 368,513 342,2	
	(40)
Accumulated other comprehensive income (1,822) (2,8	
433,246 406,0	
Less: cost of treasury stock 180,243 176,4	
Total stockholders' equity 253,003 229,5	593
Total liabilities and stockholders' equity \$383,215 \$352,7	740

See notes to consolidated financial statements.

## CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONSOLIDATED STATEMENTS of EARNINGS (UNAUDITED)

(In thousands except per share data)

	Nine Months Ended September 30,		Sept	nths Ended ember 30,	
		1998 (1)			
Net sales Cost of sales		\$182,854 122,132			
Gross margin Research & development costs Selling expenses General and administrative	73,637 2,246	60,722 934 7,859	23,881 506	20,851 343	
expenses Environmental remediation and administrative expenses, net	30,038	23,901	10,968	8,282	
of recovery	(11,777)	1,324	(12,331)	446	
Operating income	41,390	26,704			
Investment income, net Rental income, net Pension income Other income (expense), net Interest expense	3,837	2,968 (31) 292		896 1,279 (110) 107	
Earnings before taxes Provision for taxes	48,982	34,413 13,349	22,986	11,465 4,707	
Net earnings	\$30,246	\$21,064 ======	\$13,985	\$6,758	
Weight average number of shares outstanding		10,193			
Basic earnings per common share		\$2.07 =====			
Diluted earnings per common share	\$2.95	\$2.04 =====	\$1.38	\$0.66	
Dividends per common share	\$0.39 =====	\$0.39 =====	\$0.13 =====	\$0.13 =====	

(1)Prior year information has been restated to conform to current presentation.

See notes to consolidated financial statements

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONSOLIDATED STATEMENTS of CASH FLOWS (UNAUDITED)

(In thousands)

(III cliousalius)		
	Nine mont	hs ended ber 30,
	1999	1998
Cash flows from operating activities:		
Net earnings	\$ 30,246	\$ 21,064
Adjustments to reconcile net earnings to net cash provide by operating activities (net of business acquired):		
Depreciation and amortization	9,140	7,724
Net losses (gains) on short-term investments	206	(223)
Increase in deferred taxes Changes in operating assets and liabilities:	453	2,684
Proceeds from sales of trading securities	360,855	274,113
Purchases of trading securities	(319,361)	(265,069)
Decrease (increase) in receivables	15,248	(3,462)
(Increase) decrease in inventory	(2,238)	629
Decrease in progress payments	(13,350)	(2,078)
(Decrease) increase in accounts payable	(1,327)	422
Increase (decrease) in income taxes payable	2,363	(1,368)
Increase in other assets	(4,273)	(3,145)
Decrease in other liabilities	(20)	(2,352)
Other, net	(226)	265
Total adjustment	47,470	8,140
Net cash provided by operating activities	77,716	29,204
Cash flows from investing activities:	0.0	40
Proceeds from sales of real estate and equipment	29	40
Additions to property, plant and equipment Acquisitions of new businesses	(17,167) (49,858)	(6,981) (19,313)
Net cash used by investing activities	(66,996)	(26,254)
Cash flows from financing activities:		
Dividends paid	(2,633)	(2,651)
Common stock repurchase	(3,992)	0
Net cash used by financing activities	(6,625)	(2,651)
Net increase in cash and cash equivalents	4,095	299
Cash and cash equivalents at beginning of period	5,809	6,872
Cash and cash equivalents at end of period	\$ 9,904 ======	\$ 7,171 =======

See notes to consolidated financial statements

## CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONSOLIDATED STATEMENTS of STOCKHOLDERS' EQUITY

(UNAUDITED)

### (In thousands)

December 31, 1997	Common Stock \$15,000	Capital Surplus \$52,010	Retained Earnings \$318,474	Unearned Portion of Restricted Stock Awards \$(342)	Accumulated Other Comprehensive Income \$(3,289)	Treasury Stock \$177,000
Net earnings Common dividends			29,053			
Common dividends Common stock repurchased			(5,309)			612
Stock options exercised, net		(449)				
Amortization of earned potion of restricted stock		108		302		(1,158)
Translation adjustments, net		100		302	489	(1,130)
December 31, 1998	15,000	51,669	342,218	(40)	(2,800)	176,454
			22.245			
Net earnings Common dividends			30,246 (3,951)			
Common stock repurchased			(3,751)			3,992
Stock options exercised, net		(86)				(203)
Amortization of earned portion of restricted stock				12		
Translation adjustment, net				12	978	
September 30, 1999	\$15,000 ======	\$51,583 ======	\$368,513 ======		\$(1,822) =======	\$180,243

See notes to consolidated financial statements.

#### **CURTISS-WRIGHT CORPORATION and SUBSIDIARIES**

### NOTES to CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

### 1. BASIS of PRESENTATION

Curtiss-Wright Corporation (the "Corporation") is a diversified multi-national manufacturing and service concern that designs, manufactures and overhauls precision components and systems and provides highly engineered services to the aerospace, defense, automotive, shipbuilding, oil, petrochemical, agricultural equipment, power generation, and metal working industries. The Corporation's principal operations include, eight manufacturing facilities (seven in Northern America and one in Switzerland), thirty-seven metal treatment service facilities located in North America and Europe, and four component overhaul facilities.

The information furnished in this report has been prepared in conformity with generally accepted accounting principles and as such reflects all adjustments, consisting primarily of normal recurring accruals, which are, in the opinion of management, necessary for a fair statement of the results for the interim periods presented. The unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Corporation's 1998 Annual Report on Form 10-K. The results of operations for these interim periods are not necessarily indicative of the operating results for a full year. Certain reclassifications of prior year amounts have been made in order to conform to the current presentation.

### 2. ACQUISITIONS

On August 27, 1999, the Corporation completed its acquisition of the Farris and Sprague business units of Teledyne Fluid Systems, an Allegheny Teledyne Incorporated company. The acquired businesses generated combined sales of \$42.8 million in 1998.

Farris is one of the world's leading manufacturers of pressure-relief valves for use in processing industries, which include refineries, petrochemical/chemical plants and pharmaceutical manufacturing. Products are manufactured in Brecksville, Ohio and Brantford, Ontario. A service and distribution center is located in Edmonton, Alberta. The Sprague business, also located in Brecksville, Ohio, provides specialty hydraulic and pneumatic valves and air-driven pumps and gas boosters under the "Sprague" and "PowerStar" trade names for general industrial applications as well as directional control values for truck transmissions and car transport carriers.

The Corporation acquired the net assets of the Farris and Sprague businesses for approximately \$44.0 million in cash, subject to adjustment as provided for in the agreement. This acquisition has been accounted for as a purchase in the third quarter of 1999. The excess of purchase price over the fair value of the net assets acquired is approximately \$16.8 million and is expected to be amortized over 30 years. The fair value of the net assets acquired is based on preliminary estimates and may be revised at a later date.

### CURTISS-WRIGHT CORPORATION and SUBSIDIARIES NOTES to CONSOLIDATED FINANCIAL STATEMENTS, Continued

(UNAUDITED)

On June 30, 1999, the Corporation acquired Metallurgical Processing, Inc. (MPI), a midwest supplier of commercial heat-treating services, primarily to the automotive and industrial markets. MPI provides a number of metal-treating processes including carburizing, hardening, and carbonitriding and services a broad spectrum of customers from its Fort Wayne, Indiana location.

The Corporation acquired the stock of MPI for approximately \$7.4 million in cash (of which \$1.0 million has been deferred for two years) and accounted for the acquisition as a purchase in the second quarter of 1999. The excess of purchase price over the fair value of the net assets acquired is approximately \$.9 million and is expected to be amortized over 25 years. The fair value of the net assets acquired was based on preliminary estimates and may be revised at a later date.

The unaudited pro forma consolidated results of operations shown below have been prepared as if the acquisitions had occurred at the beginning of 1999:

In thousands, except per share data

		Nine Months Ended September 30, 1999
Net sales Net earning	αs	\$242,184 \$ 32,614
	gs per diluted common share	\$ 3.18

### 3. RECEIVABLES

Receivables, at September 30, 1999 and December 31, 1998, include amounts billed to customers and unbilled charges on long-term contracts consisting of amounts recognized as sales but not billed at the dates presented. Substantially all amounts of unbilled receivables are expected to be billed and collected within a year. The composition of receivables for those periods is as follows:

	(In thousands)		
	September 30, 1999	December 31, 1998	
Accounts receivable, billed Less: progress payments applied	\$57,315 814	\$63,412 11,687	
	56,501	51,725	
Unbilled charges on long-term contracts Less: progress payments applied	17,883 7,520	17,447 6,350	
	10,363	11,097	
Allowance for doubtful accounts	(2,235)	(1,910)	
Receivables, net	\$64,629 ======	\$60,912 =======	

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES NOTES to CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

### 4. INVENTORIES

Inventories are valued at the lower of cost (principally average cost) or market. The composition of inventories at September 30, 1999 and December 31, 1998 is as follows:

### (In thousands)

	September 30, 1999	December 31, 1998
	====	
Raw materials	\$18,613	\$ 8,862
Work-in-progress	20,085	27,582
Finished goods	28,954	23,130
Total inventories	67,652	59,574
Less: progress payments applied	1,879	5,526
Net inventories	\$65,773	\$54,048
	======	======

### 5. ENVIRONMENTAL MATTERS

The Corporation establishes a reserve for a potential environmental responsibility when it concludes that a determination of legal liability is probable, based upon the advice of counsel. Such amounts, if quantified, reflect the Corporation's estimate of the amount of that liability. If only a range of potential liability can be estimated, a reserve will be established at the low end of that range. Such reserves represent today's values of anticipated remediation not reduced by any potential recovery from insurance carriers or through contested third-party legal actions, and are not discounted for the time value of money.

The Corporation is joined with many other corporations and municipalities as potentially responsible parties (PRPs) in a number of environmental cleanup sites, which include the Sharkey Landfill Superfund Site, Parsippany, New Jersey, Caldwell Trucking Company Superfund Site, Fairfield, New Jersey, Pfohl Brothers Landfill Site, Cheektowaga, New York, and PJP Landfill, Jersey City, New Jersey identified to date as the most significant sites.

The Corporation believes that the outcome of any of these matters would not have a material adverse effect on the Corporation's results of operations or financial condition.

During the third quarter of 1999 the Corporation settled litigation against an insurance carrier to recover environmental remediation costs. The settlement, net of associated litigation expenses and amounts reserved for additional related environmental costs, provided additional operating earnings for the period of \$12,373,000. Additional details on this settlement are provided in the Management's Discussion and Analysis section of this Form 10-Q under the heading "Insurance Recovery".

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES NOTES to CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

### 6. SEGMENT INFORMATION

The Corporation conducts its business operations through three operating segments, Precision Manufacturing Products & Services (PMPS), Actuation and Control Products & Services (ACPS), and Flow Control Products & Services (FCPS).

(In thousands)	Three months ended September 30, 1999			ee months ended tember 30, 1998		
	PMPS	ACPS(1)	FCPS	PMPS	ACPS	FCPS
Revenue from external						
customers	\$26,048	\$28,074	\$14,887	\$26,945	\$25,663	\$10,025
Intersegment revenues	77	0	0	114	0	0
Interest expense	29	133	94	23	34	55
Depreciation and						
amortization	1,168	1,372	639	988	1,349	325
Income tax expense	2,072	34	438	2,825	278	355
Segment net income(1)	3,314	1,289	687	4,463	219	573
Segment assets	82,196	116,137	86,919	65,457	90,370	37,062
	:	Nine months end	ded	Ni	ne months ended	
	S	eptember 30, 19	999	Sep	tember 30, 1998	
	PMPS	ACPS(1)	FCPS	PMPS	ACPS	FCPS
Revenue from external		, ,				
customers	\$78,066	\$88,912	\$42,576	\$80,076	\$79,952	\$22,826
Intersegment revenues	249	0	0	420	0	0
Interest expense	68	339	266	52	102	138
Depreciation and						
amortization	3,180	3,782	1,472	2,848	3,064	845
Income tax expense		1,250		8,951	278	1,216
Segment net income(1)		3,341			38	1,921

<sup>(1)</sup> The ACPS segment includes consolidation costs, net of tax benefits, for the relocation of operations in the amounts of \$.7 million and \$1.9 million for the third quarter and first nine months of 1999, respectively.

Reconc	i	1	i	а	t	i	on
--------	---	---	---	---	---	---	----

			onths ended	
Septemb	er 30,	Septem	ber 30,	
1999	1998	1999	1998	
\$ 5,290	\$5,255	\$16,753	\$16,244	
7,319	0	7,319	0	
518	440	1,700	1,278	
390	432	1,609	1,757	
754	720	2,270	1,756	
(286)	(89)	595	29	
\$13,985	\$6,758	\$30,246	\$21,064	
======	======	======	======	
	Septemb 1999 	\$ 5,290 \$5,255 7,319 0 518 440 390 432 754 720 (286) (89)	September       30,       Septem         1999       1998       1999	

## CURTISS-WRIGHT CORPORATION and SUBSIDIARIES NOTES to CONSOLIDATED FINANCIAL STATEMENTS, Continued

(UNAUDITED)

### 7. COMPREHENSIVE INCOME

Effective January 1, 1998, the Corporation adopted Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income" (SFAS No. 130). SFAS No. 130 establishes standards for reporting and displaying changes in equity from non-owner sources. Total comprehensive income for the third quarter and first nine-month periods ended September 30, 1999 and 1998 are as follows:

		(In	thousands)	
	Three Months	Ended	Nine Month	s Ended
	September	30,	Septemb	er 30,
	1999	1998	1999	1998
Net earnings Equity adjustment from Foreign	\$13,985	\$6,758	\$30,246	\$21,064
currency translations	1,263	(401)	978	(489)
Total comprehensive income	\$15,248	\$6,357	\$31,224	\$20,575
	======	======	=======	=======

### 8. EARNINGS PER SHARE

The Corporation accounts for its earnings per share (EPS) in accordance with Statement of Financial Accounting Standards No. 128, "Earnings per Share" (SFAS No. 128). Diluted earnings per share were computed based on the weighted average number of shares outstanding plus all potentially dilutive common shares issuable for the periods. Dilutive common shares for the three and nine months ended September 30, 1999 were 134,000 and 138,000, respectively and 49,000 and 110,000 for the three and nine months ended September 30, 1998.

### 9. RECENTLY ISSUED ACCOUNTING STANDARDS

In June 1999, the Financial Accounting Standards Board issued Statement No. 137 deferring the effective date of Statement No. 133, "Accounting for Derivatives and Hedging Activities" (SFAS No. 133). SFAS No. 133 is now effective for all fiscal quarters of all fiscal years beginning after June 15, 2000 (January 1, 2001 for the Corporation). SFAS No. 133 requires that all derivative instruments be recorded on the balance sheet at their fair value. Changes in the fair value of derivatives are recorded each period in current earnings or other comprehensive income, depending on whether a derivative is designated as part of a hedge transaction and, if it is, the type of hedge transaction. Management of the Corporation anticipates that, due to its limited use of derivative instruments, the adoption of SFAS No. 133 will not have a significant effect on its results of operations or its financial position.

### PART I - ITEM 2 CURTISS-WRIGHT CORPORATION and SUBSIDIARIES

### MANAGEMENT'S DISCUSSION and ANALYSIS of FINANCIAL CONDITION and RESULTS of OPERATIONS

The following should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations contained in the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1998 and its Quarterly Reports on Form 10-Q for the quarters ended March 31, 1999 and June 30, 1999.

### **RESULTS of OPERATIONS**

The Corporation reported net earnings for the third quarter of 1999 totaling \$14.0 million or \$1.38 per diluted share, as compared with \$6.8 million or \$.66 per diluted share, for the third quarter of the prior year. The 1999 period benefited from a settlement of litigation against an insurance carrier, for recovery of environmental remediation costs. The settlement, net of associated litigation expenses and amounts recognized for additional related environmental costs, added \$7.3 million or \$.72 per diluted share to net earnings for the third quarter of 1999. Also impacting third quarter 1999 earnings were costs associated with the consolidation of operations within our Actuation and Control business segment, which reduced net earnings by \$.7 million or \$.07 per diluted share. Absent the settlement and consolidation costs, net earnings for the 1999 third quarter were \$7.4 million or \$.73 per diluted share, 9% above those of the same period last year.

Sales increased 10% in the third quarter of 1999, to \$69.0 million from \$62.6 million, while operating income, absent the unusual items mentioned above, totaled \$9.5 million, an increase of 9% over the third quarter of 1998. Also increasing on a quarter to quarter basis were new orders, which improved 71% to \$72.3 million and backlog which at September 30, 1999 was \$184.6 million, an increase of 30% above that on the same date last year.

For the first nine months of 1999, sales improved 15% to \$209.6 million from 1998's nine-month sales of \$182.9 million. Operating income increased to \$41.4 million versus \$26.7 million for the comparable 1998 period, while net earnings rose to \$30.2 million, or \$2.95 per diluted share, as compared with nine-month earnings of \$21.1 million, or \$2.04 per share, last year. Excluding the aforementioned unusual items for the first nine months, net earnings would have been \$24.8 million, or \$2.41 per diluted share, an 18% increase over the comparable 1998 period. Increases in normalized operating income and net earnings, sales, new orders and backlog for both the nine-month and third quarter 1999 periods, largely reflect the recent acquisitions made by the Corporation. Since April 1998, the Corporation has acquired six new companies; Alpha Heat Treaters, Enertech, Drive Technology, Metallurgical Processing, Farris Engineering and Sprague Products. The latter three are discussed further in Note 2 to the Consolidated Financial Statements, and in the Acquisitions section below.

### Insurance Recovery

During the third quarter of 1999 the Corporation settled litigation against an insurance carrier to recover environmental remediation costs. The settlement,

net of associated litigation expenses and amounts reserved for additional related environmental costs, provided additional earnings for the period and first nine months of the year, as previously detailed.

The settled litigation had been pending for a number of years and was nearing trial. In late 1998, claims against another insurance carrier were also resolved. Although the Corporation has recouped a significant portion of its remedial costs by virtue of these two settlements, litigation continues against the remaining insurers to recover additional remedial costs. Trial against the remaining insurance companies is scheduled for early next year.

### **Operating Performance**

The Corporation's Precision Manufacturing Products & Services (PMPS) segment reported slightly lower sales in the third quarter and first nine months of 1999 than in the same periods of 1998. PMPS had record sales for metal-treatment services in 1998, but so far in 1999, this segment has felt several of its primary markets soften. Services for industrial, agricultural and certain aerospace customers have declined in comparison with the prior year, primarily in North American operations. Sales of heat treating services also declined despite the acquisition of Metallurgical Processing in Ft. Wayne, Indiana in June 1999. Declines in this product line are largely due to the continued decline in oil tool markets.

Net earnings for the 1999 periods were significantly below those of 1998, reflecting lower margins and increased operating expenses for the PMPS segment. Operating expenses for 1999 included costs for new facilities in both North America and Europe. Currently two of this segment's operations are relocating and in the interim are running at dual locations, and are incurring higher operating costs as a result.

The Flow Control Products & Services (FCPS) segment produced substantially higher sales and improved earnings in the third quarter and first nine months of 1999. Sales improvements for both 1999 periods were driven largely by the acquisitions of Enertech in July 1998 and the Farris and Sprague business units in August 1999. Sales improvements for the nine-month period also reflect additional U.S. Navy business.

The Corporation's Actuation and Control Products & Services (ACPS) segment had, for both the third quarter and first nine months of 1999, higher sales and earnings which largely reflect the acquisition of its Drive Technology business on December 31, 1998. Sales of commercial aircraft actuation products also improved in the same period reflecting a contract extension with Boeing signed in the first quarter of 1999. Earnings also benefited from cost and performance improvements for these programs. In the third quarter, this segment's aircraft component overhaul and repair business reported level sales but improved margins in comparison with the last year period. Sales of military aircraft actuation products continued to decline.

Public information indicates that Boeing's scheduled delivery rate of commercial aircraft will be down significantly in the year 2000. Estimates are for deliveries of 480 aircraft, which would represent a decline in excess of 22% from forecast levels for 1999. While Boeing is an important and valued customer, the acquisitions and internal development activities of the Corporation over the past several years in other business areas have reduced the potential impact of the production cycles of the commercial aircraft market on our overall sales. Additionally, in 1999 the Corporation was awarded a new Boeing contract for the retrofit of Boeing 757 aircraft torque limiters which is expected to generate product sales of approximately \$8 million over the next three years. The potential for generating additional revenue also exists to the extent the Corporation provides the associated installation service through its maintenance, repair and overhaul operations. Taking only these additional retrofit production sales into consideration, it is estimated that the reduction in sales to Boeing of original equipment will represent less than 2% of the Corporation's total sales in 2000.

The ACPS segment continues to incur substantial one-time costs associated with the consolidation of its manufacturing operations into its expanded Shelby, N.C., facility and with the move of certain overhaul and repair services to a new location in Gastonia, N.C. Expenses related to the consolidation activities, including costs related to the previously announced shutdown of our Fairfield, NJ, facility, totaled approximately \$1.2 million during the third quarter and \$3.0 million for the first nine months of 1999. Additional expenses associated with the consolidation activities are expected to be incurred through out the remainder of 1999.

### Acquisitions

As discussed in Note 2 to the Consolidated Financial Statements of this Form 10-Q Report, the Corporation acquired the Farris and Sprague business units of Teledyne Fluid Systems, an Allegheny Teledyne Incorporated company, for \$44.0 million in cash on August 27, 1999. Farris is one of the world's leading manufacturers of pressure-relief valves for use in processing industries, which include refineries, petrochemical/chemical plants and pharmaceutical manufacturing. The Sprague business provides specialty hydraulic and pneumatic valves and air-driven pumps and gas boosters for general industrial applications as well as directional control valves for truck transmissions and car transport carriers. The strengths of these businesses' products in industrial markets complements FCPS's established position in the nuclear area to form a combined business that can better serve its markets on a global basis with a broader complementary product line, an improved distribution system and enhanced engineering capabilities.

The Corporation also acquired Metallurgical Processing, Inc. (MPI) on June 30, 1999. The purchase of MPI supports the Corporation's strategy of growing the heat-treating business of the PMPS segment into new geographic markets through acquisition. MPI adds an established market presence in an attractive industrial area.

### Other Developments

The Corporation has recently has been awarded a contract to supply concept demonstrator hardware to the Boeing "Phantom Works" for the advanced Unmanned Combat Air Vehicle (UCAV) program.

Through its ACPS segment the Corporation will supply a Weapons Bay Door Drive system utilizing its proven rotary actuation technology combined with an electrically driven and controlled power drive unit for two Concept Demonstrator aircraft. While this is a small contract in dollar terms, it represents the Corporation's first Unmanned Combat Air Vehicle opportunity and strengthens our longstanding relationship with the Boeing Phantom Works.

### CHANGES IN FINANCIAL CONDITION

### Liquidity and Capital Resources

The Corporation's working capital was \$104.6 million at September 30, 1999 as compared to working capital at December 31, 1998 of \$130.8 million. The ratio of current assets to current liabilities was 2.46 to 1 at September 30, 1999, compared with a current ratio of 2.93 to 1 at December 31, 1998. Cash, cash equivalents and short-term investments totaled \$34.6 million in aggregate at September 30, 1999, decreasing 52% from \$72.3 million at the prior year-end. The decline in cash and short-term investments largely reflects the MPI, Farris and Sprague acquisitions made during 1999.

Increases in net receivables and inventories are principally attributed to the acquisitions of Farris and Sprague during the third quarter of 1999. These increases were partially offset by increased accounts payable and accrued expenses, an increase in income taxes payable, and accrued dividends payable for the third quarter of 1999.

The Corporation has two credit agreements, a Revolving Credit Agreement and a Short-Term Credit Agreement, aggregating \$45.0 million, with a group of three banks. The credit agreements allow for borrowings to take place in US or certain foreign currencies. The Revolving Credit Agreement commits a maximum of \$22.5 million to the Corporation for cash borrowings and letters of credit. The unused credit available under this facility at September 30, 1999 was \$.4 million. The commitments made under the Revolving Credit Agreement expire October 29, 2001, but may be extended annually for successive one-year periods with the consent of the bank group. The Short-Term Credit Agreement allows for cash borrowings of \$22.5 million, of which \$3.0 million was available at September 30, 1999. The Short-Term Credit Agreement was to expire on October 22, 1999 but has been extended until January 31, 2000. The Corporation is currently seeking to increase its available lines of credit through the bank group. Negotiations are expected to be complete and new credit lines established before December 31, 1999.

Cash borrowings under the two credit agreements were at a US Dollar equivalent totaling \$20.7 million on September 30, 1999. The loans had variable interest rates averaging 2.0% for the first nine months of 1999. No cash borrowings were outstanding at September 30, 1998. As discussed in Note 9 in the Consolidated Financial Statements to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1998, these credit agreements were used to finance the Drive Technology acquisition at December 31, 1998.

During the first nine months of 1999, internally generated funds were adequate to meet the needs of the Corporation. Capital expenditures totaled \$17.2 million during the first nine months of 1999 and consisted primarily of machinery and equipment needed for the PMPS segment and the purchase of a 53,000-square-foot building in Gastonia, North Carolina. The new building provided for the relocation of a portion of the ACPS segment's commercial aircraft component repair and overhaul operations. Internally generated funds were also used for the acquisitions of MPI, Farris and Sprague, which totaled \$48.8 million. Additional funds generated by the Corporation were used to repurchase 111,350 shares of its common stock, at a cost of \$4.0 million during the first nine months of 1999.

An additional \$3.7 million of capital expenditures is anticipated for the balance of the year, primarily for capital equipment and facility expansions. The Corporation believes its cash on hand, cash flows from operations and available borrowings under short and long-term lines of credit, will continue to be sufficient to meet its operating needs.

### Year 2000

As is more fully described under the subheading "Year 2000" under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations", as referenced in the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1998, the Corporation was modifying or replacing portions of its software as well as certain hardware to permit continued operations beyond December 31, 1999 without systems failures or processing errors that might arise as a result of the so-called Year 2000 (Y2K) issue.

The Corporation has completed the remediation and testing phases of all critical applications identified in its initial and ongoing assessments of Y2K risks.

The Corporation is currently making final assessments of its vendors and customers Y2K compliance and anticipates these activities will be ongoing for the balance of 1999. The Corporation has communicated with significant vendors, customers and other third party service providers to evaluate whether they are making adequate efforts to achieve Y2K compliance and to obtain Y2K readiness statements. To date, the Corporation is not aware of any third parties with a Y2K issue that would materially impact the Corporation.

It is currently estimated that the incremental costs of the Corporation's Y2K remediation efforts through September 30, 1999 was approximately \$.5 million. Remediation costs are expensed as they are incurred. The costs associated with the replacement of computerized systems and hardware are currently estimated to be \$.3 million, which amount is being capitalized. These amounts do not include any costs associated with the implementation of contingency plans.

Contingency plans have been developed in the event any of its internal systems or service providers should incur Y2K failures. This evaluation included contingency planning in the event of disruption to utility, communications or transportation services, in addition to Y2K system failures by key vendors and service providers. The Corporation believes that the most reasonably likely worst-case Y2K scenario would relate to problems with such systems and services of third parties rather than with the Corporation's internal systems. While the Corporation cannot identify all possible disruption scenarios, the Corporation has prepared contingency plans specifying actions if failures occur in key internal systems and or critical third party systems and services. Throughout the remainder of the calendar year these plans will be continually reviewed and modified as needed as the Corporation learns more about the potential exposure of third parties to Y2K disruptions. Due to the large variables involved, the Corporation can not provide a reasonable estimate of loss, if any, in the event of a Y2K disruption.

#### PART I - ITEM 3

### QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in the Corporation's Market Risk during the nine months ended September 30, 1999. Information regarding Market Risk and Market Risk Management policies is more fully described in item 7A. "Quantitative and Qualitative Disclosures about Market Risk" of the Corporation's Annual Report on Form 10-K for the year ended December 31, 1998.

### FORWARD-LOOKING INFORMATION

Except for historical information, this Quarterly Report on Form 10-Q contains "forward looking" information. Examples of forward looking information include, but are not limited to, (a) projections of or statements regarding return on investment, future sales and earnings, interest income, other income, earnings or loss per share, investment mix and quality, growth prospects, capital structure and other financial terms; (b) statements of plans and objectives of management; (c) statements of future economic performance; and (d) statements of assumptions, such as economic conditions underlying other statements. Such forward looking information can be identified by the use of forward looking terminology such as "believes," "expects," "may," "will," "should," "anticipates," or the negative of any of the foregoing or other variations thereon or comparable terminology, or by discussion of strategy. No assurance can be given that the future results described by the forward looking information will be achieved. Such statements are subject to risks, uncertainties, and other factors which could cause actual results to differ materially from future results expressed or implied by such forward looking information. Such statements in this Report include, without limitation, those contained in Part I, Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations and the Notes to the Consolidated Financial Statements including, without limitation, the Environmental Matters Note. Important factors that could cause the actual results to differ materially from those in these forward-looking statements include, among other items, (i) a reduction in anticipated orders; (ii) an economic downturn; (iii) unanticipated environmental remediation expenses or claims; (iv) changes in the need for additional machinery and equipment and/or in the cost for the expansion of the Corporation's operations; (v) changes in the competitive marketplace and/or customer requirements; (vi) an inability to perform customer contracts at anticipated cost levels; (vii) changes in the Corporation's labor relations;

(viii) Year 2000 non-compliance of the Corporation's systems or its suppliers and customers; and (ix) other factors that generally affect the business of companies operating in the Corporation's Segments.

### **PART II - OTHER INFORMATION**

### **Item 1. LEGAL PROCEEDINGS**

The information required herein is incorporated by reference to the information appearing under the caption "Insurance Recovery" in Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

### **Item 2. CHANGES IN SECURITIES**

None.

### Item 3. DEFAULTS UPON SENIOR SECURITIES

None.

### Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

### **Item 5. OTHER INFORMATION**

None.

### Item 6. EXHIBITS and REPORTS on FORM 8-K

(a) Exhibits

### Exhibit 27 - Financial Data Schedule (Page 21)

(b) Reports on Form 8-K

The Company filed two Current Reports on Form 8-K during the quarter ended September 30, 1999 as follows:

- 1. Form 8-K Report dated August 2, 1999 with respect to Item 5 of such Report.
- 2. Form 8-K Report dated September 10, 1999 with respect to Item 2 of such Report.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

### **CURTISS-WRIGHT CORPORATION**

(Registrant)

By: /s/ Kenneth P. Slezak
----Kenneth P. Slezak
Controller

Dated: November 15, 1999

### **ARTICLE 5**

MULTIPLIER: 1000

PERIOD TYPE	9 MOS
FISCAL YEAR END	DEC 31 1999
PERIOD END	SEP 30 1999
CASH	9,904
SECURITIES	24,744
RECEIVABLES	66,864
ALLOWANCES	2,235
INVENTORY	65,773
CURRENT ASSETS	176,117
PP&E	270,289
DEPRECIATION	166,752
TOTAL ASSETS	383,215
CURRENT LIABILITIES	71,510
BONDS	20,076
PREFERRED MANDATORY	0
PREFERRED	0
COMMON	15,000
OTHER SE	238,003
TOTAL LIABILITY AND EQUITY	383,215
SALES	209,554
TOTAL REVENUES	218,201
CGS	135,917
TOTAL COSTS	168,164
OTHER EXPENSES	59
LOSS PROVISION	0
INTEREST EXPENSE	996
INCOME PRETAX	48,982
INCOME TAX	18,736
INCOME CONTINUING	30,246
DISCONTINUED	0
EXTRAORDINARY	0
CHANGES	0
NET INCOME	30,246
EPS BASIC	2.98
EPS DILUTED	2.95

**End of Filing** 



© 2005 | EDGAR Online, Inc.