

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 28, 2020

CURTISS-WRIGHT CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

Delaware
(State or Other
Jurisdiction of
Incorporation)

001-00134

13-0612970

(Commission File
Number)

(IRS Employer
Identification No.)

130 Harbour Place Drive, Suite 300
Davidson, NC
(Address of Principal Executive Offices)

28036
(Zip Code)

Registrant's telephone number, including area code: (704) 869-4600

Not applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	CW	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

SECTION 2 – FINANCIAL INFORMATION

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On Wednesday, October 28, 2020, the Company issued a press release announcing financial results for the third quarter ended September 30, 2020. A conference call and webcast presentation will be held on Thursday, October 29, 2020 at 10:00 am ET for management to discuss the Company's third quarter performance as well as expectations for 2020 financial performance. David C. Adams, Chairman and CEO, and K. Christopher Farkas, Vice President and CFO, will host the call. A copy of the press release and the webcast slide presentation are attached hereto as Exhibits 99.1 and 99.2.

The financial press release, access to the webcast, and the accompanying financial presentation will be posted on Curtiss-Wright's website at www.curtisswright.com. In addition, the Listen-Only dial-in number for domestic callers is (844) 220-4970, while international callers can dial (262) 558-6349. For those unable to participate live, a webcast replay will be available for 90 days on the Company's website beginning one hour after the call takes place. A conference call replay will also be available for seven days.

Conference Call Replay:
Domestic (855) 859-2056
International (404) 537-3406
Passcode 8071759

The information contained in this Current Report, including Exhibits 99.1 and 99.2, are being furnished and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities and Exchange Act of 1934 or otherwise subject to the liabilities of that Section. The information in this report shall not be incorporated by reference into any filing of the registrant with the SEC, whether made before or after the date hereof, regardless of any general incorporation language in such filings.

Item 8.01. Other Events.

On October 26, 2020, the Board of Directors of the Company authorized a stock repurchase plan providing for the repurchase of up to \$200 million of the Company's common stock. The timing, price and volume of repurchases will be based on market conditions, relevant securities laws and other factors. The stock repurchases may be made from time to time, through solicited or unsolicited transactions in the open market, in privately negotiated transactions or pursuant to a Rule 10b5-1 plan. The program may be discontinued or amended at any time.

A copy of the Company's press release announcing this plan is attached to this Current Report on Form 8-K as Exhibit 99.1.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(a) Not applicable.

(b) Not applicable.

(c) Exhibits.

99.1 Press Release dated October 28, 2020

99.2 Presentation shown during investor and securities analyst webcast on October 29, 2020

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CURTISS-WRIGHT CORPORATION

By: /s/ K. Christopher Farkas
K. Christopher Farkas
Vice-President and
Chief Financial Officer

Date: October 28, 2020

EXHIBIT INDEX

Exhibit
Number

Description

99.1	Press Release dated October 28, 2020
99.2	Presentation shown during investor and securities analyst webcast on October 29, 2020

Curtiss-Wright Reports Third Quarter 2020 Financial Results

Q3 Results Reflect Strong Defense Market Sales Growth and Benefits of Cost Containment Actions

Board of Directors Grants New \$200 Million Share Repurchase Authorization

DAVIDSON, N.C.--(BUSINESS WIRE)--October 28, 2020--Curtiss-Wright Corporation (NYSE: CW) reports financial results for the third quarter ended September 30, 2020.

Third Quarter 2020 Highlights:

- Reported diluted earnings per share (EPS) of \$1.55, with Adjusted diluted EPS of \$1.85;
- Net sales of \$572 million, down 7%, with defense market sales up 11%;
- Reported operating income of \$85 million, with Reported operating margin of 14.8%;
- Adjusted operating income of \$100 million, down 7%;
- Adjusted operating margin of 17.4%, flat compared to the prior year, as benefits of our cost containment and restructuring initiatives partially offset reduced commercial markets sales;
- Reported free cash flow (FCF) of \$49 million, with Adjusted FCF of \$55 million; Year-to-date Adjusted FCF of \$138 million, up 12%; and
- Share repurchases of approximately \$13 million.

"We generated solid third quarter Adjusted diluted EPS of \$1.85 led by stronger than expected sales growth in our defense markets of 11%," said David C. Adams, Chairman and CEO of Curtiss-Wright Corporation. "In addition, all three segments demonstrated sequential quarterly improvement in sales, operating income and operating margin, and also benefitted from the savings generated by our ongoing cost containment and restructuring initiatives. We remain on track to achieve our full-year 2020 guidance."

Updated Full-Year 2020 Adjusted Guidance (compared to Full-Year 2019 Adjusted Actuals):

- Narrowed overall sales guidance by raising bottom end of range to down 4% to 5% (previously down 4% to 6%); Increased defense markets sales growth range to up 11% to 13% (previously up 8% to 10%);
 - Increased Adjusted operating margin by 10 basis points to new range of 16.1% to 16.3% (previously 16.0% to 16.2%);
 - Narrowed Adjusted diluted EPS guidance to new range of \$6.70 to \$6.85 (previously \$6.60 to \$6.85);
 - Maintained Adjusted FCF guidance range of \$350 to \$380 million, with Adjusted FCF conversion of approximately 130%; and
 - Updated guidance does not include the recently announced acquisition of Pacific Star Communications, Inc. (PacStar), a leading provider of advanced tactical communications solutions for battlefield network management, which is anticipated to close in the fourth quarter.
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Mr. Adams continued, "Looking ahead to the remainder of 2020, we expect continued overall sales growth in our defense markets, which remain strong, and savings generated by our restructuring actions to drive sequential improvement in operating margin, diluted EPS and free cash flow."

"We continue to leverage our strong and healthy balance sheet to implement our balanced capital allocation strategy. Last month, we announced our decision to acquire PacStar and today we are pleased to announce the authorization of an additional \$200 million in share repurchases. In addition, as part of our previously announced 2020 restructuring actions, we have elected to discontinue our build-to-print actuation contract supporting the Boeing 737 MAX program at the conclusion of this year. Phasing out this historically low-margin and commodity-type business will lessen the Company's overall exposure to the commercial aerospace market. Collectively, these actions are expected to aid our efforts to drive long-term profitable growth and deliver significant value for our shareholders."

Company Announces New \$200 Million Share Repurchase Authorization:

- Curtiss-Wright's Board of Directors has authorized an additional \$200 million for future share repurchases, increasing total available authorization to \$250 million, which is immediately available for opportunistic share repurchases;
 - Of this authorization, the Company intends to repurchase a minimum of \$50 million in opportunistic share repurchases in the fourth quarter of 2020;
 - The Company remains on track to complete its existing \$50 million 10b5-1 share repurchase program authorized for 2020 by the end of the year, and had previously completed a \$100 million opportunistic share repurchase program executed in March 2020; and
 - Beginning in January 2021, the Company expects to repurchase \$50 million additional shares via a 10b5-1 program throughout 2021, which is expected to more than offset potential dilution from compensation plans.
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Third Quarter 2020 Operating Results

<i>(In millions)</i>	Q3-2020	Q3-2019	Change
Sales	\$ 571.6	\$ 614.9	(7%)
Reported operating income	\$ 84.6	\$ 105.6	(20%)
Adjustments (1)	15.3	1.6	
Adjusted operating income (1)	\$ 99.9	\$ 107.2	(7%)
Adjusted operating margin (1)	17.4%	17.4%	0 bps

(1) Adjusted results exclude \$11 million in restructuring costs, and one-time inventory step-up, backlog amortization and transaction costs for acquisitions.

- Sales of \$572 million, down \$43 million, or 7%;
 - Sales to the defense markets increased 11%, 6% of which was organic, led by strong growth in aerospace and naval defense, while sales to the commercial markets decreased 22%, due to reduced demand in the commercial aerospace, general industrial and power generation markets. Please refer to the accompanying tables for an overall breakdown of sales by end market;
 - Adjusted operating income was \$100 million, down 7%, reflecting unfavorable overhead absorption on lower revenues in the Commercial/Industrial segment, partially offset by increased profitability in the Power segment;
 - Adjusted operating margin was flat at 17.4%, reflecting the benefits of our company-wide restructuring and cost containment actions; and
 - Non-segment expenses of \$8 million increased by \$1 million, or 10%, compared to the prior year, primarily due to higher corporate costs.
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Net Earnings and Diluted EPS

<i>(In millions, except EPS)</i>	Q3-2020	Q3-2019	Change
Reported net earnings	\$ 64.6	\$ 82.5	(22%)
Adjustments, net of tax (1)	12.8	1.3	
Adjusted net earnings (1)	\$ 77.4	\$ 83.8	(8%)
Reported diluted EPS	\$ 1.55	\$ 1.92	(19%)
Adjustments, net of tax (1)	0.30	0.03	
Adjusted diluted EPS (1)	\$ 1.85	\$ 1.95	(5%)

(1) Adjusted results exclude restructuring costs and one-time inventory step-up, backlog amortization and transaction costs for acquisitions.

- Reported net earnings of \$65 million, down 22% from the prior year, reflecting lower segment operating income and higher interest expense;
 - Reported diluted EPS of \$1.55, down 19% from the prior year, reflecting lower net earnings, partially offset by a lower share count;
 - Adjusted net earnings of \$77 million, down 8%;
 - Adjusted diluted EPS of \$1.85, down 5%; and
 - Effective tax rate of 20.2% decreased slightly compared to the prior year quarter.
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Free Cash Flow

<i>(In millions)</i>	Q3-2020	Q3-2019	Change
Net cash provided by operating activities	\$ 56.0	\$ 118.6	(53%)
Capital expenditures	(7.0)	(16.4)	57%
Reported free cash flow	\$ 49.0	\$ 102.2	(52%)
Adjustment to capital expenditures (DRG facility investment) (1)	0.4	4.8	(92%)
Restructuring (1)	5.9	-	-
Adjusted free cash flow (1)	\$ 55.3	\$ 107.0	(48%)

(1) Adjusted free cash flow excludes a capital investment related to the new, state-of-the-art naval facility principally for DRG which impacted both periods, and the cash impact from restructuring in the current period.

- Reported free cash flow was \$49 million, a decrease of \$53 million compared to the prior year, principally driven by lower cash earnings and lower collections, partially offset by a reduction in capital expenditures;
- Capital expenditures decreased \$9 million to \$7 million compared to the prior year, primarily due to lower capital investments within the Power segment; and
- Adjusted free cash flow was \$55 million in the third quarter.

New Orders and Backlog

- New orders of \$559 million decreased 14% compared with the prior year period, as strong growth in embedded computing and valves products serving the defense markets was more than offset by reduced demand across the commercial markets; Order activity within our commercial and industrial markets continued to demonstrate solid monthly improvement compared with the lows experienced in May; and
- Backlog of \$2.2 billion increased 1% from December 31, 2019.

Share Repurchase and Dividends

- During the third quarter, the Company repurchased 133,673 shares of its common stock for approximately \$13 million;
 - Year-to-date, the Company repurchased 1.37 million shares for approximately \$138 million, which included a \$100 million opportunistic share repurchase program executed in March; and
 - The Company also declared a quarterly dividend of \$0.17 a share, unchanged from the previous quarter.
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Third Quarter 2020 Segment Performance**Commercial/Industrial**

<i>(In millions)</i>	Q3-2020	Q3-2019	Change
Sales	\$ 222.5	\$ 279.0	(20%)
Reported operating income	\$ 24.8	\$ 43.6	(43%)
Adjustments (1)	7.7	-	
Adjusted operating income (1)	\$ 32.5	\$ 43.6	(25%)
Adjusted operating margin (1)	14.6%	15.6%	(100 bps)

(1) Adjusted results exclude restructuring costs and one-time backlog amortization and transaction costs for acquisitions.

- Sales of \$223 million, down \$56 million, or 20%;
 - Higher aerospace defense revenues reflect increased sales of actuation and sensors equipment on various fighter jet programs;
 - Lower commercial aerospace market revenues reflect reduced OEM sales of actuation and sensors equipment, as well as surface treatment services;
 - General industrial market revenue declines reflect reduced year-over-year sales for industrial vehicle, valve and controls products, as well as surface treatment services;
 - Reported operating income was \$25 million, with Reported operating margin of 11.2%; and
 - Adjusted operating income was \$33 million, while Adjusted operating margin decreased 100 basis points to 14.6%, principally reflecting unfavorable absorption on lower commercial sales partially offset by the benefits of our cost containment and restructuring initiatives.
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Defense

<i>(In millions)</i>	Q3-2020	Q3-2019	Change
Sales	\$ 180.3	\$ 160.4	12%
Reported operating income	\$ 41.6	\$ 40.2	3%
Adjustments (1)	3.6	0.7	
Adjusted operating income (1)	\$ 45.2	\$ 40.9	11%
Adjusted operating margin (1)	25.0%	25.4%	(40 bps)

(1) Adjusted results exclude restructuring costs and one-time backlog amortization and transaction costs for acquisitions.

- Sales of \$180 million, up \$20 million, or 12%;
 - Higher aerospace defense market revenues were principally driven by increased sales of embedded computing equipment on various programs, most notably on Unmanned Aerial Vehicle (UAV) platforms;
 - Strong naval defense market revenue growth reflected timing of production of valves on submarine and aircraft carrier programs, as well as the contribution from the 901D acquisition;
 - Reduced ground defense market revenues reflect lower sales on international tank platforms;
 - Reported operating income was \$42 million, with Reported operating margin of 23.0%; and
 - Adjusted operating income was \$45 million, up 11% from the prior year, while Adjusted operating margin decreased 40 basis points to 25.0%, reflecting unfavorable mix on strong sales of our defense electronics products, mainly offset by the contribution from acquisitions and the benefits of our cost containment actions.
-

Power

<i>(In millions)</i>	Q3-2020	Q3-2019	Change
Sales	\$ 168.8	\$ 175.5	(4%)
Reported operating income	\$ 26.0	\$ 28.8	(10%)
Adjustments (1)	3.9	1.0	
Adjusted operating income (1)	\$ 29.9	\$ 29.8	0%
Adjusted operating margin (1)	17.7%	17.0%	70 bps

(1) Adjusted results exclude restructuring costs and one-time transition and IT security costs associated with the relocation of our DRG business.

- Sales of \$169 million, down \$7 million, or 4%;
- Naval defense market revenues increased slightly, as higher Columbia class submarine production revenues were mainly offset by lower service center sales;
- Reduced power generation market sales principally reflect lower domestic and international aftermarket revenues, partially offset by increased revenues on the CAP1000 program;
- Reported operating income was \$26 million, with Reported operating margin of 15.4%; and
- Adjusted operating income was \$30 million, flat compared to the prior year, while Adjusted operating margin increased 70 basis points to 17.7%, principally driven by the benefits of our cost containment and restructuring initiatives.

A more detailed breakdown of the Company's 2020 financial guidance by segment and by market, as well as all reconciliations of Reported GAAP amounts to Adjusted non-GAAP amounts can be found in the accompanying schedules.

Conference Call & Webcast Information

The Company will host a conference call to discuss its third quarter financial results and business outlook at 10:00 a.m. ET on Thursday, October 29, 2020. A live webcast of the call and the accompanying financial presentation, as well as a replay of the call, will be made available on the internet by visiting the Investor Relations section of the Company's website at www.curtisswright.com.

CURTISS-WRIGHT CORPORATION and SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED)
(\$'s in thousands, except per share data)

	Three Months Ended				Nine Months Ended			
	September 30,		Change		September 30,		Change	
	2020	2019	\$	%	2020	2019	\$	%
Product sales	\$ 493,398	\$ 516,760	\$ (23,362)	(5%)	\$ 1,457,772	\$ 1,520,612	\$ (62,840)	(4%)
Service sales	78,216	98,120	(19,904)	(20%)	265,120	311,578	(46,458)	(15%)
Total net sales	571,614	614,880	(43,266)	(7%)	1,722,892	1,832,190	(109,298)	(6%)
Cost of product sales	305,921	331,793	(25,872)	(8%)	945,886	986,475	(40,589)	(4%)
Cost of service sales	52,872	57,011	(4,139)	(7%)	177,580	192,722	(15,142)	(8%)
Total cost of sales	358,793	388,804	(30,011)	(8%)	1,123,466	1,179,197	(55,731)	(5%)
Gross profit	212,821	226,076	(13,255)	(6%)	599,426	652,993	(53,567)	(8%)
Research and development expenses	17,587	18,362	(775)	(4%)	54,163	54,503	(340)	(1%)
Selling expenses	24,869	28,133	(3,264)	(12%)	81,650	90,303	(8,653)	(10%)
General and administrative expenses	77,251	74,012	3,239	4%	230,515	224,888	5,627	3%
Restructuring expenses	8,541	—	8,541	NM	20,730	—	20,730	NM
Operating income	84,573	105,569	(20,996)	(20%)	212,368	283,299	(70,931)	(25%)
Interest expense	9,055	7,951	1,104	14%	25,059	23,183	1,876	8%
Other income, net	5,417	6,355	(938)	(15%)	6,844	17,704	(10,860)	(61%)
Earnings before income taxes	80,935	103,973	(23,038)	(22%)	194,153	277,820	(83,667)	(30%)
Provision for income taxes	(16,315)	(21,463)	5,148	(24%)	(46,754)	(59,645)	12,891	(22%)
Net earnings	\$ 64,620	\$ 82,510	\$ (17,890)	(22%)	\$ 147,399	\$ 218,175	\$ (70,776)	(32%)
Net earnings per share:								
Basic earnings per share	\$ 1.56	\$ 1.93			\$ 3.52	\$ 5.10		
Diluted earnings per share	\$ 1.55	\$ 1.92			\$ 3.49	\$ 5.07		
Dividends per share	\$ 0.17	\$ 0.17			\$ 0.51	\$ 0.49		
Weighted average shares outstanding:								
Basic	41,545	42,709			41,926	42,755		
Diluted	41,797	42,995			42,190	43,025		

NM - not meaningful

CURTISS-WRIGHT CORPORATION and SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)
(S's in thousands, except par value)

	September 30, 2020	December 31, 2019	Change %
Assets			
Current assets:			
Cash and cash equivalents	\$ 426,821	\$ 391,033	9%
Receivables, net	634,944	632,194	—%
Inventories, net	460,585	424,835	8%
Other current assets	58,403	81,729	(29)%
Total current assets	<u>1,580,753</u>	<u>1,529,791</u>	3%
Property, plant, and equipment, net	379,859	385,593	(1)%
Goodwill	1,207,881	1,166,680	4%
Other intangible assets, net	476,864	479,907	(1)%
Operating lease right-of-use assets, net	152,987	165,490	(8)%
Prepaid pension asset	131,631	—	NM
Other assets	29,805	36,800	(19)%
Total assets	<u>\$ 3,959,780</u>	<u>\$ 3,764,261</u>	5%
Liabilities			
Current liabilities:			
Accounts payable	158,020	222,000	(29)%
Accrued expenses	136,965	164,744	(17)%
Income taxes payable	5,711	7,670	(26)%
Deferred revenue	267,504	276,115	(3)%
Other current liabilities	97,634	74,202	32%
Total current liabilities	<u>665,834</u>	<u>744,731</u>	(11)%
Long-term debt	1,058,707	760,639	39%
Deferred tax liabilities, net	94,720	80,159	18%
Accrued pension and other postretirement benefit costs	91,745	138,635	(34)%
Long-term operating lease liability	133,476	145,124	(8)%
Long-term portion of environmental reserves	15,269	15,026	2%
Other liabilities	100,566	105,575	(5)%
Total liabilities	<u>2,160,317</u>	<u>1,989,889</u>	9%
Stockholders' equity			
Common stock, \$1 par value	49,187	49,187	—%
Additional paid in capital	121,797	116,070	5%
Retained earnings	2,623,289	2,497,111	5%
Accumulated other comprehensive loss	(310,891)	(325,274)	4%
Less: cost of treasury stock	(683,919)	(562,722)	(22)%
Total stockholders' equity	<u>1,799,463</u>	<u>1,774,372</u>	1%
Total liabilities and stockholders' equity	<u>\$ 3,959,780</u>	<u>\$ 3,764,261</u>	5%

NM - not meaningful

CURTISS-WRIGHT CORPORATION and SUBSIDIARIES
SEGMENT INFORMATION (UNAUDITED)
(\$'s in thousands)

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2020	2019	Change %	2020	2019	Change %
Sales:						
Commercial/Industrial	\$ 222,527	\$ 278,967	(20%)	\$ 700,543	\$ 841,725	(17%)
Defense	180,321	160,413	12%	516,387	452,688	14%
Power	168,766	175,500	(4%)	505,962	537,777	(6%)
Total sales	\$ 571,614	\$ 614,880	(7%)	\$ 1,722,892	\$ 1,832,190	(6%)
Operating income (expense):						
Commercial/Industrial	\$ 24,838	\$ 43,641	(43%)	\$ 74,191	\$ 130,222	(43%)
Defense	41,550	40,241	3%	98,126	93,580	5%
Power	25,962	28,776	(10%)	67,843	86,140	(21%)
Total segments	\$ 92,350	\$ 112,658	(18%)	\$ 240,160	\$ 309,942	(23%)
Corporate and other	(7,777)	(7,089)	(10%)	(27,792)	(26,643)	(4%)
Total operating income	\$ 84,573	\$ 105,569	(20%)	\$ 212,368	\$ 283,299	(25%)
Operating margins:						
Commercial/Industrial	11.2%	15.6%	(440 bps)	10.6%	15.5%	(490 bps)
Defense	23.0%	25.1%	(210 bps)	19.0%	20.7%	(170 bps)
Power	15.4%	16.4%	(100 bps)	13.4%	16.0%	(260 bps)
Total Curtiss-Wright	14.8%	17.2%	(240 bps)	12.3%	15.5%	(320 bps)
Segment margins	16.2%	18.3%	(210 bps)	13.9%	16.9%	(300 bps)

CURTISS-WRIGHT CORPORATION and SUBSIDIARIES
SALES BY END MARKET (UNAUDITED)
(\$'s in thousands)

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2020	2019	Change %	2020	2019	Change %
Defense markets:						
Aerospace	\$ 121,987	\$ 110,742	10%	\$ 333,120	\$ 293,955	13%
Ground	20,519	22,231	(8%)	63,205	69,383	(9%)
Naval	165,524	143,430	15%	496,157	424,371	17%
Total Defense	\$ 308,030	\$ 276,403	11%	\$ 892,482	\$ 787,709	13%
Commercial markets:						
Aerospace	\$ 70,943	\$ 109,015	(35%)	\$ 242,708	\$ 320,237	(24%)
Power Generation	80,509	88,543	(9%)	241,059	278,194	(13%)
General Industrial	112,132	140,919	(20%)	346,643	446,050	(22%)
Total Commercial	\$ 263,584	\$ 338,477	(22%)	\$ 830,410	\$ 1,044,481	(20%)
Total Curtiss-Wright	\$ 571,614	\$ 614,880	(7%)	\$ 1,722,892	\$ 1,832,190	(6%)

Use of Non-GAAP Financial Information (Unaudited)

The Corporation supplements its financial information determined under U.S. generally accepted accounting principles (GAAP) with certain non-GAAP financial information. Curtiss-Wright believes that these non-GAAP measures provide investors with additional insight into the Company's ongoing business performance. These non-GAAP measures should not be considered in isolation or as a substitute for the related GAAP measures, and other companies may define such measures differently. Curtiss-Wright encourages investors to review its financial statements and publicly-filed reports in their entirety and not to rely on any single financial measure.

The Company's presentation of its financials and guidance includes an Adjusted (non-GAAP) view that excludes significant restructuring costs in 2020 associated with its operations, including one-time actions taken in response to COVID-19, a non-cash impairment of capitalized development costs related to a commercial aerospace program, first year purchase accounting costs associated with its acquisitions, as well as one-time transition and IT security costs, and capital investments, specifically associated with the relocation of the DRG business in the Power segment. Transition costs include relocation of employees and equipment as well as overlapping facility and labor costs associated with the relocation. We believe this Adjusted view will provide improved transparency to the investment community in order to better measure Curtiss-Wright's ongoing operating and financial performance and better comparisons of our key financial metrics to our peers. Reconciliations of "Reported" GAAP amounts to "Adjusted" non-GAAP amounts are furnished within this release.

The following definitions are provided:

Adjusted Operating Income, Operating Margin, Net Earnings and Diluted EPS

These Adjusted financials are defined as Reported Operating Income, Operating Margin, Net Earnings and Diluted Earnings per Share (EPS) under GAAP excluding: (i) the impact of first year purchase accounting costs associated with acquisitions for current and prior year periods, specifically one-time inventory step-up, backlog amortization and transaction costs; (ii) one-time transition and IT security costs associated with the relocation of a business in the current year period; (iii) the non-cash impairment of capitalized development costs related to a commercial aerospace program; and (iv) significant restructuring costs in 2020 associated with its operations.

Organic Sales and Organic Operating Income

The Corporation discloses organic sales and organic operating income because the Corporation believes it provides investors with insight as to the Company's ongoing business performance. Organic sales and organic operating income are defined as sales and operating income excluding the impact of restructuring costs, foreign currency fluctuations and contributions from acquisitions made during the last twelve months.

**Three Months Ended
September 30,
2020 vs. 2019**

	Commercial/Industrial		Defense		Power		Total Curtiss-Wright	
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income
Organic	(22%)	(28%)	3%	2%	(4%)	3%	(10%)	(11%)
Acquisitions	1%	0%	8%	2%	0%	0%	3%	1%
Restructuring	0%	(15%)	0%	(1%)	0%	(13%)	0%	(10%)
Foreign Currency	1%	0%	1%	0%	0%	0%	0%	0%
Total	(20%)	(43%)	12%	3%	(4%)	(10%)	(7%)	(20%)

**Nine Months Ended
September 30,
2020 vs. 2019**

	Commercial/Industrial		Defense		Power		Total Curtiss-Wright	
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income
Organic	(18%)	(33%)	5%	6%	(6%)	(8%)	(9%)	(16%)
Acquisitions	1%	0%	9%	0%	0%	0%	3%	0%
Restructuring	0%	(11%)	0%	(2%)	0%	(13%)	0%	(10%)
Foreign Currency	0%	1%	0%	1%	0%	0%	0%	1%
Total	(17%)	(43%)	14%	5%	(6%)	(21%)	(6%)	(25%)

Free Cash Flow and Free Cash Flow Conversion

The Corporation discloses free cash flow because it measures cash flow available for investing and financing activities. Free cash flow represents cash available to repay outstanding debt, invest in the business, acquire businesses, return capital to shareholders and make other strategic investments. Free cash flow is defined as cash flow provided by operating activities less capital expenditures. Adjusted free cash flow excludes: (i) a capital investment in the Power segment related to the new, state-of-the-art naval facility principally for DRG; (ii) a voluntary contribution to the Company's corporate defined benefit pension plan made in the first quarter of 2020; and (iii) the cash impact from restructuring in 2020. The Corporation discloses free cash flow conversion because it measures the proportion of net earnings converted into free cash flow and is defined as free cash flow divided by net earnings from continuing operations. Adjusted free cash flow conversion is defined as Adjusted free cash flow divided by Adjusted net earnings.

CURTISS-WRIGHT CORPORATION and SUBSIDIARIES
NON-GAAP FINANCIAL DATA (UNAUDITED)
(S's in thousands)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2020	2019	2020	2019
Net cash provided by operating activities	\$ 55,993	\$ 118,629	\$ 3,784	\$ 159,015
Capital expenditures	(7,017)	(16,448)	(36,341)	(49,919)
Free cash flow	<u>\$ 48,976</u>	<u>\$ 102,181</u>	<u>\$ (32,557)</u>	<u>\$ 109,096</u>
Voluntary pension contribution	—	—	150,000	—
Adjustment to capital expenditures (DRG facility investment)	437	4,824	10,112	13,986
Restructuring	5,935	—	10,676	—
Adjusted free cash flow	<u>\$ 55,348</u>	<u>\$ 107,005</u>	<u>\$ 138,231</u>	<u>\$ 123,082</u>
Adjusted free cash flow conversion	<u>71%</u>	<u>130%</u>	<u>73%</u>	<u>56%</u>

CURTISS-WRIGHT CORPORATION

2020 Guidance

As of October 28, 2020

(\$'s in millions, except per share data)

	2019 Reported (GAAP)	2019 Adjustments (1) (Non GAAP)	2019 Adjusted (Non GAAP)	2020 Reported Guidance (GAAP)		2020 Restructuring Adjustments (Non-GAAP)	2020 Other Adjustments (2) (Non-GAAP)	2020 Adjusted Guidance(3)(4)(5) (Non-GAAP)		2020 Chg vs 2019 Adjusted
				Low	High			Low	High	
Sales:										
Commercial/Industrial	\$ 1,138	\$ -	\$ 1,138	\$ 945	\$ 965	\$ -	\$ -	\$ 945	\$ 965	
Defense	626	2	628	690	700	-	-	690	700	
Power	724	-	724	725	735	-	-	725	735	
Total sales	\$ 2,488	\$ 2	\$ 2,490	\$ 2,360	\$ 2,400	\$ -	\$ -	\$ 2,360	\$ 2,400	(4 to 5%)
Operating income:										
Commercial/Industrial	\$ 180	\$ -	\$ 180	\$ 111	\$ 115	\$ 20	\$ 2	\$ 133	\$ 137	
Defense	137	2	140	142	145	4	13	159	162	
Power	122	4	126	112	114	11	3	126	128	
Total segments	439	7	446	365	375	35	18	418	428	
Corporate and other	(35)	-	(35)	(37)	(38)	-	-	(37)	(38)	
Total operating income	\$ 404	\$ 7	\$ 411	\$ 328	\$ 337	\$ 35	\$ 18	\$ 381	\$ 390	(5 to 7%)
Interest expense	\$ (31)	\$ -	\$ (31)	\$ (35)	\$ (36)	\$ -	\$ -	\$ (35)	\$ (36)	
Other income, net	24	-	24	12	12	-	10	22	22	
Earnings before income taxes	397	7	403	306	314	35	27	368	377	
Provision for income taxes	(89)	(2)	(90)	(72)	(74)	(8)	(6)	(87)	(88)	
Net earnings	\$ 308	\$ 5	\$ 313	\$ 234	\$ 240	\$ 27	\$ 21	\$ 282	\$ 288	
Diluted earnings per share	\$ 7.15	\$ 0.12	\$ 7.27	\$ 5.56	\$ 5.71	\$ 0.64	\$ 0.50	\$ 6.70	\$ 6.85	(6 to 8%)
<i>Diluted shares outstanding</i>	<i>43.0</i>		<i>43.0</i>	<i>42.1</i>	<i>42.1</i>			<i>42.1</i>	<i>42.1</i>	
<i>Effective tax rate</i>	<i>22.4%</i>		<i>22.4%</i>	<i>23.5%</i>	<i>23.5%</i>			<i>23.5%</i>	<i>23.5%</i>	
Operating margins:										
Commercial/Industrial	15.8%	-	15.8%	11.7%	12.0%	+210 bps	+20 bps	14.0%	14.2%	(150 to 180 bps)
Defense	21.9%	+40 bps	22.3%	20.6%	20.8%	+60 bps	+190 bps	23.1%	23.2%	80 to 90 bps
Power	16.9%	+50 bps	17.4%	15.4%	15.5%	+150 bps	+40 bps	17.3%	17.4%	(0 to 10 bps)
Total operating margin	16.2%	+30 bps	16.5%	13.9%	14.1%	+150 bps	+70 bps	16.1%	16.3%	(20 to 40 bps)
Free cash flow (6)	\$ 352	\$ 19	\$ 371	\$ 167	\$ 197	\$ 20	\$ 163	\$ 350	\$ 380	

Notes: Full year amounts may not add due to rounding. All financial information by reportable segment for the 2019 and reporting periods reflects the Corporation's first quarter segment reorganization.

(1) 2019 Adjusted financials are defined as Reported Operating Income, Operating Margin, Net Income and Diluted EPS under GAAP excluding the impact of first year purchase accounting costs associated with acquisitions (Defense segment), specifically one-time backlog amortization and transaction costs, as well as one-time transition and IT security costs related to the relocation of the DRG business (Power Segment).

(2) Adjusted financials are defined as Reported Operating Income, Operating Margin, Net Income and Diluted EPS under GAAP excluding \$35 million in restructuring costs, \$11 million in first year purchase accounting costs, specifically one-time backlog amortization and transaction costs associated with acquisitions, \$4 million non-cash impairment of capitalized development costs related to a commercial aerospace program, and \$3 million in one-time transition and IT security costs related to the relocation of the DRG business, as well as a \$10 million non-cash currency translation loss (within non-operating income) related to the liquidation of a foreign legal entity.

(3) Commercial/Industrial segment Adjusted guidance excludes \$20 million in restructuring costs and \$2 million in one-time backlog amortization and transaction costs associated with the acquisition of Dyna-Flo.

(4) Defense segment Adjusted guidance excludes \$4 million in restructuring costs, \$9 million in one-time backlog amortization and transaction costs associated with the acquisitions of 901D and IADS, and \$4 million non-cash impairment of capitalized development costs related to a commercial aerospace program.

(5) Power segment Adjusted guidance excludes \$11 million in restructuring costs and \$3 million in one-time transition and IT security costs related to the relocation of the DRG business.

(6) Free Cash Flow is defined as cash flow from operations less capital expenditures. 2019 Adjusted Free Cash Flow excludes a \$19 million capital investment in the Power segment related to construction of a new, state-of-the-art naval facility for the DRG business. Adjusted Free Cash Flow guidance excludes a \$150 million voluntary contribution made in January to the Company's corporate defined benefit pension plan, a \$20 million cash impact from restructuring, and a \$13 million capital investment related to the new, state-of-the-art naval facility principally for DRG.

CURTISS-WRIGHT CORPORATION
As of October 28, 2020

	2020 % Change vs 2019	
	(Prior)	(Current)
<u>Defense Markets</u>		
Aerospace	4 - 6%	8 - 10%
Ground	(5 - 7%)	(5 - 7%)
Navy	14 - 16%	17 - 19%
Total Defense	8 - 10%	11 - 13%
<u>Commercial Markets</u>		
Commercial Aerospace	(19 - 21%)	(22 - 24%)
Power Generation	(3 - 5%)	(8 - 10%)
General Industrial	(18 - 20%)	(18 - 20%)
Total Commercial	(14 - 16%)	(16 - 18%)
Total Curtiss-Wright Sales	(4 - 6%)	(4 - 5%)

About Curtiss-Wright Corporation

Curtiss-Wright Corporation (NYSE: CW) is a global innovative company that delivers highly engineered, critical function products and services to the commercial, industrial, defense and energy markets. Building on the heritage of Glenn Curtiss and the Wright brothers, Curtiss-Wright has a long tradition of providing reliable solutions through trusted customer relationships. The company employs approximately 8,300 people worldwide. For more information, visit www.curtisswright.com.

Certain statements made in this press release, including statements about future revenue, financial performance guidance, quarterly and annual revenue, net income, operating income growth, future business opportunities, cost saving initiatives, the successful integration of the Company's acquisitions, future cash flow from operations, and potential impacts of the COVID-19 pandemic are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended ("Securities Act"), Section 21E of the Securities Exchange Act of 1934, as amended ("Exchange Act") and the Private Securities Litigation Reform Act of 1995. These statements present management's expectations, beliefs, plans and objectives regarding future financial performance, and assumptions or judgments concerning such performance. Any discussions contained in this press release, except to the extent that they contain historical facts, are forward-looking and accordingly involve estimates, assumptions, judgments and uncertainties. Such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those expressed or implied. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Such risks and uncertainties include, but are not limited to: a reduction in anticipated orders; an economic downturn; changes in the competitive marketplace and/or customer requirements; a change in government spending; an inability to perform customer contracts at anticipated cost levels; the impact of a global pandemic or national epidemic, and other factors that generally affect the business of aerospace, defense contracting, electronics, marine, and industrial companies. Such factors are detailed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2019, and subsequent reports filed with the Securities and Exchange Commission.

This press release and additional information are available at www.curtisswright.com.

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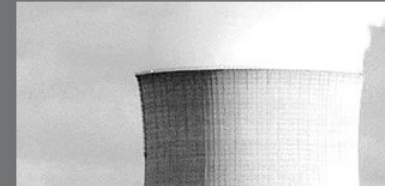


Q3 2020 Earnings Conference Call

October 29, 2020



Listen-Only dial-in numbers:
(844) 220-4970 (domestic)
(262) 558-6349 (international)
Conference ID: 8071759



NYSE: CW



Safe Harbor Statement

Please note that the information provided in this presentation is accurate as of the date of the original presentation. The presentation will remain posted on this website from one to twelve months following the initial presentation, but content will not be updated to reflect new information that may become available after the original presentation posting. The presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended ("Securities Act"), Section 21E of the Securities Exchange Act of 1934, as amended ("Exchange Act"), and the Private Securities Litigation-Reform Act of 1995. Such forward-looking statements only speak as of the date of this report and Curtiss-Wright Corporation assumes no obligation to update the information included in this report. Such forward-looking statements include, among other things, management's estimates of future performance, revenue and earnings, our management's growth objectives, our management's ability to integrate our acquisition, and our management's ability to produce consistent operating improvements. These forward-looking statements are based on expectations as of the time the statements were made only, and are subject to a number of risks and uncertainties which could cause us to fail to achieve our then-current financial projections and other expectations, including the impact of a global pandemic or national epidemic. Any references to organic growth exclude the effects of restructuring costs, foreign currency fluctuations, acquisitions and divestitures, unless otherwise noted.

This presentation also includes certain non-GAAP financial measures with reconciliations to GAAP financial measures being made available in the earnings release that is posted to our website and furnished with the SEC. We undertake no duty to update this information. More information about potential factors that could affect our business and financial results is included in our filings with the Securities and Exchange Commission, including our Annual Reports on Form 10-K and Quarterly Reports on Form 10-Q, including, among other sections, under the captions, "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," which is on file with the SEC and available at the SEC's website at www.sec.gov.

Agenda

- **Review of Q3 2020 Performance**
- **Updated Full-Year 2020 Financial Outlook and Assumptions**
- **Restructuring Commercial Aerospace Business**
- **Executing on Balanced Capital Allocation Strategy**
 - PacStar Acquisition
 - New Share Repurchase Authorization
- **Strengths of Curtiss-Wright's Defense Businesses**

Third Quarter 2020 Business Review and Financial Highlights

- **Net Sales of \$572 million, down 7%**
 - Solid defense market growth, up 11%, aided by acquisitions and timing of naval production
 - Reduced demand across all commercial markets, as expected
- **Adjusted Operating Income of \$100 million, down 7%**
 - Principally due to lower sales and reduced profitability in C/I segment
- **Adjusted Operating Margin flat at 17.4%**
 - Benefits of ongoing cost containment actions and restructuring savings in all segments
- **Adjusted Diluted EPS of \$1.85, down 5%**
- **Adjusted FCF of \$55 million, down 48%; Year-to-date Adjusted FCF up 12% to \$138M**
- **Announced acquisition of Pacific Star Communications, Inc. (PacStar) for \$400 million cash**

Notes:

- 2020 Adjusted results exclude restructuring costs, one-time inventory step-up, backlog amortization and transaction costs for current and prior year acquisitions, and one-time transition and IT security costs associated with the relocation of our DRG business.
- 2020 Adjusted Free Cash Flow excludes a voluntary contribution to the Company's corporate defined benefit pension plan, the cash impact from restructuring, and a capital investment related to construction of a new, state-of-the-art naval facility for the DRG business (Power segment).

Third Quarter 2020 End Market Sales Growth

	Q3'20 Change	% of Total Sales
Aero Defense	10%	21%
Ground Defense	(8%)	4%
Naval Defense	15%	29%
Total Defense	11%	54%
Commercial Aero	(35%)	12%
Power Generation	(9%)	14%
General Industrial	(20%)	20%
Total Commercial	(22%)	46%
Total Curtiss-Wright	(7%)	100%

Key Drivers

Defense Markets:

- **Aerospace Defense:** Higher sales of actuation and sensors equipment on fighter jets (JSF) and defense electronics revenues on UAV programs
- **Ground Defense:** Lower TDSS revenues on Int'l tank platforms
- **Naval Defense:** Higher revenues on Virginia class and Columbia class submarine programs and contribution from 901D acquisition; Partially offset by lower service center revenues

Commercial Markets:

- **Commercial Aerospace:** Lower sales of equipment and surface treatment services across all major OEM platforms
- **Power Generation:** Lower domestic and international aftermarket revenues, part. offset by higher CAP1000 program revenues
- **General Industrial:** Reduced demand across all categories of industrial products and surface treatment services

Notes:

- Percentages in chart relate to Third Quarter 2020 sales compared to the prior year quarter. Amounts may not add due to rounding.

Third Quarter 2020 Adjusted Operating Income / Margin Drivers

(\$ in millions)	Q3'20 Adjusted ⁽¹⁾	Q3'19 Adjusted ⁽¹⁾	Chg vs. Q3'19	Key Drivers
Commercial / Industrial Margin	\$32.5 14.6%	\$43.6 15.6%	(25%) (100 bps)	<ul style="list-style-type: none"> Lower sales / unfavorable absorption in comm'l markets Partially offset by benefits of cost containment / restructuring savings
Defense Margin	45.2 25.0%	40.9 25.4%	11% (40 bps)	<ul style="list-style-type: none"> Contribution from 901D acquisition (naval defense) Benefit of restructuring savings Margins impacted by unfavorable mix on solid defense revenues
Power Margin	29.9 17.7%	29.8 17.0%	0% 70 bps	<ul style="list-style-type: none"> Benefits of cost containment / restructuring savings Partially offset by unfavorable absorption on lower aftermarket power generation revenues
Total Segments Adjusted Operating Income	\$107.6	\$114.3	(6%)	
Corp & Other	(\$7.8)	(\$7.1)	(10%)	
Total CW Adjusted Op Income Margin	\$99.9 17.4%	\$107.2 17.4%	(7%) 0 bps	

* Notes: Amounts may not add down due to rounding. Adjusted operating income and operating margin exclude restructuring costs, one-time inventory step-up, backlog amortization and transaction costs for current and prior year acquisitions, and one-time transition and IT security costs associated with the relocation of our DRG business.

2020E End Market Sales Growth (Guidance as of October 28, 2020)

Updated

	2020E (Prior)	2020E (Current)	2020E % Total Sales	Key Drivers
Aero Defense	4% - 6%	8% - 10%	19%	<ul style="list-style-type: none"> Favorable growth on key platforms (esp. F-35)
Ground Defense	(5% - 7%)	(5% - 7%)	4%	<ul style="list-style-type: none"> Lower sales on international ground platforms
Naval Defense	14% - 16%	17% - 19%	28%	<ul style="list-style-type: none"> Strong growth on submarines and aircraft carriers Contribution from 901D acquisition
Total Defense	8% - 10%	11% - 13%	51%	Maintain healthy organic growth, Up 7% - 9%
Commercial Aero	(19% - 21%)	(22% - 24%)	14%	<ul style="list-style-type: none"> Widespread reduction in OEM production rates
Power Generation	(3% - 5%)	(8% - 10%)	15%	<ul style="list-style-type: none"> Lower Int'l aftermarket sales (U.S. market relatively flat) Push out of CAP1000 revenues
General Industrial	(18% - 20%)	(18% - 20%)	20%	<ul style="list-style-type: none"> Reduced demand in all major categories (most notably industrial valves and vehicles)
Total Commercial	(14% - 16%)	(16% - 18%)	49%	
Total Curtiss-Wright	(4% - 6%)	(4% - 5%)	100%	

(\$ in millions)	2020E Adjusted ⁽²⁾ (Prior)	2020E Adjusted ⁽²⁾ (Current)	2020E Change vs 2019 Adjusted ⁽¹⁾⁽²⁾	2020 Key Drivers
Commercial / Industrial	\$935 - 965	\$945 - 965	(15% - 17%)	<ul style="list-style-type: none"> Reduced demand in commercial aerospace and general industrial Improving demand in aerospace defense
Defense	\$675 - 685	\$690 - 700	10% - 12%	
Power	\$740 - 750	\$725 - 735	0% - 1%	
Total Sales	\$2,350 - 2,400	\$2,360 - 2,400	(4% - 5%)	
Commercial / Industrial Margin	\$128 - 136 13.7% - 14.1%	\$133 - 137 14.0% - 14.2%	(23% - 26%) (150 - 180 bps)	<ul style="list-style-type: none"> Benefit of restructuring savings and ongoing cost reduction measures helping to mitigate unfavorable absorption on lower sales Favorable overhead absorption on strong sales Contribution from 901D acquisition Benefit of restructuring savings and ongoing cost reduction measures
Defense Margin	\$156 - 159 23.1% - 23.2%	\$159 - 162 23.1% - 23.2%	14% - 16% 80 - 90 bps	
Power Margin	\$127 - 129 17.1% - 17.2%	\$126 - 128 17.3% - 17.4%	(1%) - 1% (0 - 10 bps)	
Corporate and Other	(\$35 - 36)	(\$37 - 38)	(5% - 7%)	<ul style="list-style-type: none"> Higher FX costs
Total Op. Income CW Margin	\$376 - 389 16.0% - 16.2%	\$381 - 390 16.1% - 16.3%	(5% - 7%) (20 - 40 bps)	

Note: Amounts may not add down due to rounding.

(1) 2019 Adjusted results exclude first year purchase accounting costs, specifically one-time inventory step-up, backlog amortization and transaction costs for acquisition of TCG (Defense segment), and one-time transition and IT security costs associated with the relocation of our DRG business (Power segment).

(2) 2020 Adjusted guidance excludes restructuring costs, a non-cash impairment of capitalized development costs related to a comm'l aerospace program, one-time inventory step-up, backlog amortization and transaction costs for current and prior year acquisitions, and one-time transition and IT security costs assoc. with the relocation of our DRG business.

(\$ in millions, except EPS)	2020E Adjusted ⁽³⁾ (Prior)	2020E Adjusted ⁽³⁾ (Current)	2020E Change vs 2019 Adjusted ⁽²⁾⁽³⁾	2020 Key Drivers
Total Operating Income	\$376 - 389	\$381 - 390	(5% - 7%)	
Other Income/(Expense)	\$23 - 24	\$22		▪ Lower interest income
Interest Expense	(\$35 - 36)	(\$35 - 36)		
Effective Tax Rate	~23.5%	~23.5%		
Diluted EPS	\$6.60 - 6.85	\$6.70 - 6.85	(6% - 8%)	▪ Raised bottom end of range by \$0.10
Diluted Shares Outstanding	42.1	42.1		▪ Includes \$200M in share repurchase
Free Cash Flow ⁽¹⁾	\$350 - 380	\$350 - 380	~ Flat	▪ Strong working capital management
Free Cash Flow Conversion ⁽¹⁾	~130%	~130%		
Capital Expenditures	\$40 - 50	\$40 - 50		
Depreciation & Amortization	\$110 - 120	\$110 - 120		

(1) Free Cash Flow is defined as cash flow from operations less capital expenditures. FCF Conversion is calculated as free cash flow divided by net earnings from continuing operations. Adjusted FCF Conversion is calculated as adjusted free cash flow divided by adjusted net earnings.

(2) 2019 Adjusted results exclude first year purchase accounting costs, specifically one-time inventory step-up, backlog amortization and transaction costs for acquisition of TCG (Defense segment), and one-time transition and IT security costs associated with the relocation of our DRG business (Power segment). 2019 Adjusted Free Cash Flow excludes a \$19 million capital investment related to construction of a new, state-of-the-art naval facility for the DRG business (Power segment).

(3) 2020 Adjusted guidance excludes restructuring costs, a non-cash impairment of capitalized development costs related to a comm1 aerospace program, one-time inventory step-up, backlog amortization and transaction costs for current and prior year acquisitions, and one-time transition and IT security costs associated with the relocation of our DRG business. 2020 Adjusted Free Cash Flow guidance excludes a voluntary contribution to the Company's corporate defined benefit pension plan of \$150 million, a \$20 million cash impact from restructuring, and a \$13 million capital investment related to construction of a new, state-of-the-art naval facility for the DRG business (Power segment).

Restructuring Commercial Aerospace Business

- **Strategic management decision to lessen exposure to legacy aerospace equipment**
 - Restructuring actuation business supporting Boeing 737 MAX program
 - Exiting historically low-margin (dilutive) and commodity-type build-to-print work
- **Reducing manufacturing footprint**
 - Closing Queretaro, Mexico facility
- **Near-term financial impacts**
 - Negotiated substantially higher margin on 2019 contract, in anticipation of potential non-renewal beyond 2020
 - FY'21 impact to sales (\$70 million) and EPS (~\$0.30)
 - Adjusted financials will be restated with issuance of Feb. 2021 guidance
- **Long-term benefits to Curtiss-Wright**
 - Decision supports Curtiss-Wright's objectives for long-term, profitable growth and top quartile performance
 - Expect C/I segment to demonstrate future margin expansion, despite elimination of actuation contracts

Balanced Capital Allocation Strategy: PacStar Acquisition

■ Announced acquisition of PacStar on Sept. 24, 2020

- Deal expected to close in 4th quarter

■ Benefits of PacStar acquisition

- Leading Defense industry supplier of secure tactical communications solutions (hardware + software) for battlefield network management
- Exhibiting sustainable high single-digit revenue growth driven by high profile program wins
- Opportunity to integrate CW's intra-platform COTS technologies with PacStar's inter-platform networking connectivity
- Aligned with DoD priorities:
 - Driving "Battlefield of the Future" through enhanced situational awareness
 - Army's tactical network modernization plan supports continuous network upgrades
- Expected to contribute to CW's overall operating margin target of 17% over time

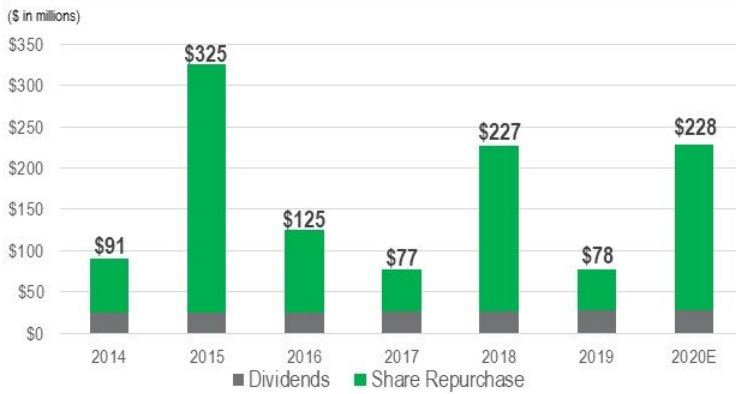
	PacStar
Purchase Price	\$400M (cash)
EBITDA Multiple ⁽¹⁾	~12x NTM
2020 Sales	>\$120M
Adjusted Operating Margin	Dilutive to Overall CW in Year One ⁽²⁾
Adjusted EPS Impact	Expected to be Accretive to 2021 Adj. EPS ⁽²⁾
Free Cash Flow Impact	Expected to generate >100% FCF Conv.

(1) EBITDA defined as Earnings before Interest, Tax, Depreciation and Amortization

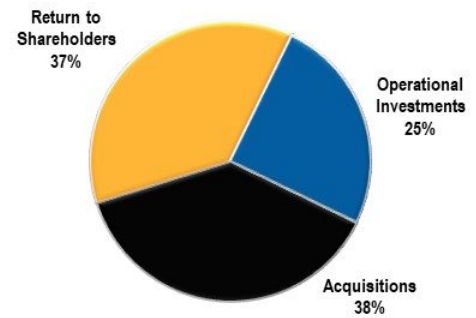
(2) Excludes impact of first-year purchase accounting costs, including backlog amortization and transaction costs

Balanced Capital Allocation Strategy

CONSISTENT RETURN TO SHAREHOLDERS⁽¹⁾



CAPITAL ALLOCATION SINCE 2013⁽¹⁾



- Returned more than \$1.1 Billion since beginning of 2014
- Board of Directors granted \$200 Million increase in repurchase authorization (now \$250 Million)
- Expect to repurchase minimum of \$50 Million opportunistically in Q4'20

(1) Pro Forma including PacStar and additional \$50M share repurchase in Q4'20

Curtiss-Wright Remains Well-Positioned to Grow in Defense

STRONG & STABLE NAVAL OUTLOOK

- **Maintain strong positions on “Big 3” naval platforms**
 - Ford class aircraft carriers (CVN-80, 81), Virginia class submarine, Columbia class submarine
- **Leading supplier of nuclear propulsion equipment since inception of U.S. nuclear navy**
- **Consistent, long-term visibility for revenue and free cash flow**
- **Continue to see strong, bipartisan support for future growth in naval shipbuilding**

LEADER IN DEFENSE ELECTRONICS

- **Critical supplier of embedded computing equipment to Primes with industry-leading profitability**
- **Decades-long experience with extensive breadth of products, applications, programs and customers**
- **Investments aligned with DoD growth priorities, including open standards**
- **Delivering open architecture, secure Commercial Off-the-Shelf (COTS) technology**
 - Enabling product life extensions in periods of reduced funding
- **Flat-to-down defense budgets provide CW with increased outsourcing opportunities**

Demonstrated Ability to Grow Through Defense & Election Cycles

2020 Summary and Expectations

- **Maintain outlook for solid revenue growth in Defense, as Commercial markets continue to rebound**
 - Defense acquisitions providing modest boost to top-line
- **Aggressively driving improved profitability, despite global economic challenges**
 - Benefit of increased and accelerated cost containment measures
 - Planned restructuring actions to drive \$40 Million in annualized savings; Benefit to 2020 and 2021
 - Long-term goal: Maintain top quartile performance vs. peers
- **Strong balance sheet and FCF outlook promote balanced capital allocation strategy**

Curtiss-Wright remains well-positioned for profitable growth

Appendix

Non-GAAP Financial Results

The company reports its financial performance in accordance with accounting principles generally accepted in the United States of America ("GAAP"). This press release refers to "Adjusted" amounts, which are Non-GAAP financial measures described below.

We utilize a number of different financial measures in analyzing and assessing the overall performance of our business, and in making operating decisions, forecasting and planning for future periods. We consider the use of the non-GAAP measures to be helpful in assessing the performance of the ongoing operation of our business. We believe that disclosing non-GAAP financial measures provides useful supplemental data that, while not a substitute for financial measures prepared in accordance with GAAP, allows for greater transparency in the review of our financial and operational performance.

The Company's presentation of its financials and guidance includes an Adjusted (non-GAAP) view that excludes significant restructuring costs in 2020 associated with its operations, including one-time actions taken in response to COVID-19, a non-cash impairment of capitalized development costs related to a commercial aerospace program, first year purchase accounting costs associated with its acquisitions, as well as one-time transition and IT security costs, and capital investments, specifically associated with the relocation of the DRG business in the Power segment. Transition costs include relocation of employees and equipment as well as overlapping facility and labor costs associated with the relocation. We believe this Adjusted view will provide improved transparency to the investment community in order to better measure Curtiss-Wright's ongoing operating and financial performance and better comparisons of our key financial metrics to our peers.

Reconciliations of "Reported" GAAP amounts to "Adjusted" non-GAAP amounts are furnished with this presentation. All per share amounts are reported on a diluted basis.

The following definitions are provided:

Adjusted Operating Income, Operating Margin, Net Earnings and Diluted EPS

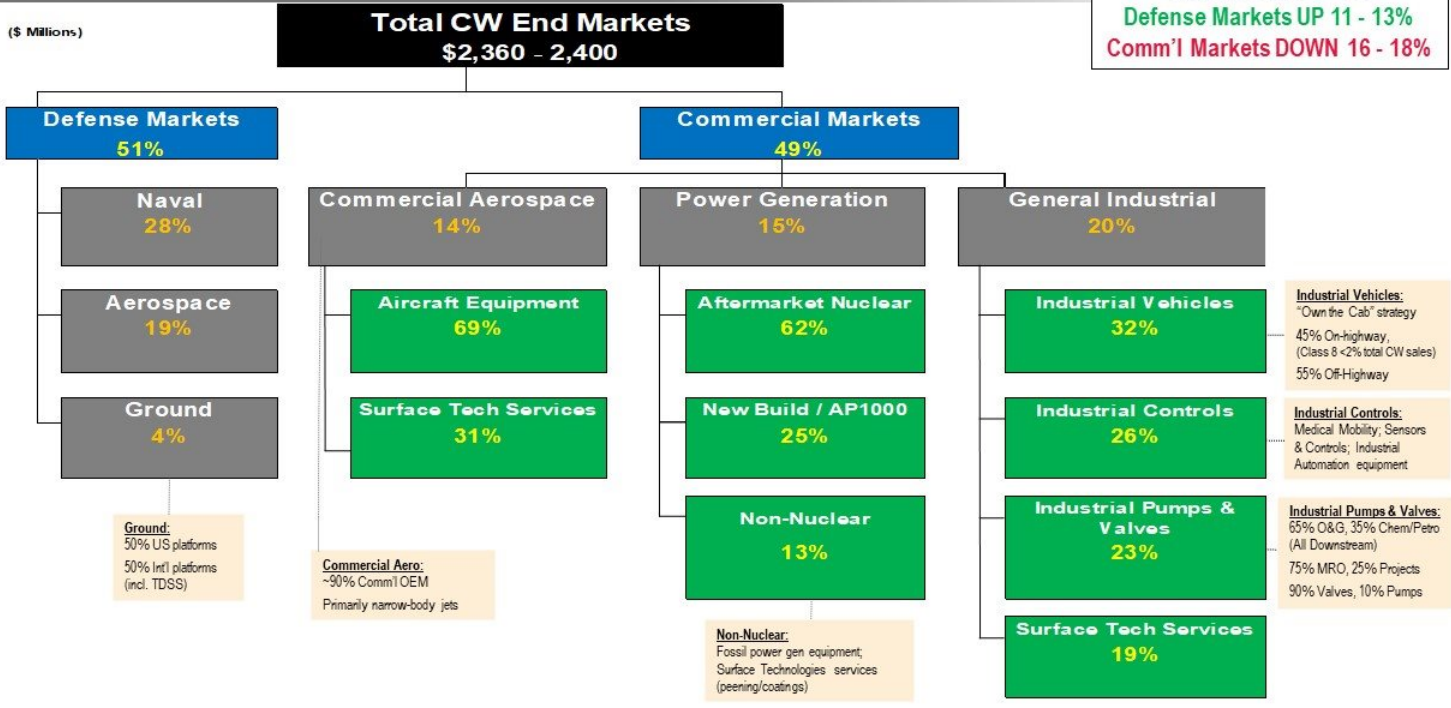
These Adjusted financials are defined as Reported Operating Income, Operating Margin, Net Earnings and Diluted EPS under GAAP excluding: (i) the impact of first year purchase accounting costs associated with acquisitions for current and prior year periods, specifically one-time inventory step-up, backlog amortization and transaction costs; (ii) one-time transition and IT security costs associated with the relocation of a business in the current year period; (iii) the non-cash impairment of capitalized development costs related to a commercial aerospace program; and (iv) significant restructuring costs in 2020 associated with its operations.

Free Cash Flow and Free Cash Flow Conversion

The Corporation discloses free cash flow because it measures cash flow available for investing and financing activities. Free cash flow represents cash available to repay outstanding debt, invest in the business, acquire businesses, return capital to shareholders and make other strategic investments. Free cash flow is defined as cash flow provided by operating activities less capital expenditures. Adjusted free cash flow excludes: (i) a capital investment in the Power segment related to the new, state-of-the-art naval facility principally for DRG; (ii) voluntary contribution to the Company's corporate defined benefit pension plan made in the first quarter of 2020; and (iii) the cash impact from restructuring in 2020. The Corporation discloses free cash flow conversion because it measures the proportion of net earnings converted into free cash flow and is defined as free cash flow divided by net earnings from continuing operations. Adjusted free cash flow conversion is defined as Adjusted free cash flow divided by Adjusted net earnings.

FY2020E Guidance: Sales Waterfall (as of October 28, 2020)

Guidance:
 Overall DOWN 4 - 5%
 Defense Markets UP 11 - 13%
 Comm'l Markets DOWN 16 - 18%



Non-GAAP Reconciliation – 2020 vs. 2019 (Adjusted)

CURTISS-WRIGHT CORPORATION
2020 Guidance
 As of October 28, 2020
 (\$'s in millions, except per share data)

	2019 Reported (GAAP)	2019 Adjustments ⁽¹⁾ (Non-GAAP)	2019 Adjusted (Non-GAAP)	2020 Reported Guidance (GAAP)		2020 Restructuring Adjustments ⁽²⁾ (Non-GAAP)	2020 Other Adjustments ⁽²⁾ (Non-GAAP)	2020 Adjusted Guidance ⁽³⁾⁽⁴⁾⁽⁵⁾ (Non-GAAP)		2020 Chg vs 2019 Adjusted
				Low	High			Low	High	
Sales:										
Commercial/Industrial	\$ 1,138	\$ -	\$ 1,138	\$ 945	\$ 965	\$ -	\$ -	\$ 945	\$ 965	
Defense	626	2	628	690	700	-	-	690	700	
Power	724	-	724	725	735	-	-	725	735	
Total sales	\$ 2,488	\$ 2	\$ 2,490	\$ 2,360	\$ 2,400	\$ -	\$ -	\$ 2,360	\$ 2,400	(4 to 5%)
Operating income:										
Commercial/Industrial	\$ 180	\$ -	\$ 180	\$ 111	\$ 115	\$ 20	\$ 2	\$ 133	\$ 137	
Defense	137	2	140	142	145	4	13	159	162	
Power	122	4	126	112	114	11	3	126	128	
Total segments	439	7	446	365	375	35	18	418	428	
Corporate and other	(35)	-	(35)	(37)	(38)	-	-	(37)	(38)	
Total operating income	\$ 404	\$ 7	\$ 411	\$ 328	\$ 337	\$ 35	\$ 18	\$ 381	\$ 390	(5 to 7%)
Interest expense	\$ (31)	\$ -	\$ (31)	\$ (35)	\$ (36)	\$ -	\$ -	\$ (35)	\$ (36)	
Other income, net	24	-	24	12	12	-	10	22	22	
Earnings before income taxes	397	7	403	306	314	35	27	368	377	
Provision for income taxes	(89)	(2)	(90)	(72)	(74)	(8)	(6)	(87)	(88)	
Net earnings	\$ 308	\$ 5	\$ 313	\$ 234	\$ 240	\$ 27	\$ 21	\$ 282	\$ 288	
Diluted earnings per share	\$ 7.15	\$ 0.12	\$ 7.27	\$ 5.56	\$ 5.71	\$ 0.64	\$ 0.50	\$ 6.70	\$ 6.85	(6 to 8%)
<i>Diluted shares outstanding</i>	<i>43.0</i>		<i>43.0</i>	<i>42.1</i>	<i>42.1</i>			<i>42.1</i>	<i>42.1</i>	
<i>Effective tax rate</i>	<i>22.4%</i>		<i>22.4%</i>	<i>23.5%</i>	<i>23.5%</i>			<i>23.5%</i>	<i>23.5%</i>	
Operating margins:										
Commercial/Industrial	15.8%	-	15.8%	11.7%	12.0%	+210 bps	+20 bps	14.0%	14.2%	(150 to 180 bps)
Defense	21.9%	+40 bps	22.3%	20.6%	20.8%	+60 bps	+190 bps	23.1%	23.2%	80 to 90 bps
Power	16.9%	+50 bps	17.4%	15.4%	15.5%	+150 bps	+40 bps	17.3%	17.4%	(0 to 10 bps)
Total operating margin	16.2%	+30 bps	16.5%	13.9%	14.1%	+150 bps	+70 bps	16.1%	16.3%	(20 to 40 bps)
Free cash flow⁽⁶⁾	\$ 352	\$ 19	\$ 371	\$ 167	\$ 197	\$ 20	\$ 163	\$ 350	\$ 380	

Notes: Full year amounts may not add due to rounding. All financial information by reportable segment for the 2019 and 2020 reporting periods reflects the Corporation's first quarter 2020 segment reorganization.

(1) 2019 Adjusted Financials are defined as Reported Operating Income, Operating Margin, Net Income and Diluted EPS under GAAP excluding the impact of first year purchase accounting costs associated with acquisitions (Defense segment), specifically one-time backlog amortization and transaction costs, as well as one-time transition and IT security costs related to the relocation of the DRG business (Power Segment).

(2) 2020 Adjusted Financials are defined as Reported Operating Income, Operating Margin, Net Income and Diluted EPS under GAAP excluding \$35 million in restructuring costs, \$11 million in first year purchase accounting costs, specifically one-time backlog amortization and transaction costs associated with acquisitions, \$4 million non-cash impairment of capitalized development costs related to a commercial aerospace program, and \$3 million in one-time transition and IT security costs related to the relocation of the DRG business, as well as a \$10 million non-cash currency translation loss (within non-operating income) related to the liquidation of a foreign legal entity.

(3) Commercial/Industrial segment 2020 Adjusted guidance excludes \$20 million in restructuring costs and \$2 million in one-time backlog amortization and transaction costs associated with the acquisition of DynaFlo.

(4) Defense segment 2020 Adjusted guidance excludes \$4 million in restructuring costs, \$9 million in one-time backlog amortization and transaction costs associated with the acquisitions of 901D and IADS, and \$4 million non-cash impairment of capitalized development costs related to a commercial aerospace program.

(5) Power segment 2020 Adjusted guidance excludes \$11 million in restructuring costs and \$3 million in one-time transition and IT security costs related to the relocation of the DRG business.

(6) Free Cash Flow is defined as cash flow from operations less capital expenditures. 2019 Adjusted Free Cash Flow excludes a \$19 million capital investment in the Power segment related to construction of a new, state-of-the-art naval facility for the DRG business. 2020 Adjusted Free Cash Flow guidance excludes a \$150 million voluntary contribution made in January to the Company's corporate defined benefit pension plan, a \$20 million cash impact from restructuring, and a \$13 million capital investment related to the new, state-of-the-art naval facility principally for DRG.

Non-GAAP Reconciliations – Q3 2020 Results

(In millions, except EPS)	Q3-2020	Q3-2019	Change
Sales	\$ 571.6	\$ 614.9	(7%)
Reported operating income (GAAP)	\$ 84.6	\$ 105.6	(20%)
Adjustments ⁽¹⁾	<u>15.3</u>	<u>1.6</u>	
Adjusted operating income (Non-GAAP)	\$ 99.9	\$ 107.2	(7%)
Adjusted operating margin (Non-GAAP)	17.4%	17.4%	0 bps
Reported net earnings (GAAP)	\$ 64.6	\$ 82.5	(22%)
Adjustments, net of tax ⁽¹⁾	<u>12.8</u>	<u>1.3</u>	
Adjusted net earnings (Non-GAAP)	\$ 77.4	\$ 83.8	(8%)
Reported diluted EPS (GAAP)	\$ 1.55	\$ 1.92	(19%)
Adjustments, net of tax ⁽¹⁾	0.30	0.03	
Adjusted diluted EPS (Non-GAAP)	\$ 1.85	\$ 1.95	(5%)

(1) Adjusted operating income, operating margin, net earnings and diluted EPS results exclude restructuring costs of \$11 million, one-time inventory step-up, backlog amortization and transaction costs for current and prior year acquisitions, and one-time transition and IT security costs associated with the relocation of our DRG business.

Non-GAAP Reconciliation – Organic Results

Three Months Ended
September 30,
2020 vs. 2019

	Commercial/Industrial		Defense		Power		Total Curtiss-Wright	
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income
Organic	(22%)	(28%)	3%	2%	(4%)	3%	(10%)	(11%)
Acquisitions	1%	0%	8%	2%	0%	0%	3%	1%
Restructuring	0%	(15%)	0%	(1%)	0%	(13%)	0%	(10%)
Foreign Currency	1%	0%	1%	0%	0%	0%	0%	0%
Total	(20%)	(43%)	12%	3%	(4%)	(10%)	(7%)	(20%)

Nine Months Ended
September 30,
2020 vs. 2019

	Commercial/Industrial		Defense		Power		Total Curtiss-Wright	
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income
Organic	(18%)	(33%)	5%	6%	(6%)	(8%)	(9%)	(16%)
Acquisitions	1%	0%	9%	0%	0%	0%	3%	0%
Restructuring	0%	(11%)	0%	(2%)	0%	(13%)	0%	(10%)
Foreign Currency	0%	1%	0%	1%	0%	0%	0%	1%
Total	(17%)	(43%)	14%	5%	(6%)	(21%)	(6%)	(25%)

Organic Sales and Organic Operating Income

The Corporation discloses organic sales and organic operating income because the Corporation believes it provides investors with insight as to the Company's ongoing business performance. Organic sales and organic operating income are defined as revenue and operating income excluding the impact of restructuring costs, foreign currency fluctuations and contributions from acquisitions made during the last twelve months.

Note: Amounts may not add due to rounding