



# **NEWS RELEASE**

# **CURTISS-WRIGHT REPORTS FIRST QUARTER FINANCIAL RESULTS**

**CHARLOTTE, N.C.** – **April 29, 2015** – Curtiss-Wright Corporation (NYSE: CW) reported financial results for the first quarter ended March 31, 2015.

### First Quarter 2015 Operating Highlights from Continuing Operations

- Net sales increased 1% to \$546 million, from \$543 million in 2014; Organic sales up 3%;
- Operating income increased 19% to \$73 million, from \$61 million in 2014;
- Operating margin increased 210 basis points to 13.3%, from 11.2% in 2014;
- Net earnings from continuing operations increased 19% to \$43 million, or \$0.89 per diluted share, from \$36 million, or \$0.74 per diluted share, in 2014;
- New orders totaled \$629 million, up 8% from 2014, primarily due to higher demand within the defense markets, driving book-to-bill to 1.15; and
- Backlog of approximately \$1.65 billion was nearly unchanged from December 31, 2014.

"We were pleased with our solid first quarter results, which were driven by 3% organic sales growth, and improved organic operating income and margin growth in our commercial businesses, generating \$0.89 in diluted earnings per share," said David C. Adams, Chairman and CEO of Curtiss-Wright Corporation. "This performance reflects our drive for operating margin expansion as we continue to leverage the scale and critical mass of One Curtiss-Wright.

"Our first quarter results in the Power segment reflect the receipt of a termination change order on the former Progress Energy U.S. AP1000 plant, which ceased construction years ago due to state funding constraints. This order, originally anticipated in the second quarter, provided a one-time net benefit of \$0.10 to the current quarter diluted EPS results. We are maintaining our current full-year diluted EPS guidance of \$3.80 to \$3.90, and anticipate solid margin improvement in all three segments during the second half of 2015.

"Further, as part of our commitment to buyback at least \$200 million in stock in 2015, we repurchased approximately \$47 million in stock in the first quarter. Overall, we believe that our steadfast commitment to improving profitability, generating strong free cash flow and maintaining a balanced capital allocation strategy will continue to enhance shareholder value."

### First Quarter 2015 Operating Results from Continuing Operations

(In thousands)	 1Q-2015		1Q-2014	% Change	
Sales	\$ 546,199	\$	542,959	1%	
Operating income	72,835		61,034	19%	
Operating margin	13.3%		11.2%	210 bps	

#### Sales

Sales of \$546 million in the first quarter increased \$3 million, or 1%, compared to the prior year period, driven by solid 3% organic growth (excluding effects of foreign currency translation, acquisitions and divestitures) across all three segments, offset by 2% in unfavorable foreign currency translation.

From an end market perspective, first quarter sales to the commercial markets decreased 1%, while sales to the defense markets increased 4%, compared to the prior year period. Please refer to the table on page 9 for a breakdown of sales by end market.

### **Operating Income**

Operating income in the first quarter was \$73 million, an increase of approximately \$12 million or 19% compared to the prior year period. This improvement was primarily driven by the one-time benefit of the termination change order, as well as solid organic growth in the Commercial/Industrial segment. On an organic basis, operating income improved 16%, excluding \$2 million in foreign currency translation.

Operating margin was 13.3%, an increase of 210 basis points over the prior year period, reflecting higher operating income in all three segments and the benefits of our ongoing margin improvement initiatives. On an organic basis, operating margin improved 150 basis points to 12.7%.

# Non-segment operating expense

Non-segment costs were slightly higher as compared with the prior year period, primarily due to higher foreign exchange transactional losses partially offset by lower pension costs.

### **Net Earnings**

First quarter net earnings increased 19% from the comparable prior year period. Interest expense of approximately \$9 million was in-line with the prior year period. Our effective tax rate for the current quarter was 32.8%, an increase from 30.1% in the prior year period, driven by a decline in the manufacturing deduction as well as the mix of domestic income.

#### Free Cash Flow

(In thousands)	 1Q-2015	 1Q-2014
Net cash used for operating activities	\$ (171,091)	\$ (14,593)
Capital expenditures	 (9,096)	 (18,365)
Free cash flow	\$ (180,187)	\$ (32,958)
Pension payment	 145,000	 7,800
Adjusted free cash flow	\$ (35,187)	\$ (25,158)

Free cash flow, defined as cash flow from operations less capital expenditures, was (\$180 million) for the first quarter of 2015, compared to (\$33 million) in the prior year period, or a decrease of \$147 million. Adjusted free cash flow, defined as free cash flow excluding pension contributions of \$145 million and \$8 million from current and prior year periods, respectively, decreased \$10 million to approximately (\$35) million, primarily due to higher tax payments in the current year period, partially offset by higher cash earnings. Capital expenditures of \$9 million were \$9 million lower in the first quarter of 2015, as the prior year period included investments in facility expansions that did not recur this year.

#### **Other Items – Discontinued Operations**

During the first quarter of 2015, the Company recorded an after-tax book charge on its discontinued operations of approximately \$27 million, or \$0.57 diluted earnings per share.

# Other Items - Share Repurchase

Beginning in January 2015, the Company began to repurchase shares under its previously announced \$200 million share repurchase program, which it expects to complete by year-end.

During the first quarter, the Company repurchased approximately 673,500 shares of its common stock for approximately \$47 million.

# Full-Year 2015 Guidance

The Company is maintaining its full-year 2015 financial guidance as follows:

	2015 Guidance	<b>Chg vs. 2014</b>
Total sales	\$2.28 - \$2.33 billion	2% - 4%
Operating income	\$303 - \$312 million	7% - 10%
Operating margin	13.3% - 13.4%	+ 70 - 80 bps
Interest expense	\$37 - 38 million	
Effective tax rate	~32%	
Diluted earnings per share	\$3.80 - \$3.90	10% - 13%
Diluted shares outstanding	47.8 million	
Free cash flow	\$100 - \$120 million	
Adjusted free cash flow *	\$245 - \$265 million	

Notes: A more detailed breakdown of our 2015 guidance by segment and by market can be found in the attached accompanying schedules.

Effective January 30, 2015, Curtiss-Wright elected to make a \$145 million contribution to its corporate defined benefit pension plan, which is expected to significantly reduce annual pension expense and annual cash contributions going forward.

\*Adjusted free cash flow guidance excludes the aforementioned pension contribution of \$145 million.

# First Quarter 2015 Segment Performance

#### **Commercial/Industrial**

(In thousands)	1Q-2015	1Q-2014	% Change
Sales	\$ 297,887	\$ 300,953	(1%)
Operating income	43,289	38,496	12%
Operating margin	14.5%	12.8%	170 bps

Sales for the first quarter were approximately \$298 million, a decrease of \$3 million, or 1%, over the comparable prior year period. Organic sales increased 2% over the prior year period, excluding \$9 million in unfavorable foreign currency translation. Within the commercial aerospace market, we experienced higher sales of OEM actuation systems and sensors and controls products, primarily on the Boeing 737 and Airbus A380 programs, offset by lower sales for surface treatment services primarily due to unfavorable foreign currency translation. In the general industrial market, lower international project sales of severe-service industrial valves serving the energy markets and unfavorable foreign currency translation were partially offset by higher domestic sales of industrial vehicle products.

Operating income in the first quarter was \$43 million, an increase of \$5 million, or 12%, from the comparable prior year period, while operating margin increased 170 basis points to 14.5%. The improvement in operating income and operating margin was primarily driven by higher sales of industrial vehicle products, as well as the benefit of our ongoing margin improvement initiatives. We also experienced higher profitability for surface treatment services and industrial valves products, despite lower sales volumes, due to ongoing cost reduction initiatives.

#### **Defense**

(In thousands)	1Q-2015	1Q-2014	% Change
Sales	\$ 113,500	\$ 112,371	1%
Operating income	18,027	15,784	14%
Operating margin	15.9%	14.0%	190 bps

Sales for the first quarter were approximately \$113 million, an increase of \$1 million, or 1%, over the comparable prior year period. Organic sales increased 4% over the prior year period, excluding \$4 million in unfavorable foreign currency translation. Our results reflect strong ground defense sales, driven by higher demand for turret drive stabilization systems from international customers and improved domestic Abrams platform sales. Those gains were offset by lower demand on several military helicopter programs, including the Apache and Chinook platforms.

Operating income in the first quarter was \$18 million, an increase of approximately \$2 million, or 14%, compared to the prior year period, while operating margin improved 190 basis points to 15.9%. This improvement in operating income and operating margin was primarily driven by higher sales of embedded computing products and the benefits of our ongoing margin improvement initiatives, largely offset by higher estimated costs on certain long-term development contracts. In addition, favorable foreign currency translation added approximately \$2 million to current quarter results.

#### **Power**

(In thousands)	1Q-2015	1Q-2014	% Change
Sales	\$ 134,812	\$ 129,635	4%
Operating income	19,512	14,275	37%
Operating margin	14.5%	11.0%	350 bps

Sales for the first quarter were approximately \$135 million, an increase of approximately \$5 million, or 4%, compared to the prior year period. Within the power generation market, our results reflect the benefit of the non-recurring termination order on the former Progress Energy domestic AP1000 plant. This improvement was partially offset by lower China AP1000 program revenues compared to the prior year period, as well as lower aftermarket sales supporting domestic nuclear operating reactors, as a result of ongoing deferred spending on maintenance and upgrades. Within the naval defense market, we experienced higher sales of pumps and generators supporting the Virginia-class submarine program, which were mainly offset by decreased production on the Ford-class aircraft carrier program.

Operating income in the first quarter was approximately \$20 million, a 37% increase from the comparable prior year period, while operating margin increased 350 basis points to 14.5%. This improvement in operating income and operating margin was primarily driven by the aforementioned termination change order on the domestic AP1000 program.

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### **Conference Call Information**

The Company will host a conference call to discuss first quarter 2015 financial results and updates to 2015 guidance at 9:00 a.m. EDT on Thursday, April 30, 2015. A live webcast of the call and the accompanying financial presentation will be made available on the internet by visiting the Investor Relations section of the Company's website at <a href="https://www.curtisswright.com">www.curtisswright.com</a>.

(Tables to Follow)

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED)

(\$'s in thousands, except per share data)

	<b>Three Months Ended</b>						
		March 31,			Change	2	
		2015		2014		\$	%
Product sales	\$	445,687	\$	436,227	\$	9,460	2%
Service sales		100,512	_	106,732		(6,220)	(6%)
Total net sales		546,199		542,959		3,240	1%
Cost of product sales		293,009		288,934		4,075	1%
Cost of service sales		62,094		69,411		(7,317)	(11%)
Total cost of sales		355,103		358,345		(3,242)	(1%)
Gross profit		191,096		184,614		6,482	4%
Research and development expenses		15,262		16,877		(1,615)	(10%)
Selling expenses		31,088		32,631		(1,543)	(5%)
General and administrative expenses		71,911		74,072		(2,161)	(3%)
Operating income		72,835		61,034		11,801	19%
Interest expense		(8,996)		(9,055)		59	1%
Other income, net		481		112		369	NM
Earnings before income taxes		64,320		52,091		12,229	23%
Provision for income taxes		21,097		15,661		5,436	35%
Earnings from continuing operations	\$	43,223	\$	36,430	\$	6,793	19%
Loss from discontinued operations, net of tax	\$	(27,232)	\$	(1,266)	\$	(25,966)	NM
Net earnings	\$	15,991	\$	35,164	\$	(19,173)	(55%)
Basic earnings per share							
Earnings from continuing operations	\$	0.91	\$	0.76			
Earnings from discontinued operations		(0.57)		(0.03)			
Total	\$	0.34	\$	0.73			
Diluted earnings per share							
Earnings from continuing operations	\$	0.89	\$	0.74			
Earnings from discontinued operations		(0.56)		(0.02)			
Total	\$	0.33	\$	0.72			
				_			
Dividends per share	\$	0.13	\$	0.13			
Weighted average shares outstanding:							
Basic		47,724		47,982			
Diluted		48,732		49,130			

# NM- not meaningful

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(\$'s in thousands, except par value)

	March 31, 2015		De	Change %	
Assets					
Current assets:					
Cash and cash equivalents	\$	215,594	\$	450,116	(52%)
Receivables, net		496,019		495,480	0%
Inventories, net		390,188		388,670	0%
Deferred tax assets, net		45,953		44,311	4%
Assets held for sale		92,169		147,347	(37%)
Other current assets		100,925		45,151	124%
Total current assets		1,340,848		1,571,075	(15%)
Property, plant, and equipment, net		439,305		458,919	(4%)
Goodwill		983,996		998,506	(1%)
Other intangible assets, net		337,007		349,227	(3%)
Other assets		24,243		21,784	11%
Total assets	\$	3,125,399	\$	3,399,511	(8%)
Liabilities					
Current liabilities:					
Current portion of long-term and short term debt	\$	965	\$	1,069	(10%)
Accounts payable		131,887		152,266	(13%)
Accrued expenses		109,893		145,938	(25%)
Income taxes payable		5,543		22,472	(75%)
Deferred revenue		150,655		176,693	(15%)
Liabilities held for sale		29,138		35,392	(18%)
Other current liabilities		55,260		38,163	45%
Total current liabilities		483,341		571,993	(15%)
Long-term debt		965,189		953,279	1%
Deferred tax liabilities, net		105,328		51,554	104%
Accrued pension and other postretirement benefit costs		68,860		226,687	(70%)
Long-term portion of environmental reserves		14,024		14,911	(6%)
Other liabilities		87,950		102,654	(14%)
Total liabilities		1,724,692		1,921,078	(10%)
Stockholders' equity					
Common stock, \$1 par value		49,190		49,190	0%
Additional paid in capital		153,432		158,043	(3%)
Retained earnings		1,479,107		1,469,306	1%
Accumulated other comprehensive loss		(182,481)		(128,411)	42%
Less: cost of treasury stock		(98,541)		(69,695)	41%
Total stockholders' equity		1,400,707		1,478,433	(5%)
Total liabilities and stockholders' equity	\$	3,125,399	\$	3,399,511	(8%)

NM-not meaningful

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES SEGMENT INFORMATION (UNAUDITED)

(\$'s in thousands)

# Three Months Ended March 31,

	March 31,			
	2015		2014	Change %
\$	297,887	\$	300.953	(1%)
·	113,500		112,371	1%
	134,812		129,635	4%
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\$	546,199	\$	542,959	1%
\$	43,289	\$	38,496	12%
	18,027		15,784	14%
	19,512		14,275	37%
¢	80 828	¢	68 555	18%
Ψ	ŕ	Ψ	· ·	(6%)
	(1,223)		(1,521)	(070)
\$	72,835	\$	61,034	19%
	1.4.50/		12 90/	
	13.3 /0		11.4/0	
	14.8%		12.6%	
	\$	\$ 546,199  \$ 43,289 18,027 19,512  \$ 80,828 (7,993)  \$ 72,835	2015 \$ 297,887 \$ 113,500	\$ 297,887 \$ 300,953 113,500 112,371 134,812 129,635 \$ 546,199 \$ 542,959 \$ 43,289 \$ 38,496 18,027 15,784 19,512 14,275 \$ 80,828 \$ 68,555 (7,993) (7,521) \$ 72,835 \$ 61,034 14.5% 12.8% 14.5% 11.0% 13.3% 11.2%

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES SALES BY END MARKET (UNAUDITED)

(\$'s in thousands)

# Three Months Ended March 31.

Warch 31,						
				(	Change	Change
	2015		2014		\$	%
\$	71,346	\$	71,605	\$	(259)	%
	18,655		13,858		4,797	35%
	89,062		87,886		1,176	1%
	2,726		957		1,769	NM
\$	181,789	\$	174,306	\$	7,483	4%
\$	101,020	\$	103,098	\$	(2,078)	(2%)
	113,235		109,086		4,149	4%
	150,155		156,469		(6,314)	(4%)
\$	364,410	\$	368,653	\$	(4,243)	(1%)
\$	546,199	\$	542,959	\$	3,240	1%
	<b>\$</b>	\$ 71,346 18,655 89,062 2,726 <b>\$ 181,789</b> \$ 101,020 113,235 150,155 <b>\$ 364,410</b>	\$ 71,346 \$ 18,655 89,062 2,726 \$ 181,789 \$ \$ 101,020 \$ 113,235 150,155 \$ 364,410 \$	2015       2014         \$ 71,346       \$ 71,605         18,655       13,858         89,062       87,886         2,726       957         \$ 181,789       \$ 174,306         \$ 101,020       \$ 103,098         113,235       109,086         150,155       156,469         \$ 364,410       \$ 368,653	2015       2014         \$ 71,346       \$ 71,605       \$ 18,655         \$ 18,655       \$ 13,858         \$ 89,062       \$ 87,886         \$ 2,726       \$ 957         \$ 181,789       \$ 174,306       \$         \$ 101,020       \$ 103,098       \$ 113,235         \$ 150,155       \$ 156,469       \$ 364,410         \$ 364,653       \$ \$ 368,653	2015         2014         Change           \$ 71,346         \$ 71,605         \$ (259)           18,655         13,858         4,797           89,062         87,886         1,176           2,726         957         1,769           \$ 181,789         \$ 174,306         \$ 7,483           \$ 101,020         \$ 103,098         \$ (2,078)           \$ 150,155         \$ 156,469         (6,314)           \$ 364,410         \$ 368,653         \$ (4,243)

NM- not meaningful

#### **Use of Non-GAAP Financial Information**

The Corporation supplements our financial information determined under U.S. generally accepted accounting principles (GAAP) with certain non-GAAP financial information. We believe that these non-GAAP measures provide investors with additional insight into the company's ongoing business performance. These non-GAAP measures should not be considered in isolation or as a substitute for the related GAAP measures, and other companies may define such measures differently. We encourage investors to review our financial statements and publicly-filed reports in their entirety and not to rely on any single financial measure. The following definitions are provided:

### Organic Revenue and Organic Operating income

The Corporation discloses organic revenue and organic operating income because the Corporation believes it provides investors with insight as to the Company's ongoing business performance. Organic revenue and organic operating income are defined as revenue and operating income excluding the impact of foreign currency fluctuations and contributions from acquisitions made during the last twelve months.

Three Months Ended March 31, 2015 vs 2014

	Commerc	ommercial/Industrial Defense		P	Power		Total Curtiss-Wright			
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income		
Organic	2%	12%	4%	(0%)	4%	38%	3%	16%		
Acquisitions	0%	(0%)	0%	0%	0%	(1%)	0%	(0%)		
Foreign Currency	(3%)	(0%)	(3%)	14%	(0%)	(0%)	(2%)	3%		
Total	(1%)	12%	1%	14%	4%	37%	1%	19%		

#### Free Cash Flow

The Corporation discloses free cash flow because the Corporation believes it measures cash flow available for investing and financing activities. Free cash flow is defined as net cash flow provided by operating activities less capital expenditures. Free cash flow represents cash generated after paying for interest on borrowings, income taxes, capital expenditures, and working capital requirements, but before repaying outstanding debt and investing cash or utilizing debt credit lines to acquire businesses and make other strategic investments.

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES NON-GAAP FINANCIAL DATA (UNAUDITED)

(\$'s in thousands)

	Three Months Ended March 31,				
	2015	2014			
Net cash used by operating activities	\$ (171,091)	\$ (14,593)			
Capital expenditures	(9,096)	(18,365)			
Free cash flow	\$ (180,187)	\$ (32,958)			
Pension Payment	145,000	7,800			
Adjusted free cash flow	\$ (35,187)	\$ (25,158)			
Cash conversion *	(81%)	(69%)			

<sup>\*</sup>Cash conversion is calculated as free cash flow from operations divided by earnings from continuing operations

# **CURTISS-WRIGHT CORPORATION**

# 2015 Earnings Guidance (from Continuing Operations) As of April 29, 2015

(\$'s in millions, except per share data)

	2014 Pro Forma			2015 Guidance			
				Low		High	
Sales:			•				
Commercial/Industrial	\$	1,228		\$	1,265	\$	1,285
Defense		490			500		515
Power		525			515		530
Total sales	\$	2,243		\$	2,280	\$	2,330
Operating income:							
Commercial/Industrial	\$	179		\$	188		191
Defense		83			90		93
Power		51	_		59		61
Total segments		313			337		345
Corporate and other		(30)			(33)		(33)
Total operating income	\$	282	:	\$	303	\$	312
Interest expense	\$	(36)		\$	(37)	\$	(38)
Earnings before income taxes		247			267		274
Provision for income taxes		(77)			(85)		(88)
Net earnings	\$	170	;	\$	181	\$	187
Reported diluted earnings per share	\$	3.46		\$	3.80	\$	3.90
Diluted shares outstanding		49.0			47.8		47.8
Effective tax rate		31.2%			32.0%		32.0%
<b>Operating margins:</b>							
Commercial/Industrial		14.5%			14.8%		14.9%
Defense		16.9%			18.0%		18.1%
Power		9.8%			11.4%		11.5%
Total operating margin		12.6%			13.3%		13.4%

Note: Full year amounts may not add due to rounding

# **CURTISS-WRIGHT CORPORATION**

# 2015 Sales Growth Guidance by End Market (from Continuing Operations) As of April 29, 2015

2015 % Change (vs 2014)

	<i>O</i> \			
	Low	High		
Defense Markets				
Aerospace	(2%)	2%		
Ground	26%	30%		
Navy <b>Total Defense</b>	(2%)	2%		
(Including Other Defense)	2%	4%		
Commercial Markets				
Commercial Aerospace	(2%)	2%		
Power Generation	(2%)	2%		
General Industrial	5%	9%		
Total Commercial	2%	4%		
<b>Total Curtiss-Wright Sales</b>	2%	4%		

Note: Full year amounts may not add due to rounding

#### **About Curtiss-Wright Corporation**

Curtiss-Wright Corporation (NYSE:CW) is a global innovative company that delivers highly engineered, critical function products and services to the commercial, industrial, defense and energy markets. Building on the heritage of Glenn Curtiss and the Wright brothers, Curtiss-Wright has a long tradition of providing reliable solutions through trusted customer relationships. The company employs approximately 9,000 people worldwide. For more information, visit www.curtisswright.com.

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Certain statements made in this release, including statements about future revenue, financial performance guidance, quarterly and annual revenue, net income, operating income growth, future business opportunities, cost saving initiatives, the successful integration of our acquisitions, the successful sale of our businesses held for sale, and future cash flow from operations, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements present management's expectations, beliefs, plans and objectives regarding future financial performance, and assumptions or judgments concerning such performance. Any discussions contained in this press release, except to the extent that they contain historical facts, are forward-looking and accordingly involve estimates, assumptions, judgments and uncertainties. Such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those expressed or implied. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Such risks and uncertainties include, but are not limited to: a reduction in anticipated orders; an economic downturn; changes in competitive marketplace and/or customer requirements; a change in government spending; an inability to perform customer contracts at anticipated cost levels; and other factors that generally affect the business of aerospace, defense contracting, electronics, marine, and industrial companies. Such factors are detailed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014, and subsequent reports filed with the Securities and Exchange Commission.

This press release and additional information are available at www.curtisswright.com.

**Contact:** Jim Ryan

(973) 541-3766

Jim.Ryan@curtisswright.com