



# **NEWS RELEASE**

# CURTISS-WRIGHT REPORTS STRONG THIRD QUARTER 2021 RESULTS AND RAISES MIDPOINT OF FULL-YEAR 2021 ADJUSTED EPS GUIDANCE

**DAVIDSON, N.C. – November 3, 2021** – Curtiss-Wright Corporation (NYSE: CW) reports financial results for the third quarter ended September 30, 2021.

# Third Quarter 2021 Highlights:

- Reported sales of \$621 million, operating income of \$98 million, operating margin of 15.7%, diluted earnings per share (EPS) of \$1.70, and free cash flow (FCF) of \$97 million;
- Adjusted sales of \$614 million, up 12%;
- Adjusted operating income of \$108 million, up 12%;
- Adjusted operating margin of 17.5%, up 10 basis points;
- Adjusted diluted EPS of \$1.88, up 6%;
- New orders of \$617 million, up 13%; and
- Adjusted FCF of \$97 million, up 76%, with 127% free cash flow conversion.

# Expansion of Company's Share Repurchase Authorization:

- In September, the Company's Board of Directors authorized an additional \$400 million for future share repurchases, increasing the total available authorization to \$550 million;
- The Company immediately and opportunistically began the repurchase of \$200 million in additional shares via a 10b5-1 program, conducted in concurrence with its existing \$50 million share repurchase program being executed this calendar year; and
- As of November 3, the Company has completed its \$200 million opportunistic share repurchase program, buying back approximately 1.5 million shares, and remains on track to repurchase a total of \$250 million in shares in 2021.

# Full-Year 2021 Adjusted Guidance:

- Raised bottom end of Adjusted diluted EPS guidance to new range of \$7.20 to \$7.35 (previously \$7.15 to \$7.35);
- Maintained sales growth of 7% to 9%, Adjusted operating income growth of 9% to 12%, and Adjusted operating margin range of 16.7% to 16.8%, up 40 to 50 basis points compared with the prior year; and
- Maintained Adjusted FCF range of \$330 to \$360 million, representing a free cash flow conversion rate of approximately 116%.

"We delivered strong third quarter results, with double-digit growth in sales and operating income, despite supply chain headwinds, which produced Adjusted diluted EPS of \$1.88 and generated strong free cash flow of approximately \$100 million," said Lynn M. Bamford, President and CEO of Curtiss-Wright Corporation. "Our results reflect the continued execution of our operational excellence initiatives and savings generated by our prior year restructuring actions, which drove

operating margin expansion that more than offset the \$4 million in incremental year-over-year research and development investments to support our long-term organic growth."

"In addition, we continued to leverage our strong and healthy balance sheet to implement our balanced capital allocation strategy. We firmly delivered on our commitment to drive solid returns to our shareholders by completing the recently announced \$200 million opportunistic share repurchase program, and we remain devoted to supporting our organic growth with high quality, strategic acquisitions to drive long-term shareholder value."

"Looking ahead to the remainder of 2021, while global supply chain disruption continues to impact many businesses, we will continue to work aggressively to mitigate any negative effects on Curtiss-Wright, leveraging the strength and resilience of our combined portfolio, which has provided us with confidence to raise the midpoint of our Adjusted diluted EPS guidance range."

(In millions)	Q3-2021	Q3-2020	Change
Reported sales	\$ 620.6	\$ 571.6	9%
Adjustments <sup>(1)</sup>	(6.8)	(21.7)	
Adjusted sales <sup>(1)</sup>	\$ 613.8	\$ 549.9	12%
Reported operating income	\$ 97.7	\$ 84.6	15%
Adjustments <sup>(1)</sup>	9.9	11.2	
Adjusted operating income <sup>(1)</sup>	\$ 107.5	\$ 95.8	12%
Adjusted operating margin <sup>(1)</sup>	17.5%	17.4%	10 bps

# **Third Quarter 2021 Operating Results**

Amounts may not add due to rounding.

- (1) Adjusted results exclude (i) our build-to-print actuation product line supporting the Boeing 737 MAX program which we exited and our German valves business, which was classified as held for sale, both in the fourth quarter of 2020 impacting both periods; (ii) first year purchase accounting costs in both periods associated with acquisitions; and (iii) one-time costs associated with the relocation of our DRG business in the Naval & Power segment, and restructuring costs in all segments, which impacted the prior year period.
- Adjusted sales of \$614 million, up \$64 million, or 12%;
- Aerospace & Defense (A&D) market sales increased 15%, led by strong growth in commercial aerospace and naval defense, and the contribution from the PacStar acquisition in ground defense;
- Commercial market sales increased 6%, principally due to continued, strong demand in the general industrial market;
- Adjusted operating income of \$108 million, up 12%, while Adjusted operating margin increased 10 basis points to 17.5%, principally reflecting favorable overhead absorption on higher organic revenues in our Aerospace & Industrial segment, as well as the benefits of our prior year restructuring and ongoing company-wide operational excellence initiatives. Those gains were partially offset by \$4 million in higher research and development investments, principally within the Defense Electronics segment; and
- Non-segment expenses of \$9 million increased by \$2 million compared with the prior year, primarily due to higher corporate costs.

# **Free Cash Flow**

(In millions)	Q	3-2021	Q3	-2020	Change
Net cash provided by operating activities	\$	107.3	\$	56.0	92%
Capital expenditures		<u>(10.1)</u>		<u>(7.0)</u>	(44%)
Free cash flow <sup>(1)</sup>	\$	97.2	\$	49.0	98%
Adjustment to capital expenditures (DRG facility investment) <sup>(2)</sup>		-		0.4	-
Restructuring <sup>(2)</sup>		-		5.9	-
Adjusted free cash flow <sup>(2)</sup>	\$	97.2	\$	55.3	76%

Amounts may not add due to rounding.

(1) Free cash flow defined as net cash provided by operating activities less capital expenditures

(2) Adjusted free cash flow excludes a capital investment related to the new state-of-the-art naval facility in the Naval & Power segment and the cash impact from restructuring in the prior year period.

- Free cash flow of \$97 million increased \$48 million, or 98%, principally driven by the timing of tax payments and improvements in working capital;
- Capital expenditures increased \$3 million compared with the prior year, primarily due to higher capital investments within the Naval & Power segment; and
- Adjusted free cash flow of \$97 million increased \$42 million, or 76%.

# New Orders and Backlog

- New orders of \$617 million increased 13% compared with the prior year period, generating overall book to bill that exceeded 1.0x, principally driven by solid demand for our commercial aerospace and defense electronics products within our A&D markets, and for industrial vehicle products within our Commercial markets; and
- Backlog of \$2.2 billion, up 2% from December 31, 2020, principally reflects the rebound in commercial market demand.

# Share Repurchase and Dividends

- During the third quarter, the Company repurchased 540,643 shares of its common stock for approximately \$67 million;
- Year-to-date through September 30, 2021, the Company repurchased 746,851 shares for approximately \$92 million; and
- The Company also declared a quarterly dividend of \$0.18 a share, unchanged from the previous quarter.

# **Other Items – Business Held for Sale**

• During the fourth quarter of 2020, the Company classified its German valves business (previously within its Commercial/Industrial segment, currently within its Naval & Power segment) as held for sale and its results have been adjusted from comparisons between our current and prior year results, and full-year financial guidance.

# Third Quarter 2021 Segment Performance

(In millions)	Q3-2021	Q3-2020	Change
Reported sales	\$ 196.3	\$ 188.8	4%
Adjustments <sup>(1)</sup>	(0.4)	(16.5)	
Adjusted sales <sup>(1)</sup>	\$ 195.9	\$ 172.2	14%
Reported operating income	\$ 30.9	\$ 23.9	29%
Adjustments <sup>(1)</sup>	(0.1)	(1.0)	
Adjusted operating income <sup>(1)</sup>	\$ 30.8	\$ 22.9	34%
Adjusted operating margin <sup>(1)</sup>	15.7%	13.3%	240 bps

# Aerospace & Industrial

Amounts may not add due to rounding.

(1) Adjusted results exclude our build-to-print actuation product line supporting the Boeing 737 MAX program which we exited in the fourth quarter of 2020 impacting both periods and restructuring costs in the prior year period.

• Reported results reflected sales of \$196 million, operating income of \$31 million and operating margin of 15.7%;

• Adjusted sales of \$196 million, up \$24 million, or 14%;

• Higher general industrial market revenue principally reflected the continued strong rebound in industrial vehicle product demand for on- and off-highway platforms in response to the economic recovery;

• Strong commercial aerospace market revenue growth reflected higher sales of sensors products and surface treatment services on narrowbody platforms, partially offset by lower actuation sales on widebody platforms; and

• Adjusted operating income of \$31 million, up 34% from the prior year, while Adjusted operating margin increased 240 basis points to 15.7%, reflecting strong absorption on higher sales, and the benefits of our ongoing operational excellence and prior year restructuring initiatives.

# **Defense Electronics**

(In millions)	Q3-2021	Q3-2020	Change
Reported sales	\$ 181.5	\$ 148.3	22%
Adjustments <sup>(1)</sup>	<u> </u>	0.7	
Adjusted sales <sup>(1)</sup>	\$ 182.6	\$ 149.1	22%
Reported operating income	\$ 40.8	\$ 35.1	16%
Adjustments <sup>(1)</sup>	1.6	3.5	
Adjusted operating income <sup>(1)</sup>	\$ 42.3	\$ 38.7	9%
Adjusted operating margin <sup>(1)</sup>	23.2%	25.9%	(270 bps)

Amounts may not add due to rounding.

(1) Adjusted results exclude first year purchase accounting costs in both periods associated with acquisitions, and restructuring costs in the prior year period.

- Reported results reflected sales of \$182 million, operating income of \$41 million and operating margin of 22.5%;
- Adjusted sales of \$183 million, up \$34 million, or 22%, principally driven by the contribution from the PacStar acquisition for tactical battlefield communications equipment within our ground defense market;
- Lower aerospace defense market revenue reflected reduced sales of our embedded computing equipment on various Unmanned Aerial Vehicle (UAV) and fighter jet platforms, partially offset by solid growth on various helicopter platforms;
- Higher commercial aerospace market revenue reflected increased sales of electronic systems and flight test equipment on various domestic and international platforms; and
- Adjusted operating income of \$42 million, up 9% from the prior year, while Adjusted operating margin decreased 270 basis points to 23.2%, as favorable mix in defense electronics was more than offset by higher research and development investments and unfavorable foreign currency translation.

# Naval & Power

(In millions)	Q3-2021	Q3-2020	Change
Reported sales	\$ 242.8	\$ 234.5	4%
Adjustments <sup>(1)</sup>	(7.5)	(5.9)	
Adjusted sales (1)	\$ 235.3	\$ 228.6	3%
Reported operating income	\$ 35.5	\$ 33.4	6%
Adjustments <sup>(1)</sup>	8.4	8.6	
Adjusted operating income <sup>(1)</sup>	\$ 43.9	\$ 42.0	4%
Adjusted operating margin <sup>(1)</sup>	18.6%	18.4%	20 bps

Amounts may not add due to rounding.

(1) Adjusted results exclude our German valves business which was classified as held for sale in the fourth quarter of 2020 impacting both periods; and first year purchase accounting costs associated with acquisitions, one-time costs associated with the relocation of our DRG business and restructuring costs, all impacting the prior year period.

- Reported results reflected sales of \$243 million, operating income of \$35 million and operating margin of 14.6%;
- Adjusted sales of \$235 million, up \$7 million, or 3%;
- Strong naval defense market revenue growth primarily reflected higher revenues on the Virginia-class submarine and CVN-81 aircraft carrier programs;
- Reduced power & process market sales reflected timing of production on the China Direct AP1000 program in the nuclear market, partially offset by solid industrial valve demand in the oil and gas market; and
- Adjusted operating income of \$44 million, up 4% from the prior year, while Adjusted operating margin increased 20 basis points to 18.6%, driven by solid absorption on higher revenues and the benefits of our prior year restructuring initiatives, partially offset by unfavorable mix in the power & process market.

# **Full-Year 2021 Guidance**

(In millions, except EPS)	2021 Adjusted Non-GAAP Guidance (Prior)	2021 Adjusted Non-GAAP Guidance (Current)	2021 Adjusted Chg vs 2020 Restated
Total Sales	\$2,465 - \$2,515	\$2,465 - \$2,515	Up 7% - 9%
Operating Income	\$411 - \$421	\$411 - \$421	Up 9% - 12%
Operating Margin	16.7% - 16.8%	16.7% - 16.8%	Up 40 - 50 bps
Interest Expense	\$41	\$40 - \$41	
Diluted EPS	\$7.15 - \$7.35	\$7.20 - \$7.35	Up 9% - 12%
Diluted Shares Outstanding	41.1	41.0	
Free Cash Flow	\$330 - \$360	\$330 - \$360	
Avg. FCF Conversion	~116%	~116%	

The Company is updating its full-year 2021 Adjusted financial guidance as follows:

(1) 2021 Adjusted financial guidance used in comparisons to 2020 financial results excludes first year purchase accounting costs associated with acquisitions, as well as our build-to-print actuation product line supporting the Boeing 737 MAX program which we exited and our German valves business which was classified as held for sale, both in the fourth quarter of 2020.

#### \*\*\*\*\*\*

A more detailed breakdown of the Company's 2021 financial guidance by segment and by market, as well as all reconciliations of Reported GAAP amounts to Adjusted non-GAAP amounts can be found in the accompanying schedules. Historical financial results in the new segment structure for 2020 and 2019 periods are available in the Investor Relations section of Curtiss-Wright's website.

## **Conference Call & Webcast Information**

The Company will host a conference call to discuss third quarter 2021 financial results and updates to 2021 guidance at 10:00 a.m. ET on Thursday, November 4, 2021. A live webcast of the call and the accompanying financial presentation, as well as a replay of the call, will be made available on the internet by visiting the Investor Relations section of the Company's website at www.curtisswright.com.

(Tables to Follow)

#### CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED)

(\$'s in thousands, except per share data)

	Three Months Ended September 30,				Nine Months Ended September 30,				
		2021		2020		2021		2020	
Product sales	\$5	28,339	\$4	193,398	\$1	,552,706	\$1	1,457,772	
Service sales		92,280		78,216		286,467		265,120	
Total net sales	6	20,619	5	571,614	1	,839,173	1	,722,892	
Cost of product sales	3	28,424	3	305,921		989,759		945,886	
Cost of service sales		55,187		52,872		177,930		177,580	
Total cost of sales	3	83,611	3	358,793	1	,167,689	1	1,123,466	
Gross profit	2	37,008	2	212,821		671,484		599,426	
Research and development expenses		21,618		17,587		66,675	75 54,		
Selling expenses		30,067		24,869		89,227		81,650	
General and administrative expenses		78,998		77,251		229,608	230,515		
Impairment of assets held for sale		8,656				8,656		_	
Restructuring expenses		8,541						20,730	
Operating income		97,669		84,573		277,318		212,368	
Interest expense		9,955		9,055		30,094		25,059	
Other income, net		3,627		5,417		8,910		6,844	
Earnings before income taxes		91,341		80,935		256,134		194,153	
Provision for income taxes	(.	21,638)	(	(16,315)		(65,554)		(46,754)	
Net earnings	\$	69,703	\$	64,620	\$	190,580	\$	147,399	
Net earnings per share:									
Basic earnings per share	\$	1.71	\$	1.56	\$	4.66	\$	3.52	
Diluted earnings per share	\$	1.70	\$	1.55	\$	4.64	\$	3.49	
Dividends per share	\$	0.18	\$	0.17	\$	0.53	\$	0.51	
Weighted average shares outstanding:									
Basic		40,769		41,545		40,865		41,926	
Diluted		40,950		41,797		41,040		42,190	

## CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(\$'s in thousands, except par value)

	September 30, 2021	December 31, 2020			
Assets					
Current assets:					
Cash and cash equivalents	\$ 234,416	\$ 198,248			
Receivables, net	670,867	588,718			
Inventories, net	433,140	428,879			
Assets held for sale	20,215	27,584			
Other current assets	65,171	57,395			
Total current assets	1,423,809	1,300,824			
Property, plant, and equipment, net	360,314	378,200			
Goodwill	1,461,313	1,455,137			
Other intangible assets, net	552,514	609,630			
Operating lease right-of-use assets, net	140,524	150,898			
Prepaid pension asset	111,906	92,531			
Other assets	32,921	34,114			
Total assets	\$ 4,083,301	\$ 4,021,334			
Liabilities					
Current liabilities:					
Current portion of long-term and short-term debt	100,000	100,000			
Accounts payable	158,196	201,237			
Accrued expenses	142,169	146,833			
Deferred revenue	249,671	253,411			
Liabilities held for sale	13,215	10,141			
Other current liabilities	101,892	98,755			
Total current liabilities	765,143	810,377			
Long-term debt	957,101	958,292			
Deferred tax liabilities, net	121,491	115,007			
Accrued pension and other postretirement benefit costs	98,122	98,345			
Long-term operating lease liability	124,362	133,069			
Long-term portion of environmental reserves	15,096	15,422			
Other liabilities	101,926	103,248			
Total liabilities	2,183,241	2,233,760			
Stockholders' equity					
Common stock, \$1 par value	49,187	49,187			
Additional paid in capital	124,532	122,535			
Retained earnings	2,839,294	2,670,328			
Accumulated other comprehensive loss	(308,810)	(310,856)			
Less: cost of treasury stock	(804,143)	(743,620)			
Total stockholders' equity	1,900,060	1,787,574			
Total liabilities and stockholders' equity	\$ 4,083,301	\$ 4,021,334			

## CURTISS-WRIGHT CORPORATION and SUBSIDIARIES SEGMENT INFORMATION (UNAUDITED)<sup>1</sup>

(\$'s in thousands)

	Thr	ee Months Ended		Nine Months Ended						
-		September 30,			September 30,					
			Change			Change				
-	2021	2020	%	2021	2020	%				
Sales:										
Aerospace & Industrial	\$196,296	\$188,768	4%	\$576,340	\$592,907	(3%)				
Defense Electronics	181,504	148,324	22%	525,067	427,518	23%				
Naval & Power	242,819	234,522	4%	737,766	702,467	5%				
_										
Total sales	\$620,619	\$571,614	9%	\$1,839,173	\$1,722,892	7%				
<b>Operating income (expense):</b>										
Aerospace & Industrial	\$30,872	\$23,880	29%	\$81,874	\$65,635	25%				
Defense Electronics	40,762	35,103	16%	106,656	83,902	27%				
Naval & Power	35,483	33,367	6%	116,635	90,623	29%				
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Total segments	\$107,117	\$92,350	16%	\$305,165	\$240,160	27%				
Corporate and other	(9,448)	(7,777)	(21%)	(27,847)	(27,792)	0%				
Total operating income	\$97,669	\$84,573	15%	\$277,318	\$212,368	31%				
<b>Operating margins:</b>										
Aerospace & Industrial	15.7%	12.7%	300 bps	14.2%	11.1%	310 bps				
Defense Electronics	22.5%	23.7%	(120 bps)	20.3%	19.6%	70 bps				
Naval & Power	14.6%	14.2%	40 bps	15.8%	12.9%	290 bps				
Total Curtiss-Wright	15.7%	14.8%	90 bps	15.1%	12.3%	280 bps				
Segment margins	17.3%	16.2%	110 bps	16.6%	13.9%	270 bps				

<sup>1.</sup> Amounts reported under realigned segment reporting structure.

(3%)

19%

6%

9%

#### CURTISS-WRIGHT CORPORATION and SUBSIDIARIES

#### RECONCILIATION OF REPORTED SALES TO ADJUSTED SALES BY END MARKET (UNAUDITED)

(\$'s in thousands)

	Three Months Ended				Three Months Ended								
	Reported Sales		-	eptember 30, 2021 Adjustments Adjusted Sales				September 30, 202 Reported Sales Adjustments			Adjusted Sales		2021 vs. 2020 Change in Adjusted Sales
Aerospace & Defense markets:		Sales		5		5		Sales		,		5	Adjusted Sales
Aerospace Defense <sup>(1)</sup>	\$	116,853	\$		\$	116,853	\$	121,987	\$	748	\$	122,735	(5%)
Ground Defense <sup>(1)</sup>		55,124		1,080		56,204		20,519				20,519	174%
Naval Defense		175,800		_		175,800		165,524				165,524	6%
Commercial Aerospace <sup>(2)</sup>		67,461		(381)		67,080		70,943		(16,524)		54,419	23%
Total Aerospace & Defense	\$	415,238	\$	699	\$	415,937	\$	378,973	\$	(15,776)	\$	363,197	15%
Commercial markets:													
Power & Process (3)		112,736		(7,472)		105,264		113,919		(5,896)		108,023	(3%)
General Industrial		92,645				92,645		78,722				78,722	18%
Total Commercial		205,381		(7,472)		197,909		192,641		(5,896)		186,745	6%
Total Curtiss-Wright	\$	620,619	\$	(6,773)	\$	613,846	\$	571,614	\$	(21,672)	\$	549,942	12%
		ľ	Nine N	Months End	ed		Nine Months Ended						
		5	Septer	mber 30, 20	21		September 30, 2020					2021 vs. 2020	
		Reported Sales	Ad	djustments	A	djusted Sales		Reported Sales	А	djustments	A	djusted Sales	Change in Adiusted Sales
Aerospace & Defense markets:													
Aerospace Defense (1)	\$	327,847	\$	_	\$	327,847	\$	333,120	\$	949	\$	334,069	(2%)
Ground Defense (1)		159,090		3,240		162,330		63,205		_		63,205	157%
Naval Defense		531,429		_		531,429		496,157		_		496,157	7%
Commercial Aerospace (2)		196,285		(8,764)		187,521		242,708		(46,929)		195,779	(4%)
Total Aerospace & Defense	\$	1,214,651	\$	(5,524)	\$	1,209,127	\$	1,135,190	\$	(45,980)	\$	1,089,210	11%
Commercial markets:													
(2)													

Total Curtiss-Wright	\$ 1,839,173	\$ (25,992)	\$ 1,813,181	\$ 1,722,892	\$ (64,584)	\$ 1,658,308	
Total Commercial	\$ 624,522	\$ (20,468)	\$ 604,054	\$ 587,702	\$ (18,604)	\$ 569,098	
General Industrial	 280,949	 _	 280,949	 237,070	 _	 237,070	
Power & Process (3)	343,573	(20,468)	323,105	350,632	(18,604)	332,028	

<sup>(1)</sup> Excludes first year purchase accounting adjustments.

<sup>(2)</sup> Excludes our build-to-print actuation product line supporting the Boeing 737 MAX program which we exited in the fourth quarter of 2020. <sup>(3)</sup> Excludes our German valves business which was classified as held for sale in the fourth quarter of 2020.

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# Use of Non-GAAP Financial Information (Unaudited)

The Corporation supplements its financial information determined under U.S. generally accepted accounting principles (GAAP) with certain non-GAAP financial information. Curtiss-Wright believes that these non-GAAP measures provide investors with additional insight into the Company's ongoing business performance. These non-GAAP measures should not be considered in isolation or as a substitute for the related GAAP measures, and other companies may define such measures differently. Curtiss-Wright encourages investors to review its financial statements and publicly filed reports in their entirety and not to rely on any single financial measure.

The Company's presentation of its financials and guidance includes an Adjusted (non-GAAP) view that excludes (i) the results of a build-to-print actuation product line supporting the Boeing 737 MAX program which we exited and a German valves business classified as held for sale, both in the fourth quarter of 2020; (ii) significant restructuring costs in 2020 associated with its operations; (iii) a non-cash impairment of capitalized development costs related to a commercial aerospace program in the prior period; (iv) first year purchase accounting costs in both periods associated with its acquisitions, including one-time inventory step-up, backlog amortization, deferred revenue adjustments and transaction costs; and (v) one-time transition and IT security costs, and capital investments, specifically associated with the relocation of employees and equipment as well as overlapping facility and labor costs associated with the relocation. We believe this Adjusted view will provide improved transparency in order to better measure Curtiss-Wright's ongoing operating and financial performance and better comparisons of our key financial metrics to our peers. Reconciliations of "Reported" GAAP amounts to "Adjusted" non-GAAP amounts are furnished within this release.

The following definitions are provided:

# Adjusted Sales, Operating Income, Operating Margin, Net Earnings and Diluted EPS

These Adjusted financials are defined as Reported Sales, Operating Income, Operating Margin, Net Earnings and Diluted Earnings per Share (EPS) under GAAP excluding: (i) the impact of first year purchase accounting costs in both periods associated with acquisitions, specifically one-time inventory step-up, backlog amortization, deferred revenue adjustments and transaction costs; (ii) one-time transition and IT security costs associated with the relocation of a business in the prior year period; (iii) the non-cash impairment of capitalized development costs related to a commercial aerospace program in the prior year period; (iv) significant restructuring costs in 2020 associated with its operations, (v) a build-to-print actuation product line supporting the Boeing 737 MAX program which we exited, and (vi) the results of a German valves business classified as held for sale in the fourth quarter of 2020.

## Organic Sales and Organic Operating Income

The Corporation discloses organic sales and organic operating income because the Corporation believes it provides investors with insight as to the Company's ongoing business performance. Organic sales and organic operating income are defined as sales and operating income excluding the impact of restructuring costs, impairment of assets held for sale, foreign currency fluctuations and contributions from acquisitions made during the last twelve months.

				Three Mon	ths Ended								
	September 30,												
		2021 vs. 2020											
	Aerospace	& Industrial	Defense	Electronics	Naval	& Power	Total Cu	otal Curtiss-Wright					
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income					
Organic	3%	19%	(3%)	(2%)	3%	11%	1%	7%					
Acquisitions	0%	0%	25%	21%	0%	0%	7%	9%					
Impairment of assets held for sale	0%	0%	0%	0%	0%	(26%)	0%	(10%)					
Restructuring	0%	13%	0%	1%	0%	22%	0%	13%					
Foreign Currency	1%	(3%)	0%	(4%)	1%	(1%)	1%	(4%)					
Total	4%	29%	22%	16%	4%	6%	9%	15%					

### Nine Months Ended

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	2021 vs. 2020										
	Aerospace	& Industrial	Defense	Electronics	Naval	& Power	Total Curtiss-Wright				
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income			
Organic	(5%)	12%	(2%)	14%	4%	22%	0%	19%			
Acquisitions	0%	0%	25%	16%	0%	0%	6%	6%			
Impairment of assets held for sale	0%	0%	0%	0%	0%	(10%)	0%	(4%)			
Restructuring	0%	14%	0%	4%	0%	18%	0%	13%			
Foreign Currency	2%	(1%)	0%	(7%)	1%	(1%)	1%	(3%)			
Total	(3%)	25%	23%	27%	5%	29%	7%	31%			

# September 30,

#### Free Cash Flow and Free Cash Flow Conversion

The Corporation discloses free cash flow because it measures cash flow available for investing and financing activities. Free cash flow represents cash available to repay outstanding debt, invest in the business, acquire businesses, return capital to shareholders and make other strategic investments. Free cash flow is defined as net cash provided by operating activities less capital expenditures. Adjusted free cash flow for 2020 excludes: (i) a capital investment in the Naval & Power segment related to the new, state-of-the-art naval facility principally for DRG; (ii) a voluntary contribution to the Company's corporate defined benefit pension plan made in the first quarter of 2020; and (iii) the cash impact from restructuring in 2020. The Corporation discloses adjusted free cash flow and is defined as adjusted free cash flow divided by adjusted net earnings.

#### CURTISS-WRIGHT CORPORATION and SUBSIDIARIES NON-GAAP FINANCIAL DATA (UNAUDITED)

(\$'s in thousands)

	Three Months Ended September 30,					Nine Months Ended September 30,				
		2021		2020		2021	2020			
Net cash provided by operating activities	\$	107,285	\$	55,993	\$	155,761	\$	3,784		
Capital expenditures		(10,087)		(7,017)		(27,858)		(36,341)		
Free cash flow	\$	97,198	\$	48,976	\$	127,903	\$	(32,557)		
oluntary pension contribution				—		—		150,000		
Adjustment to capital expenditures (DRG facility investment)		_		437		_		10,112		
Restructuring		—		5,935		_		10,676		
Adjusted free cash flow	\$	97,198	\$	55,348	\$	127,903	\$	138,231		
Adjusted free cash flow conversion	127 %			75 %		63 %		76 %		

#### CURTISS-WRIGHT CORPORATION 2021 Guidance (New Segment Structure) As of November 3, 2021

(\$'s in millions, except per share data)

	A	2020 ljusted GAAP) <sup>(1)</sup>	No	xiting n-Core erations	Adj	2020 usted <sup>(2,4)</sup> n-GAAP)		Reported	)21 Gui (AAP)		No	xiting n-Core erations	2021 Adjustments <sup>(3)</sup> (Non-GAAP)		2021 Adjusted Guidance <sup>(3)</sup> (Non-GAAP)			
								Low		High					Low		High	2021 Chg vs 2020 Adjusted
Sales:																		
Aerospace & Industrial	\$	805	\$	(67)	\$	738	\$	774	\$	789	\$	(14)		\$	760	\$	775	3 - 5%
Defense Electronics		611		-		611		742		756		-	4		745		760	22 - 24%
Naval & Power		977		(26)		951		991		1,011		(31)			960		980	1 - 3%
Total sales	\$	2,393	\$	(93)	\$	2,300	\$	2,507	\$	2,556	\$	(45)	\$ 4	\$	2,465	\$	2,515	7 to 9%
Operating income:																		
Aerospace & Industrial	\$	114	\$	(16)	\$	98	\$	117	\$	120	\$	(2)	\$ -	\$	115	\$	118	17 - 21%
Defense Electronics		144		-		144		153		158		-	6		159		164	10 - 13%
Naval & Power		171		-		171		166		171		8	-		174		179	2 - 5%
Total segments		429		(16)		413		436		449		6	6		448		461	
Corporate and other		(38)		-		(38)		(37)		(39)		-	-		(37)		(39)	
Total operating income	\$	391	\$	(16)	\$	375	\$	398	\$	409	\$	6	\$ 6	\$	411	\$	421	9 to 12%
Interest expense	\$	(36)	\$	_	\$	(36)	\$	(40)	\$	(41)	\$	_	s -	\$	(40)	\$	(41)	
Other income, net	Ψ	21	φ		Ψ	21	Ψ	13	Ψ	13	φ	-	3	Ψ	16	Ψ	17	
Earnings before income taxes		377		(16)		361		372		381		6	9		387		397	
Provision for income taxes		(88)		4		(85)		(89)		(92)		(1)	(2)		(93)		(95)	
Net earnings	\$	289	\$	(12)	\$	277	\$	283		290	\$	5		\$	295		302	
Diluted earnings per share	\$	6.87	\$	(0.29)	\$	6.59	\$	6.91	¢	7.06	\$	0.11	\$ 0.17	\$	7.20	¢	7.35	9 to 12%
Diluted shares outstanding	3	<b>6.8</b> 7 42.0	Э	(0.29)	\$	42.0	\$	<b>6.91</b> 41.0		41.0	\$	0.11	\$ 0.17	Э	41.0		41.0	9 to 12%
0		42.0 23.4%				42.0 23.4%		24.0%		41.0 24.0%					24.0%		41.0 24.0%	
Effective tax rate		23.4%				23.4%		24.0%		24.0%					24.0%		24.0%	
<b>Operating margins:</b>																		
Aerospace & Industrial		14.2%		NM		13.3%		15.1%		15.2%		+10 bps	-		15.1%		15.3%	180 to 200 bps
Defense Electronics		23.6%		NM		23.6%		20.6%		20.8%		-	+70 bps		21.3%		21.5%	(210 to 230 bps)
Naval & Power		17.5%		NM		18.0%		16.8%		16.9%	+	-140 bps	-		18.2%		18.3%	20 to 30 bps
Total operating margin		16.3%		NM		16.3%		15.9%		16.0%		+60 bps	+20 bps		16.7%		16.8%	40 to 50 bps
Free cash flow	\$	394	\$	-	\$	394	\$	330	\$	360		-	-	\$	330	\$	360	

Notes: Full year amounts may not add due to rounding. All financial information by reportable segment for the 2020 and 2021 reporting periods reflects the Corporation's first quarter 2021 segment reorganization.

(1) A reconciliation of our 2020 GAAP to our 2020 Non-GAAP Adjusted figures are provided in our February 24, 2021 press release.

(2) 2020 Adjusted financials are defined as Reported Sales Operating Income, Operating Margin, Net Income and Diluted EPS under GAAP excluding restructuring costs; first year purchase accounting costs, specifically one-time backlog amortization and transaction costs associated with acquisitions; a non-cash impairment of capitalized development costs related to a commercial aerospace program; one-time transition and IT security costs related to the relocation of the DRG business; and a \$10 million non-cash currency translation loss (within non-operating income) related to the liquidation of a foreign legal entity. 2020 financial results excludes our build-to-print actuation product line supporting the Boeing 737 MAX program which we exited, and the results of our German valves business which was classified as held for sale in the fourth quarter of 2020 and resulted in an impairment loss of \$33 million.

(3) 2021 Adjusted financials are defined as Reported Sales, Operating Income, Operating Margin, Net Income and Diluted EPS under GAAP excluding our build-to-print actuation product line supporting the Boeing 737 MAX program which we exited; the results of our German valves business which was classified as held for sale in the fourth quarter of 2020 and resulted in an additional impairment loss of \$9 million; the impact of first year purchase accounting costs, specifically one-time backlog amortization and transaction costs associated with acquisitions; and a one-time, \$3 million pension settlement charge related to the retirement of two former executives (within nonoperating income)

(4) Free Cash Flow is defined as cash flow from operations less capital expenditures. 2020 Adjusted Free Cash Flow guidance excludes a \$150 million voluntary contribution made in January to the Company's corporate defined benefit pension plan, a \$20 million cash impact from restructuring, and a \$10 million capital investment related to the new, state-of-the-art naval facility principally for DRG.

## CURTISS-WRIGHT CORPORATION 2021 Sales Growth Guidance by End Market As of November 3, 2021

	2021 % Change vs 2020					
Aerospace & Defense Markets	<u>Current</u>	% Total Sales				
Aerospace Defense	2 - 4%	19%				
Ground Defense	100 - 105%	9%				
Naval Defense	0 - 2%	28%				
Commercial Aerospace	Flat	10%				
Total Aerospace & Defense	7 - 9%	66%				
Commercial Markets						
Power & Process	1 - 3%	18%				
General Industrial	15 - 17%	15%				
Total Commercial	6 - 8%	34%				
Total Curtiss-Wright Sales	7 - 9%	100%				

Note: Amounts may not add due to rounding.

(1) This table reflects the Company's first quarter 2021 End Market Structure and Realignment, where all Commercial Aerospace market revenues shifted into a newly defined Total Aerospace & Defense market.

(2) The Power & Process end market is comprised of a) Nuclear and b) Process, while the General Industrial end market is comprised of a) Industrial Vehicles and b) Industrial Automation and Services.

(3) Based on these changes, all of our general industrial businesses operate within the Aerospace & Industrial segment, and the majority of the Company's nuclear and process revenues operate within the Naval & Power segment.

### **About Curtiss-Wright Corporation**

Curtiss-Wright Corporation (NYSE:CW) is a global innovative company that delivers highly engineered, critical function products and services to the Aerospace and Defense markets, and to the Commercial markets including Power, Process and General Industrial. Building on the heritage of Glenn Curtiss and the Wright brothers, Curtiss-Wright has a long tradition of providing reliable solutions through trusted customer relationships. The company employs approximately 8,200 people worldwide. For more information, visit www.curtisswright.com.

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Certain statements made in this press release, including statements about future revenue, financial performance guidance, quarterly and annual revenue, net income, operating income growth, future business opportunities, cost saving initiatives, the successful integration of the Company's acquisitions, future cash flow from operations, and potential impacts of the COVID-19 pandemic are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended ("Securities Act"), Section 21E of the Securities Exchange Act of 1934, as amended ("Exchange Act") and the Private Securities Litigation Reform Act of 1995. These statements present management's expectations, beliefs, plans and objectives regarding future financial performance, and assumptions or judgments concerning such performance. Any discussions contained in this press release, except to the extent that they contain historical facts, are forward-looking and accordingly involve estimates, assumptions, judgments and uncertainties. Such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those expressed or implied. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Such risks and uncertainties include, but are not limited to: a reduction in anticipated orders; an economic downturn; changes in the competitive marketplace and/or customer requirements; a change in government spending; an inability to perform customer contracts at anticipated cost levels; the impact of a global pandemic or national epidemic, and other factors that generally affect the business of aerospace, defense contracting, electronics, marine, and industrial companies. Such factors are detailed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2020 and subsequent reports filed with the Securities and Exchange Commission.

This press release and additional information are available at www.curtisswright.com.

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