



# **NEWS RELEASE**

# CURTISS-WRIGHT REPORTS THIRD QUARTER 2023 FINANCIAL RESULTS AND RAISES FULL-YEAR 2023 GUIDANCE

**DAVIDSON, N.C.** – November 1, 2023 – Curtiss-Wright Corporation (NYSE: CW) reports financial results for the third quarter ended September 30, 2023.

## Third Quarter 2023 Highlights:

- Reported sales of \$724 million, up 15%;
- Reported operating income of \$133 million, operating margin of 18.3%, and diluted earnings per share (EPS) of \$2.51;
- Adjusted operating income of \$134 million, up 17%;
- Adjusted operating margin of 18.5%, up 30 basis points;
- Adjusted diluted EPS of \$2.54, up 23%;
- New orders of \$846 million, up 3%, reflecting solid Aerospace & Defense (A&D) and Commercial market demand, and book-to-bill of 1.2;
- Backlog of \$2.9 billion, up 12% year-to-date; and
- Free cash flow (FCF) of \$137 million, generating 140% Adjusted FCF conversion.

# Raised Full-Year 2023 Adjusted Financial Guidance:

- Sales increased to new range of 8% to 10% growth (previously 7% to 9%), reflecting growth in all A&D and Commercial end markets;
- Maintained operating income range of 8% to 11% growth, and operating margin range of 17.4% to 17.6%, up 10 to 30 basis points compared with the prior year;
- Diluted EPS increased to new range of \$9.00 to \$9.20, up 11% to 13% (previously \$8.90 to \$9.15); and
- Free cash flow increased to new range of \$380 to \$400 million (previously \$370 to \$400 million) and continues to reflect greater than 110% FCF conversion.

"Curtiss-Wright delivered strong third quarter results, as Adjusted diluted EPS of \$2.54 exceeded our expectations driven by sales growth in all of our A&D and Commercial end markets and a better-than-expected operational performance in our Defense Electronics segment," said Lynn M. Bamford, Chair and CEO of Curtiss-Wright Corporation. "We also demonstrated solid order activity and grew our already strong backlog, yielding a book-to-bill of 1.2x in the quarter, highlighted by record quarterly orders within our Defense Electronics segment and continued solid demand for commercial nuclear products."

"Based on the strong year-to-date performance, we have increased our full-year sales, operating income, diluted EPS and free cash flow guidance as we continue to successfully execute on our Pivot to Growth strategy and maintain strong alignment with the near- and long-term favorable secular growth trends driving our business."

## Third Quarter 2023 Operating Results

(In millions)	Q3-2023	(	23-2022	Change	
Reported					
Sales	\$ 724	\$	631	15%	
Operating income	\$ 133	\$	108	23%	
Operating margin	 18.3%		17.1%	120 bps	
Adjusted <sup>(1)</sup>					
Sales	\$ 724	\$	631	15%	
Operating income	\$ 134	\$	114	17%	
Operating margin	18.5%		18.2%	30 bps	

- Sales of \$724 million increased 15% compared with the prior year;
- Total A&D market sales increased 18%, while total Commercial market sales increased 8%;
- In our A&D markets, we experienced higher sales in the defense markets driven by continued strong demand for our defense electronics products and higher sales of arresting systems equipment, as well as strong growth in OEM sales in the commercial aerospace market, and
- In our Commercial markets, we experienced strong growth in the power & process markets, despite the wind down on the China Direct AP1000 program, and higher sales in the general industrial market; and
- Adjusted operating income of \$134 million increased 17%, while Adjusted operating margin increased 30 basis points to 18.5%, principally driven by favorable overhead absorption on higher revenues in the Defense Electronics segment.

## Third Quarter 2023 Segment Performance

(In millions)	(	23-2023	Q3-2022	Change	
Reported					
Sales	\$	220	\$ 213	3%	
Operating income	\$	39	\$ 39	0%	
Operating margin		17.7%	18.3%	(60 bps)	
Adjusted <sup>(1)</sup>					
Sales	\$	220	\$ 213	3%	
Operating income	\$	39	\$ 39	0%	
Operating margin		17.7%	18.3%	(60 bps)	

#### Aerospace & Industrial

- Sales of \$220 million, up \$7 million, or 3%;
- Commercial aerospace market revenue increases reflected higher OEM sales of actuation and sensors products, as well as surface treatment services, on narrowbody and widebody platforms;
- Higher general industrial market revenue was principally driven by increased sales of industrial automation products and surface treatment services;
- Lower revenue in the aerospace and ground defense markets reflected the timing of sales for our actuation equipment supporting various programs; and
- Adjusted operating income was \$39 million, flat compared with the prior year, while Adjusted operating margin decreased 60 basis points to 17.7%, as favorable absorption on higher sales was offset by unfavorable mix in actuation products.

## **Defense Electronics**

(In millions)	Q3-2023	Q3-2022	Change
Reported			
Sales	\$ 216	\$ 161	34%
Operating income	\$ 56	\$ 37	54%
Operating margin	 26.0%	22.7%	330 bps
Adjusted <sup>(1)</sup>			
Sales	\$ 216	\$ 161	34%
Operating income	\$ 56	\$ 37	54%
Operating margin	26.0%	22.7%	330 bps

- Sales of \$216 million, up \$55 million, or 34%;
- Higher revenue in the aerospace defense market was primarily driven by increased sales of our embedded computing and flight test instrumentation equipment on various domestic and international platforms;
- Strong revenue growth in the ground defense market principally reflected the robust demand and timing of sales of tactical battlefield communications equipment;
- Higher commercial aerospace market revenue reflected increased OEM sales of avionics and flight test instrumentation equipment on various domestic and international platforms; and
- Adjusted operating income was \$56 million, up 54% from the prior year, while adjusted operating margin increased 330 basis points to 26.0%, primarily due to favorable absorption on higher A&D revenues.

## Naval & Power

(In millions)	Q3-2023	Q3-2022	Change
Reported			
Sales	\$ 288	\$ 256	12%
Operating income	\$ 48	\$ 42	15%
Operating margin	16.6%	16.2%	40 bps
Adjusted <sup>(1)</sup>			
Sales	\$ 288	\$ 256	12%
Operating income	\$ 49	\$ 48	1%
Operating margin	17.0%	18.9%	(190 bps)

- Sales of \$288 million, up \$31 million, or 12%;
- Higher revenue in the aerospace defense market was primarily driven by increased sales of our arresting systems equipment supporting various domestic and international customers;
- Naval defense market revenue increases principally reflected higher revenues on Columbia-class and Virginia-class submarines, partially offset by the timing of revenues on the CVN-81 aircraft carrier program;
- Higher power & process market revenues reflected strong growth in industrial valve sales in the process market, and solid growth in the commercial nuclear market supporting both increased maintenance of existing operating reactors as well as increased development on advanced small modular reactors; Those increases were partially offset by lower China Direct AP1000 program revenues; and
- Adjusted operating income was \$49 million, up 1% from the prior year, while adjusted operating margin decreased 190 basis points to 17.0%, as favorable absorption on higher revenues was offset by unfavorable naval contract adjustments as well as unfavorable mix of products.

## Free Cash Flow

(In millions)	Q3-2023	Q3-2022	Change
Net cash provided by operating activities	\$ 146	\$ 96	53%
Capital expenditures	(9)	(9)	1%
Reported free cash flow	\$ 137	\$ 86	59%
Adjusted free cash flow <sup>(1)</sup>	\$ 137	\$ 86	59%

(1) A reconciliation of Reported to Adjusted free cash flow is available in the Appendix.

- Reported free cash flow of \$137 million increased \$51 million year over year, primarily driven by higher cash earnings due to the timing of defense revenues;
- Adjusted free cash flow of \$137 million; and
- Capital expenditures were nearly flat compared with the prior year.

## New Orders and Backlog

- New orders of \$846 million increased 3% compared with the prior year and generated an overall book-to-bill of approximately 1.2x, principally driven by strong demand for defense electronics products within our A&D markets, and for nuclear products within our Commercial markets; and
- Backlog of \$2.9 billion, up 12% from December 31, 2022, reflects higher demand in both our A&D and Commercial markets.

#### **Share Repurchase and Dividends**

- During the third quarter, the Company repurchased 63,614 shares of its common stock for approximately \$13 million; and
- The Company also declared a quarterly dividend of \$0.20 a share.

## Full-Year 2023 Guidance

(\$ in millions, except EPS)	2023 Adjusted Non-GAAP Guidance (Prior)	2023 Adjusted Non-GAAP Guidance (Current)	Change vs 2022 Adjusted (Current)
Total Sales	\$2,730 - \$2,790	\$2,765 - \$2,815	Up 8% - 10%
Operating Income	\$476 - \$490	\$480 - \$494	Up 8% - 11%
Operating Margin	17.4% - 17.6%	17.4% - 17.6%	Up 10 - 30 bps
Diluted EPS	\$8.90 - \$9.15	\$9.00 - \$9.20	Up 11% - 13%
Free Cash Flow	\$370 - \$400	\$380 - \$400	Up 29% - 36%

The Company is updating its full-year 2023 Adjusted financial guidance<sup>(1)</sup> as follows:

(1) Reconciliations of Reported to Adjusted 2022 operating results and 2023 financial guidance are available in the Appendix, and exclude first year purchase accounting costs in both periods associated with acquisitions.

#### \*\*\*\*\*

A more detailed breakdown of the Company's 2023 financial guidance by segment and by market, as well as all reconciliations of Reported GAAP amounts to Adjusted Non-GAAP amounts, can be found in the accompanying schedules. Historical financial results are available in the Investor Relations section of Curtiss-Wright's website.

#### **Conference Call & Webcast Information**

The Company will host a conference call to discuss its third quarter 2023 financial results and updates to 2023 guidance at 10:00 a.m. ET on Thursday, November 2, 2023. A live webcast of the call and the accompanying financial presentation, as well as a webcast replay of the call, will be made available on the internet by visiting the Investor Relations section of the Company's website at <u>www.curtisswright.com</u>.

(Tables to Follow)

#### CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED)

(\$'s in thousands, except per share data)

	Three Mor			Nine Months Ended					
	Septem	ber :			Septem	iber 3			
	 2023		2022		2023		2022		
Product sales	\$ 613,915	\$	530,782	\$	1,721,832	\$	1,489,619		
Service sales	 110,411		99,760		337,750		309,741		
Total net sales	724,326		630,542		2,059,582		1,799,360		
Cost of product sales	380,163		338,264		1,093,469		949,180		
Cost of service sales	 62,695		60,069		203,664		188,055		
Total cost of sales	442,858		398,333		1,297,133		1,137,235		
Gross profit	281,468		232,209		762,449		662,125		
Research and development expenses	23,464		17,387		65,698		61,804		
Selling expenses	34,084		31,888		100,782		90,387		
General and administrative expenses	91,401		75,351		272,060		239,085		
Loss on divestiture	 						4,651		
Operating income	132,519		107,583		323,909		266,198		
Interest expense	12,496		13,997		40,432		33,315		
Other income, net	 7,023		3,746		22,744		11,298		
Earnings before income taxes	127,046		97,332		306,221		244,181		
Provision for income taxes	 (30,268)		(23,564)		(71,598)		(58,856)		
Net earnings	\$ 96,778	\$	73,768	\$	234,623	\$	185,325		
Net earnings per share:									
Basic earnings per share	\$ 2.53	\$	1.92	\$	6.13	\$	4.82		
Diluted earnings per share	\$ 2.51	\$	1.91	\$	6.09	\$	4.79		
Dividends per share	\$ 0.20	\$	0.19	\$	0.59	\$	0.56		
Weighted-average shares outstanding:									
Basic	38,285		38,368		38,301		38,416		
Diluted	38,558		38,647		38,538		38,655		

## CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(\$'s in thousands, except par value)

	Se	ptember 30, 2023	D	ecember 31, 2022
Assets				
Current assets:				
Cash and cash equivalents	\$	148,809	\$	256,974
Receivables, net		790,334		723,304
Inventories, net		540,180		483,113
Other current assets		65,794		52,623
Total current assets		1,545,117		1,516,014
Property, plant, and equipment, net		334,864		342,708
Goodwill		1,546,669		1,544,635
Other intangible assets, net		572,348		620,897
Operating lease right-of-use assets, net		138,809		153,855
Prepaid pension asset		236,089		222,627
Other assets		40,059		47,567
Total assets	\$	4,413,955	\$	4,448,303
Liabilities				
Current liabilities:				
	\$		\$	202 500
Current portion of long-term debt	Э	213,662	Ф	202,500 266,525
Accounts payable		188,504		174,440
Accrued expenses Deferred revenue				
		292,514		254,801
Other current liabilities Total current liabilities		80,699		82,779
		775,379		981,045
Long-term debt		1,050,713		1,051,900
Deferred tax liabilities, net		117,113		123,001
Accrued pension and other postretirement benefit costs		57,808		58,348
Long-term operating lease liability		117,320		132,275
Long-term portion of environmental reserves		14,031		12,547
Other liabilities	<u>_</u>	96,436		107,973
Total liabilities	\$	2,228,800 (	5	2,467,089
Stockholders' equity				
Common stock, \$1 par value	\$	49,187	\$	49,187
Additional paid in capital		136,610		134,553
Retained earnings		3,375,502		3,163,491
Accumulated other comprehensive loss		(253,416)		(258,916)
Less: cost of treasury stock		(1,122,728)		(1,107,101)
Total stockholders' equity	\$	2,185,155	\$	1,981,214
Total liabilities and stockholders' equity	8	4,413,955	\$	4,448,303
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## Use and Definitions of Non-GAAP Financial Information (Unaudited)

The Corporation supplements its financial information determined under U.S. generally accepted accounting principles (GAAP) with certain non-GAAP financial information. Curtiss-Wright believes that these Adjusted (non-GAAP) measures provide investors with improved transparency in order to better measure Curtiss-Wright's ongoing operating and financial performance and better comparisons of our key financial metrics to our peers. These non-GAAP measures should not be considered in isolation or as a substitute for the related GAAP measures, and other companies may define such measures differently. Curtiss-Wright encourages investors to review its financial statements and publicly filed reports in their entirety and not to rely on any single financial measure. Reconciliations of "Reported" GAAP amounts to "Adjusted" non-GAAP amounts are furnished within this release.

The following definitions are provided:

## Adjusted Sales, Operating Income, Operating Margin, Net Earnings and Diluted EPS

These Adjusted financials are defined as Reported Sales, Operating Income, Operating Margin, Net Earnings and Diluted Earnings per Share under GAAP excluding: (i) the impact of first year purchase accounting costs associated with acquisitions, specifically one-time inventory step-up, backlog amortization, deferred revenue adjustments and transaction costs; (ii) the sale or divestiture of a business or product line; (iii) pension settlement charges; and (iv) significant legal settlements, impairment costs, and costs associated with shareholder activism, as applicable.

#### CURTISS-WRIGHT CORPORATION and SUBSIDIARIES RECONCILIATION OF AS REPORTED TO ADJUSTED (UNAUDITED)

(\$'s in thousands)

	Three Months Ended September 30, 2023								'hree N Septen		% Change			
	А	s Reported	-	ustments		Adjusted	A	s Reported	-	justments		Adjusted	As Reported	Adjusted
Sales:		-					-	-						
Aerospace & Industrial	\$	220,297	\$	_	\$	220,297	\$	213,093	\$	_	\$	213,093	3 %	3 %
Defense Electronics		216,285		_		216,285		161,188		_		161,188	34 %	34 %
Naval & Power		287,744		_		287,744		256,261		_		256,261	12 %	12 %
Total sales	\$	724,326	\$	_	\$	724,326	\$	630,542	\$	_	\$	630,542	15 %	15 %
<b>Operating income (expense):</b>														
Aerospace & Industrial	\$	39,014	\$	_	\$	39,014	\$	39,080	\$	_	\$	39,080	— %	— %
Defense Electronics		56,212		_		56,212		36,588		_		36,588	54 %	54 %
Naval & Power <sup>(1)</sup>		47,663		1,333		48,996		41,576		6,905		48,481	15 %	1 %
Total segments	\$	142,889	\$	1,333	\$	144,222	\$	117,244	\$	6,905	\$	124,149	22 %	16 %
Corporate and other		(10,370)				(10,370)		(9,661)				(9,661)	(7)%	(7)%
Total operating income	\$	132,519	\$	1,333	\$	133,852	\$	107,583	\$	6,905	\$	114,488	23 %	17 %
Operating margins:	А	s Reported				Adjusted	А	s Reported				Adjusted	As Reported	Adjusted
Aerospace & Industrial		17.7%				17.7%		18.3%				18.3%	(60 bps)	(60 bps)
Defense Electronics		26.0%				26.0%		22.7%				22.7%	330 bps	330 bps
Naval & Power		16.6%				17.0%		16.2%				18.9%	40 bps	(190 bps)
Total Curtiss-Wright		18.3%				18.5%		17.1%				18.2%	120 bps	30 bps
Segment margins		19.7%				19.9%		18.6%				19.7%	110 bps	20 bps

(1) Excludes first year purchase accounting adjustments in the current period and prior year period.

#### CURTISS-WRIGHT CORPORATION and SUBSIDIARIES RECONCILIATION OF AS REPORTED TO ADJUSTED (UNAUDITED)

(\$'s in thousands)

	Nine Months Ended September 30, 2023									Months Ende mber 30, 202		% Ch	ange
	A	s Reported	Adj	ustments		Adjusted	A	s Reported	Ac	ljustments	Adjusted	As Reported	Adjusted
Sales:													
Aerospace & Industrial	\$	649,004	\$	—	\$	649,004	\$	612,777	\$	—	\$ 612,777	6 %	6 %
Defense Electronics		576,161		—		576,161		453,806		—	453,806	27 %	27 %
Naval & Power		834,417				834,417		732,777			 732,777	14 %	14 %
Total sales	\$	2,059,582	\$	_	\$	2,059,582	\$	1,799,360	\$	—	\$ 1,799,360	14 %	14 %
<b>Operating income (expense):</b>													
Aerospace & Industrial	\$	101,224	\$	—	\$	101,224	\$	96,397	\$	—	\$ 96,397	5 %	5 %
Defense Electronics		122,760		_		122,760		84,338		_	84,338	46 %	46 %
Naval & Power <sup>(1)(2)</sup>		132,382		6,669		139,051		118,865		12,332	 131,197	11 %	6 %
Total segments	\$	356,366	\$	6,669	\$	363,035	\$	299,600	\$	12,332	\$ 311,932	19 %	16 %
Corporate and other <sup>(3)</sup>		(32,457)				(32,457)		(33,402)		4,876	 (28,526)	3 %	(14)%
Total operating income	\$	323,909	\$	6,669	\$	330,578	\$	266,198	\$	17,208	\$ 283,406	22 %	17 %
Operating margins:	А	s Reported				Adjusted	А	s Reported			Adjusted	As Reported	Adjusted
Aerospace & Industrial		15.6%				15.6%		15.7%			15.7%	(10 bps)	(10 bps)
Defense Electronics		21.3%				21.3%		18.6%			18.6%	270 bps	270 bps
Naval & Power		15.9%				16.7%		16.2%			17.9%	(30 bps)	(120 bps)
Total Curtiss-Wright		15.7%				16.1%		14.8%			15.8%	90 bps	30 bps
Segment margins		17.3%				17.6%		16.7%			17.3%	60 bps	30 bps

(1) Excludes first year purchase accounting adjustments in the current period and prior year period.

<sup>(2)</sup> Excludes the results of operations from our German valves business, which was sold in January 2022, and the loss on divestiture in the prior year period.

<sup>(3)</sup> Excludes costs associated with shareholder activism in the prior year period.

#### CURTISS-WRIGHT CORPORATION and SUBSIDIARIES

#### RECONCILIATION OF AS REPORTED SALES TO ADJUSTED SALES BY END MARKET (UNAUDITED)

#### (\$'s in thousands)

		Т	Aonths End			T	hree	Months End						
		5	Septen	nber 30, 202	3			S	epter	mber 30, 202		% Change		
	As Reported		Adjustments		Adjusted Sales		As Reported		Adjustments		Adjusted Sales		Change in As Reported Sales	Change in Adjusted Sales
Aerospace & Defense markets:														
Aerospace Defense	\$	148,023	\$	_	\$	148,023	\$	114,431	\$	—	\$	114,431	29%	29%
Ground Defense		83,185		_		83,185		54,890		—		54,890	52%	52%
Naval Defense		179,862				179,862		174,844		_		174,844	3%	3%
Commercial Aerospace		79,703		—		79,703		70,257		—		70,257	13%	13%
Total Aerospace & Defense	\$	490,773	\$	_	\$	490,773	\$	414,422	\$	_	\$	414,422	18%	18%
Commercial markets:														
Power & Process	\$	122,118	\$	_	\$	122,118	\$	110,559	\$	—	\$	110,559	10%	10%
General Industrial		111,435		_		111,435		105,561		—		105,561	6%	6%
Total Commercial	\$	233,553	\$	_	\$	233,553	\$	216,120	\$	_	\$	216,120	8%	8%
Total Curtiss-Wright	\$	724,326	\$		\$	724,326	\$	630,542	\$	_	\$	630,542	15%	15%

	Nine Months Ended							Ν	line I	Months Ende				
		S	epten	nber 30, 202	3			S	Septe	mber 30, 202		% Change		
	A	s Reported	Adjusted Adjustments Sales			As Reported		Adjustments		Adjusted Sales		Change in As Reported Sales	Change in Adjusted Sales	
Aerospace & Defense markets:														
Aerospace Defense	\$	380,095	\$	_	\$	380,095	\$	306,980	\$	_	\$	306,980	24%	24%
Ground Defense		220,317		—		220,317		138,391		_		138,391	59%	59%
Naval Defense		532,773		—		532,773		510,597		_		510,597	4%	4%
Commercial Aerospace		232,226		—		232,226		199,341		—		199,341	16%	16%
Total Aerospace & Defense	\$	1,365,411	\$	_	\$	1,365,411	\$	1,155,309	\$	_	\$	1,155,309	18%	18%
Commercial markets:														
Power & Process	\$	373,457	\$	—	\$	373,457	\$	340,702	\$	_	\$	340,702	10%	10%
General Industrial		320,714		—		320,714		303,349		—		303,349	6%	6%
Total Commercial	\$	694,170	\$	_	\$	694,170	\$	644,051	\$	_	\$	644,051	8%	8%
Total Curtiss-Wright	\$	2,059,581	\$	_	\$	2,059,581	\$	1,799,360	\$	_	\$	1,799,360	14%	14%

	Three Months Ended September 30,					Nine Months Ended September 30,				
	2023 2022 2023					2023	2022			
Diluted earnings per share - As Reported	\$	2.51	\$	1.91	\$	6.09	\$	4.79		
First year purchase accounting adjustments		0.03		0.16		0.13		0.17		
Divested German valves business		_		—		_		0.11		
Costs associated with shareholder activism		_		_				0.10		
Former executive pension settlement expense								0.04		
Diluted earnings per share - Adjusted <sup>(1)</sup>	\$	2.54	\$	2.07	\$	6.22	\$	5.21		

## CURTISS-WRIGHT CORPORATION and SUBSIDIARIES RECONCILIATION OF AS REPORTED TO ADJUSTED DILUTED EARNINGS PER SHARE (UNAUDITED)

<sup>(1)</sup> All adjustments are presented net of income taxes.

### Organic Sales and Organic Operating Income

The Corporation discloses organic sales and organic operating income because the Corporation believes it provides investors with insight as to the Company's ongoing business performance. Organic sales and organic operating income are defined as sales and operating income, excluding contributions from acquisitions and results of operations from divested businesses or product lines during the last twelve months, loss from sale of our industrial valves business in Germany, and foreign currency fluctuations.

		September 30, 2023 vs. 2022											
	Aerospa	Total C	tal Curtiss-Wright										
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income					
As Reported	3%	0%	34%	54%	12%	15%	15%	23%					
Less: Acquisitions	0%	0%	0%	0%	0%	0%	0%	0%					
Foreign Currency	(1%)	0%	(1%)	(2%)	0%	1%	(1%)	0%					
Organic	2%	0%	33%	52%	12%	16%	14%	23%					

#### Nine Months Ended

**Three Months Ended** 

September 30,

#### 2023 vs. 2022

	Aerospa	ce & Industrial	Defen	se Electronics	Nav	al & Power	Total Curtiss-Wright			
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income		
As Reported	6%	5%	27%	46%	14%	11%	14%	22%		
Less: Acquisitions	0%	0%	0%	0%	(5%)	0%	(2%)	0%		
Loss on divestiture	0%	0%	0%	0%	0%	(4%)	0%	(2%)		
Foreign Currency	0%	0%	(1%)	(6%)	0%	0%	0%	(2%)		
Organic	6%	5%	26%	40%	9%	7%	12%	18%		

#### Free Cash Flow and Free Cash Flow Conversion

The Corporation discloses free cash flow because it measures cash flow available for investing and financing activities. Free cash flow represents cash available to repay outstanding debt, invest in the business, acquire businesses, return capital to shareholders and make other strategic investments. Free cash flow is defined as net cash provided by operating activities less capital expenditures. Adjusted free cash flow excludes: (i) payments associated with the Westinghouse legal settlement in both the current and prior year periods and (ii) executive pension payments in the prior year period. The Corporation discloses adjusted free cash flow conversion because it measures the proportion of net earnings converted into free cash flow and is defined as adjusted free cash flow divided by adjusted net earnings.

#### CURTISS-WRIGHT CORPORATION and SUBSIDIARIES NON-GAAP FINANCIAL DATA (UNAUDITED)

(\$'s in thousands)

	Three Mo Septer	 	Nine Months Ended September 30,			
	2023	2022	2023		2022	
Net cash provided by operating activities	\$ 146,364	\$ 95,658	\$ 165,717	\$	2,387	
Capital expenditures	 (9,373)	(9,297)	(32,037)		(28,789)	
Free cash flow	\$ 136,991	\$ 86,361	\$ 133,680	\$	(26,402)	
Westinghouse legal settlement	—		10,000		15,000	
Pension payment to former executive	_		 		8,214	
Adjusted free cash flow	\$ 136,991	\$ 86,361	\$ 143,680	\$	(3,188)	
Adjusted free cash flow conversion	140%	108%	60%		(2%)	

### CURTISS-WRIGHT CORPORATION

#### 2023 Guidance

As of November 1, 2023

(\$'s in millions, except per share data)

	2022 Reported (GAAP)		Reported		Reported		Reported		Reported		Reported		Reported		Reported		Reported		Reported		Reported		Reported			2022 ljustments (Non- GAAP) <sup>(1,3)</sup>	2022 Adjusted (Non- AAP) <sup>(1,3)</sup>	ł	2( Reported (GA		2023 djustments (Non- GAAP) <sup>(2,3)</sup>			2023 Ijusted G Non-GA	uidance
						_	Low	High			Low	High	2023 Chg vs 2022 Adjusted																						
Sales:																																			
Aerospace & Industrial	\$	836	\$	—	\$ 836	\$	873	\$ 888	\$ —	\$	873	\$ 888	4 - 6%																						
Defense Electronics	\$	690	\$	—	\$ 690	\$	775	\$ 790	\$ —	\$	775	\$ 790	12 - 14%																						
Naval & Power		1,031	\$		\$ 1,031	\$	1,117	\$ 1,137	\$ 	\$	1,117	\$ 1,137	8 - 10%																						
Total sales	\$	2,557	\$	_	\$ 2,557	\$	2,765	\$ 2,815	\$ _	\$	2,765	\$ 2,815	8 - 10%																						
Operating income:																																			
Aerospace & Industrial	\$	137	\$	1	\$ 138	\$	146	\$ 150	\$ _	\$	146	\$ 150	6 - 9%																						
Defense Electronics	\$	155	\$		\$ 155	\$	182	\$ 188	\$ _	\$	182	\$ 188	18 - 21%																						
Naval & Power	\$	178	\$	14	\$ 192	\$	184	\$ 189	\$ 8	\$	192	\$ 197	0 - 3%																						
Total segments	\$	469	\$	15	\$ 484	\$	512	\$ 527	\$ 8	\$	520	\$ 535																							
Corporate and other		(46)		5	(41)		(41)	(41)	_		(41)	(41)																							
Total operating income	_	423		20	 443	_	472	486	 8	_	480	494	8 - 11%																						
Interest expense		(47)			(47)		(52)	(54)			(52)	(54)																							
Other income, net		13		4	17		28	28	_		28	28																							
Earnings before income taxes		389		24	413		448	459	8		456	467																							
Provision for income taxes		(95)		(4)	(99)		(107)	(110)	(2)		(109)	(112)																							
Net earnings		294	-	20	 314		340	349	 6		346	355																							
Diluted earnings per share	\$	7.62	\$	0.51	\$ 8.13	\$	8.84	\$ 9.05	\$ 0.16	\$	9.00	\$ 9.20	11 - 13%																						
Diluted shares outstanding		38.6			38.6		38.5	38.5			38.5	38.5																							
Effective tax rate		24.4%			24.0%		24.0%	24.0%			24.0%	24.0%																							
Operating margins:																																			
Aerospace & Industrial		16.4%			16.5%		16.7%	16.9%			16.7%	16.9%	20 - 40 bps																						
Defense Electronics		22.4%			22.4%		23.5%	23.7%			23.5%	23.7%	110 - 130 bps																						
Naval & Power		17.2%			18.6%		16.4%	16.6%			17.1%	17.3%	(150) - (130) bps																						
Total operating margin		16.6%			17.3%		17.1%	17.3%			17.4%	17.6%	10 - 30 bps																						
Free cash flow	\$	257	\$	39	\$ 296	\$	370	\$ 390	\$ 10	\$	380	\$ 400	29 - 36%																						

Notes: Full year amounts may not add due to rounding.

<sup>(1)</sup> 2022 Adjusted financials exclude the impact of first year purchase accounting adjustments, the loss on sale of our German valves business, costs associated with shareholder activism and pension settlement charges related to the retirement of two former executives.

<sup>(2)</sup> 2023 Adjusted financials exclude the impact of first year purchase accounting adjustments.

<sup>(3)</sup> Free Cash Flow is defined as cash flow from operations less capital expenditures. 2022 Adjusted Free Cash Flow excluded one-time pension settlement payments of \$24 million and a legal settlement payment of \$15 million. 2023 Adjusted Free Cash Flow guidance excludes a legal settlement payment of \$10 million.

# CURTISS-WRIGHT CORPORATION 2023 Sales Growth Guidance by End Market As of November 1, 2023

## 2023 % Change vs. 2022 Adjusted<sup>(1)</sup>

	Prior	Current	% Total Sales
Aerospace & Defense Markets			
Aerospace Defense	9 - 11%	11 - 13%	19%
Ground Defense	16 - 18%	23 - 25%	10%
Naval Defense	6 - 8%	5 - 7%	27%
Commercial Aerospace	9 - 11%	14 - 16%	11%
Total Aerospace & Defense	9 - 11%	10 - 12%	67%
Commercial Markets			
Power & Process	3 - 5%	4 - 6%	18%
General Industrial	3 - 5%	3 - 5%	15%
Total Commercial	3 - 5%	3 - 5%	33%
<b>Total Curtiss-Wright Sales</b>	7 - 9%	8 - 10%	100%

Note: Sales percentages may not add due to rounding.

<sup>(1)</sup> 2023 and 2022 Sales include the contribution from the engineered arresting systems business, acquired on June 30, 2022, to the Aerospace Defense market.

#### **About Curtiss-Wright Corporation**

Curtiss-Wright Corporation (NYSE:CW) is a global integrated business that provides highly engineered products, solutions and services mainly to Aerospace & Defense markets, as well as critical technologies in demanding Commercial Power, Process and Industrial markets. We leverage a workforce of approximately 8,500 highly skilled employees who develop, design and build what we believe are the best engineered solutions to the markets we serve. Building on the heritage of Glenn Curtiss and the Wright brothers, Curtiss-Wright has a long tradition of providing innovative solutions through trusted customer relationships. For more information, visit www.curtisswright.com.

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Certain statements made in this press release, including statements about future revenue, financial performance guidance, quarterly and annual revenue, net income, operating income growth, future business opportunities, cost saving initiatives, the successful integration of the Company's acquisitions, and future cash flow from operations, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements present management's expectations, beliefs, plans and objectives regarding future financial performance, and assumptions or judgments concerning such performance. Any discussions contained in this press release, except to the extent that they contain historical facts, are forward-looking and accordingly involve estimates, assumptions, judgments and uncertainties. Such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those expressed or implied. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Such risks and uncertainties include, but are not limited to: a reduction in anticipated orders; an economic downturn; changes in the competitive marketplace and/or customer requirements; a change in government spending; an inability to perform customer contracts at anticipated cost levels; and other factors that generally affect the business of aerospace, defense contracting, electronics, marine, and industrial companies. Such factors are detailed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, and subsequent reports filed with the Securities and Exchange Commission.

This press release and additional information are available at www.curtisswright.com.

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