



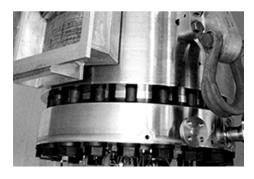




2Q 2016 Earnings Conference Call

July 28, 2016









NYSE: CW



Safe Harbor Statement

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2016 Second Quarter Performance and Business Outlook

2Q Highlights

- Diluted EPS of \$0.88, ahead of expectations, reflecting:
 - Strong performance in the Power segment
 - Benefits of operational improvement and cost control initiatives
- Operating Income up 4%; Operating Margin up 80 bps to 12.8%
- Net Sales decreased 2%
 - Influenced by lower energy demand, weaker global economic conditions
- Strong Free Cash Flow (FCF) of \$79M, FCF conversion 199%

FY 2016 Guidance Highlights

- Raising full-year FCF guidance to \$300 \$320M
- Increasing FY Operating Margin guidance to 14.2 14.4%
 - Now expect 90 110 bps of margin improvement YOY
 - Improved execution driving margin expansion, despite reduced sales outlook
- Maintaining full-year diluted EPS guidance of \$4.00 \$4.15



Second Quarter 2016 End Market Sales

	20′16 Change vs. PY	% of Total Sales	
Aero Defense	1%	14%	
Ground Defense	(18%)	4%	
Naval Defense	4%	20%	
Total Defense Including Other Defense	1%	38%	
Commercial Aero	5%	20%	
Power Generation	2%	18%	
General Industrial	(14%)	24%	
Total Commercial	(4%)	62%	
Total Curtiss-Wright	(2%)	100%	

20'16 Results:

- Defense Markets +1%
- Commercial Markets (4%)

Key Drivers:

- Ground Defense: Lower international sales of turret drive stabilization systems
- Naval Defense: Higher Ohio-class replacement submarine development revenues
- Commercial Aerospace: Higher sales to Boeing, offsetting lower shot peening sales to Airbus
- Power Generation:
 - Benefit of higher AP1000 revenues
 - Continued deferred maintenance spending in U.S. aftermarket
- General Industrial: Lower valve sales (weak O&G markets); sequentially higher than 1Q



Second Quarter 2016 Operating Income / Margin Drivers

(\$ in millions)	2Q′16	2Q′15	Change vs. 2015	
Commercial / Industrial Margin	\$39.0	\$45.2	(14%)	
	13.4%	14.9%	(150 bps)	
Defense	18.6	24.4	(24%)	
Margin	16.3%	20.4%	(410 bps)	
Power	16.1	1.5	1,008%	
Margin	12.5%	1.2%	1,130 bps	
Total Segments Operating Income	\$73.7	\$71.1	4%	
Corp & Other	(\$5.6)	(\$5.7)	1%	
Total CW Op Income	\$68.1	\$65.4	4%	
Margin	12.8%	12.0%	80 bps	

Notes:

All figures presented on a continuing operations basis. Amounts may not add down due to rounding.



2016E Financial Outlook* (Guidance as of July 27, 2016)

Updated (in blue)

(\$ in millions, except EPS)	FY2016E (Prior)	FY2016E (Current)	Growth % vs 2015
Commercial / Industrial	\$1,145 - 1,170	\$1,130 - 1,155	(3 - 5%)
Defense	\$490 - 500	\$475 - 485	0 - 2%
Power	\$535 - 550	\$515 - 530	(2) - 1%
Total Sales	\$2,170 - 2,220	\$2,120 - 2,170	Down 1% to 3%
Commercial / Industrial Margin	\$168 - 173 14.6% - 14.8%	\$165 - 170 14.6% - 14.8%	(1 - 4%) +10 - 30 bps
Defense Margin	\$93 - 97 19.1% - 19.3%	\$92 - 96 19.5% - 19.7%	(3 - 7%) (100 - 120 bps)
Power Margin	\$69 - 72 12.9% - 13.1%	\$68 - 71 13.2% - 13.4%	23 - 30% +270 - 290 bps
Corporate and Other	(\$26 - 27)	(\$24 - 25)	29 - 32%
Total Operating Income CW Margin	\$304 - 315 14.0% - 14.2%	\$301 - 313 14.2% - 14.4%	4 - 8% +90 - 110 bps
Diluted EPS	\$4.00 - 4.15	No change	7 - 11%

^{*} The Company's full-year 2016 guidance reflects growth rates compared to 2015 Pro Forma results, which excludes the one-time China AP1000 fee of \$20 million recognized in the fourth quarter of 2015 from sales and operating income.



2016E Financial Outlook* (Guidance as of July 27, 2016)

Updated (in blue)

(\$ in millions, except EPS)	FY2016E (Prior)	FY2016E (Current)	Growth % vs 2015	
Pension/401K Expense	~\$22	~\$20		
Interest Expense	\$38 - 39	\$40 - 41		
Effective Tax Rate	31.0%	No change		
Diluted EPS	\$4.00 - 4.15	No change	7 - 11%	
Diluted Shares Outstanding	46.0	45.2		



^{*} The Company's full-year 2016 guidance reflects growth rates compared to 2015 Pro Forma results, which excludes the one-time China AP1000 fee of \$20 million recognized in the fourth quarter of 2015 from sales and operating income.

2016E Financial Outlook (Guidance as of July 27, 2016)



(\$ in millions)	FY2016E (Prior)	FY2016E (Current)	Growth % vs 2015
Free Cash Flow (1)	\$290 - 310	\$300 - 320	10 - 18%
Free Cash Flow Conversion ⁽²⁾	158 - 163%	166 - 170%	
Depreciation & Amortization	\$100 - 110	No change	
Capital Expenditures	\$50 - 60	\$45 - 55	

⁽¹⁾ Free Cash Flow is defined as cash flow from operations less capital expenditures. 2016 growth rate is comparable to 2015 adjusted free cash flow of \$272 million, which excludes the contribution to the Company's corporate defined benefit pension plan of \$145 million in 2015.

⁽²⁾ Free Cash Flow Conversion is calculated as free cash flow divided by net earnings from continuing operations.

AP1000 Program Highlights

Background

- Curtiss-Wright providing reactor coolant pump (RCP) technology on Westinghouse AP1000 nuclear power plants
- Began shipping RCPs to China in 4Q'15 (2007 contract)
- Began shipping U.S. RCPs in 10'16 (2008 contract)



Recent Highlights

- China: 8 RCPs shipped and installed (4 each at Sanmen 1 and Haiyang 1)
 - Successfully completed RCP start up and cold hydrostatic testing* at both locations;
 Conducting hot functional testing
 - 2 additional RCPs shipped to Sanmen 2; Remaining 6 RCPs to ship in 2H'16
- U.S.: 4 RCPs shipped in 1H'16 (Vogtle plant)
 - Remaining 12 RCPs to ship by mid-2017

Future Opportunities

Tremendous new build market opportunity in China and India

^{*} Hydrostatic tests are commonly used in pressure vessels to aid in visual leak detection and test the pressurization of a vessel above its normal operating pressure to ensure safe operating capability.



Strategic Focus on Margin Improvement

- Leveraging the benefits of ONE Curtiss-Wright
- Ongoing operational and productivity improvement initiatives
- Reclassifying & simplifying categories:



Operational Excellence
Supply Chain
Lean



Global Footprint
Consolidations
Low Cost Economies



Corporate Efficiency
Shared Services
Asset & Capital Efficiency

Goal: Maintain Top Quartile Performance



Positioned to Deliver Strong 2016 Results

- Remain on track for continued operating margin expansion, up 90 - 110 bps to 14.2 - 14.4%*
 - Mitigating impact of reduced sales outlook
 - Benefit of operational improvement and cost control initiatives
 - Goal to remain in Top Quartile vs peers
- Solid growth in diluted EPS, up 7 11%*
- Strong free cash flow expectations (>\$300 million) driven by AP1000 and improved working capital management
- Committed to a balanced capital allocation strategy



^{*} The Company's full-year 2016 guidance reflects growth rates compared to 2015 Pro Forma results, which excludes the one-time China AP1000 fee of \$20 million recognized in the fourth quarter of 2015 from sales and operating income.

Appendix



Balanced Capital Allocation



- Committed to steady return of capital to shareholders
 - At least \$100M in expected share repurchases in 2016
 - \$300M in 2015 share repurchases
 - Steady dividend payout
- Growth through strategic acquisitions
- Internal investment to support future organic growth

2016E End Market Sales Outlook* (Guidance as of July 27, 2016) Updated (in blue)

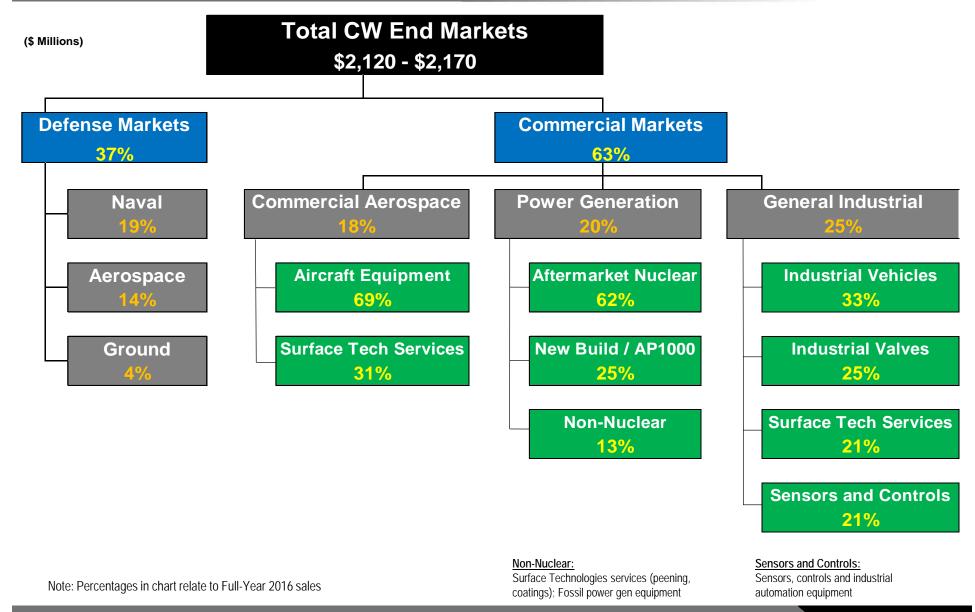
	FY2016E (Prior)	FY2016E (Current)	% of Total Sales
Aero Defense	1 - 3%	Flat	14%
Ground Defense	4 - 6%	(2 - 4%)	4%
Naval Defense	0 - 2%	No change	19%
Total Defense Including Other Defense	Up 2% to 4%	Flat	37%
Commercial Aero	(2 - 4%)	Flat	18%
Power Generation	4 - 6%	0 - 2%	20%
General Industrial	(2 - 6%)	(5 - 9%)	25%
Total Commercial	Down 1% to 3%	Down 2% to 4%	63%
Total Curtiss-Wright	Down 1% to Up 1%	Down 1% to 3%	100%

Total Oil & Gas exposure: <5% of CW sales

^{*} The Company's full-year 2016 guidance reflects growth rates compared to 2015 Pro Forma results, which excludes the one-time China AP1000 fee of \$20 million recognized in the fourth quarter of 2015. This affects 2016 growth rates for Power Generation, Total Commercial and Total Curtiss-Wright sales.

2016 End Market Sales Waterfall (Guidance as of July 27, 2016)

Updated



Non-GAAP Reconciliation

Three Months Ended June 30, 2016 vs 2015

		2010 15 2012						
	Commercial/Industrial		Defense		Power		Total Curtiss-Wright	
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income
Organic	(4%)	(16%)	(4%)	(30%)	6%	1011%	(2%)	0%
Acquisitions	0%	0%	0%	0%	0%	0%	0%	0%
Foreign Currency	(1%)	2%	(1%)	6%	(0%)	(3%)	(0%)	4%
Total	(5%)	(14%)	(5%)	(24%)	6%	1008%	(2%)	4%

Organic Revenue and Organic Operating Income

The Corporation discloses organic revenue and organic operating income because the Corporation believes it provides investors with insight as to the Company's ongoing business performance. Organic revenue and organic operating income are defined as revenue and operating income excluding the impact of foreign currency fluctuations and contributions from acquisitions made during the last twelve months. Note: Amounts may not add due to rounding

