







3Q 2014 Earnings Conference Call

October 30, 2014











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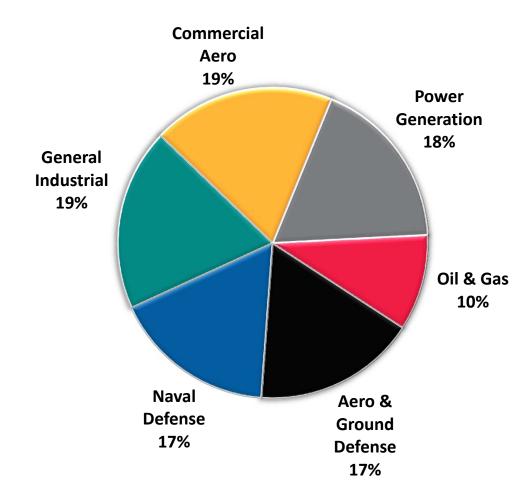
Overview of Third Quarter 2014 Results

- Sales increased 9%, led by double-digit gains in the Commercial / Industrial segment
 - Commercial markets up 8%; Defense markets up 11%
- Operating income increased 13%, led by 7% organic growth
- Operating margin up 50 bps to 13.3%
 - Benefits of ongoing margin improvement initiatives
 - Reflects impact of divestitures and discontinued operations
- Diluted EPS of \$0.90, up 14%
- Free cash flow of \$50 million, up 5%

Note: All figures presented on a continuing operations basis.



3Q 2014 End Markets Summary



Notes:

Percentages in chart relate to Third Quarter 2014 sales. All figures presented on a continuing operations basis.

Key Positives

- Strong growth in industrial vehicles, aided by acquisition
- Ongoing ramp up in commercial aircraft production rates (notably 787)
- Solid performance in Oil & Gas for aftermarket equipment
- Strong demand for embedded computing products driving aerospace defense
- Higher naval defense revenues led by Virginia-class submarine and DDG-51 Destroyer programs

Key Challenges

Lower AP1000 program revenues



2014E Market Outlook (Guidance as of October 29, 2014)

	FY2014E (Prior)	FY2014E* (Current)	% of Total Sales
Aero Defense	8 - 12%	11 - 13%	13%
Ground Defense	(7 - 11%)	(6 - 8%)	3%
Naval Defense	(2) - 2%	3 - 5%	17%
Total Defense Including Other Defense	1 - 5%	3 - 5%	34%
Commercial Aero	6 - 10%	6 - 8%	18%
Oil & Gas	11 - 15%	26 - 28%	10%
Power Generation	0 - 4%	(3 - 5%)	20%
General Industrial	14 - 18%	18 - 20%	18%
Total Commercial	7 - 11%	8 - 10%	66%
Total Curtiss-Wright	6 - 8%	No change	

^{*} All figures presented on a continuing operations basis.



2014E Financial Outlook (Guidance as of October 29, 2014)

	FY2014E (Prior)	FY2014E* (Current)
Total Sales	\$2,565 - 2,615M	\$2,250 - 2,300M
Commercial / Industrial	\$1,040 - 1,060M	\$1,070 - 1,090M
Defense	\$810 - 830M	\$755 - 775M
Energy	\$715 - 725M	\$425 - 435M
Total Operating Income CW Margin	\$285 - 295M 11.1% - 11.3%	\$276 - 286M 12.2% - 12.4%
Commercial / Industrial Margin	\$138 - 142M 13.3% - 13.4%	\$140 - 144M 13.1% - 13.2%
Defense Margin	\$111 - 115M 13.7% - 13.8%	\$105 -109M 13.9% - 14.0%
Energy Margin	\$70 - 72M 9.7% - 9.9%	\$65 - 67M 15.3% - 15.4%
Corporate and Other	\$33 - 34M	No change
Diluted EPS	\$3.50 - 3.60	\$3.40 - 3.50

Full year amounts may not add due to rounding.



^{*} All figures presented on a continuing operations basis.

2014E Financial Outlook (Guidance as of October 29, 2014)

	FY2014E (Prior)	FY2014E* (Current)
Free Cash Flow (1)	\$180 - 200M	No change
Free Cash Flow Conversion	105 - 113%	108 - 117%
Depreciation & Amortization	\$130 - 140M	No change
Capital Expenditures	\$80 - 90M	No change

⁽¹⁾ Free Cash Flow is defined as cash flow from operations less capital expenditures



^{*} All figures presented on a continuing operations basis.

Strategic Margin Drivers

- Reshaping through portfolio review and rationalization
- Leveraging the benefits of One Curtiss-Wright
 - Lean
 - Supply Chain Management
 - Shared Services
 - Consolidation Programs
- Operational and productivity improvement initiatives
- Steady organic sales growth

2018 Operating Margin Objective: 14%



Outlook for 2014 and Closing Comments

- Expect solid sales with strong, double-digit growth in operating income and diluted EPS
 - Growth anticipated in both commercial and defense markets
- On track for significant operating margin expansion
 - Driven by operational improvement and cost reduction initiatives, along with benefits of organizational realignment
- Higher free cash flow expectations driven by improved working capital management
- Committed to a balanced capital allocation strategy

Focused on Increasing Shareholder Value



Appendix



Non-GAAP Reconciliation

Three Months Ended

2014 vs 2013

	Commercial		D	efense	Energy		Total Curtiss-Wright	
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income
Organic	6%	23%	(0%)	(1%)	4%	16%	4%	7%
Acquisitions	7%	6%	4%	5%	3%	(1%)	5%	5%
Foreign Currency	1%	(0%)	0%	2%	(0%)	1%	0%	1%
Total	14%	29%	4%	6%	7%	16%	9%	13%

Nine Months Ended

2014 vs 2013

	Commercial		D	efense	Energy		Total Curtiss-Wright	
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income
Organic	6%	36%	(3%)	(4%)	7%	12%	3%	20%
Acquisitions	9%	6%	3%	4%	1%	(1%)	5%	4%
Foreign Currency	1%	(1%)	1%	2%	0%	1%	1%	1%
Total	16%	41%	1%	2%	8%	12%	9%	25%

Organic Revenue and Organic Operating income

The Corporation discloses organic revenue and organic operating income because the Corporation believes it provides investors with insight as to the Company's ongoing business performance. Organic revenue and organic operating income are defined as revenue and operating income excluding the impact of foreign currency fluctuations and contributions from acquisitions made during the last twelve months. Note: Amounts may not add due to rounding

