

Q3 2022

EARNINGS CONFERENCE CALL

NOVEMBER 3, 2022

Conference Call Dial-in numbers: (800) 245-3047 (domestic) (203) 518-9765 (international) Conference code: CWQ322

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This presentation also includes certain non-GAAP financial measures with reconciliations to GAAP financial measures being made available in the earnings release and this presentation that are posted to our website and furnished with the SEC. We undertake no duty to update this information. More information about potential factors that could affect our business and financial results is included in our filings with the Securities and Exchange Commission, including our Annual Reports on Form 10-K and Quarterly Reports on Form 10-Q, including, among other sections, under the captions, "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," which is on file with the SEC and available at the SEC's website at www.sec.gov.



CURTISS-WRIGHT DELIVERED SOLID THIRD QUARTER RESULTS WITH STRONG ORDER GROWTH

Third Quarter 2022 Highlights

Sales up 3% overall to \$631M

- Strong demand in Nuclear aftermarket, Process and General Industrial end markets drive 9% growth in Commercial markets
- Benefits of combined portfolio more than offset supply chain challenges in Defense (overall A&D flat due to timing)
- Strong Operating Margin expansion up 70 bps to 18.2%
 - Driven by strong profitability in A&I segment and benefits of company-wide operational excellence initiatives
- Adj. Diluted EPS of \$2.07, up 10%, exceeded expectations
- Q3 Orders of \$818M, up 32%; Backlog up 19% YTD
 - Record orders in Defense Electronics; Strong demand in Commercial Aerospace, Nuclear and Process markets
 - Q3 Book-to-Bill of 1.3x

Updated Full-Year 2022 Guidance

Expect 2% - 4% Sales growth

- Ongoing global supply chain challenges impacting timing of Defense Electronics revenues; Continue to expect strong growth in Commercial markets
- Maintained overall 17.1% 17.3% operating margin
 - Stabilized by company-wide operational excellence initiatives
- 10% 12% EPS growth driven by improved profitability
- Revised Free Cash Flow outlook
 - Timing of Defense revenues and delayed receipt of CAP1000 final payment

Recent Events

- CW and X-energy sign Preferred Strategic Supplier Agreement
- Poland selects Westinghouse AP1000 for first nuclear power plant
 - Provides CW opportunity to receive new RCP orders within the next 3-5 years



THIRD QUARTER 2022 FINANCIAL REVIEW

(\$ in millions)	Q3'22 Adjusted	Q3'21 Adjusted	Chg vs. Q3'21	Key Drivers	
Aerospace & Industrial	\$213	\$196	9%	 Strong demand in Commercial Aerospace (narrow/widebody OEM) Double-digit growth in General Industrial (industrial vehicles and surface treatment services) 	
Defense Electronics	\$161	\$183	(12%)	 Timing of revenue in Aerospace Defense (embedded computing and flight test equipment on various programs) and Ground Defense (tactical communications equipment) 	
Naval & Power	\$256	\$235	9%	 Contribution from arresting systems acquisition Strong growth in Nuclear aftermarket and Process (valves) 	
Total Sales	\$631	\$614	3%		
Aerospace & Industrial Margin	\$39 18.3%	\$31 15.7%	27% 260 bps	 Favorable absorption on strong sales growth Benefit of operational excellence and pricing initiatives 	
Defense Electronics Margin	\$37 22.7%	\$42 23.2%	(14%) (50 bps)	 Unfavorable absorption and mix on lower A&D revenues 	
Naval & Power <i>Margin</i>	\$48 18.9%	\$44 18.6%	11% 30 bps	 Favorable absorption on higher revenues offset by unfavorable mix (wind down on CAP1000 program) Benefit of operational excellence initiatives 	
Corporate and Other	(\$10)	(\$9)	(2%)		
Total Op. Income <i>CW Margin</i>	\$114 18.2%	\$108 17.5%	6% 70 bps	Company-wide operational excellence initiatives driving solid operating margin expansion	



2022 END MARKET SALES GROWTH GUIDANCE (As of November 2, 2022)

Updated	(in blue)
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	2022E Growth vs 2021 (Prior)	2022E Growth vs 2021 (Current)	2022E % Sales	
Aerospace Defense	9% - 11%	3% - 5%	19%	 Contribution from arresting systems acquisition; Timing of defense electronics revenues
Ground Defense	(1% - 3%)	(7% - 9%)	8%	 Timing of tactical communications equipment revenues
Naval Defense	1% - 3%	Flat	28%	 Solid revenue growth on CVN-81 aircraft carrier and Columbia-class submarine offset by lower CVN-80 A/C and Virginia-class submarine revenues
Commercial Aero	9% - 11%	9% - 11%	11%	 Strong recovery in OEM (mainly narrowbody) and Aftermarket
Total Aerospace & Defense	4% - 6%	1% - 3%	66%	Defense markets impacted by supply chain and delayed signing of FY22 budget
Power & Process	4% - 6%	5% - 7%	18%	 Strong U.S. nuclear aftermarket and Gen IV SMR revenues, partially offset by lower CAP1000 program revenues (wind down) Strong growth in valves sales to process market
General Industrial	6% - 8%	6% - 8%	16%	 Continued strength in industrial vehicles
Total Commercial	5% - 7%	6% - 8%	34%	Continued strong demand in Comm'l markets, up ~10% ex. CAP1000
Total Curtiss-Wright	4% - 6%	2% - 4%	100%	Organic sales of 2% - 4%

CURTISS – WRIGHT

Note: FY 2022 guidance includes partial year sales contribution from engineered arresting systems acquisition.

2022 FINANCIAL GUIDANCE (As of November 2, 2022)



(\$ in millions)	2022E Adjusted (Prior)	2022E Adjusted (Current)	% Change vs 2021	
Aerospace & Industrial	\$820 - 840	\$820 - 840	6% - 8%	Strong growth in Commercial Aerospace and General Industrial markets
Defense Electronics	\$720 - 735	\$675 - 690	(7%) - (5%)	 A&D sales growth impacted by timing; Expecting supply chain improvement in 2023 Lower Aerospace Defense (embedded computing) and Ground Defense (tactical communications)
Naval & Power	\$1,030 - 1,045	\$1,030 - 1,045	7% - 8%	 Naval Defense growth LSD driven by CVN-81 aircraft carrier and Columbia-class submarine Strong growth in Nuclear Aftermarket and Process, part. offset by wind down on CAP1000 program Reflects ½ year contribution from acquisition (\$40M)
Total Sales	\$2,570 - 2,620	\$2,525 - 2,575	2% - 4%	
Aerospace & Industrial Margin	\$133 - 137 16.2% - 16.4%	\$135 - 139 16.4% - 16.6%	12% - 16% 90 - 110 bps	 Strong absorption on higher sales Benefit of ongoing operational excellence and pricing initiatives
Defense Electronics Margin	\$160 - 165 22.2% - 22.4%	\$150 - 155 22.2% - 22.4%	<mark>(9%) - (6%)</mark> (20 - 40) bps	 Unfavorable absorption on lower A&D revenues
Naval & Power Margin	\$186 - 190 18.0% - 18.2%	\$186 - 190 18.0% - 18.2%	6% - 8% (20) - 0 bps	 Higher Nuclear AM and Process sales offset by wind down on profitable CAP1000 program Solid incremental margin expansion excl. CAP1000 impact Acquisition accretive to operating income, but initially dilutive on operating margin
Corporate and Other	(\$39 - 40)	(\$38 - 39)	2% - 5%	
Total Op. Income CW Margin	\$439 - 452 17.1% - 17.3%	\$ <mark>433 - 444</mark> 17.1% - 17.3%	<mark>3% - 6%</mark> +10 - 30 bps	Continued Margin Expansion despite reduced top-line outlook and CAP1000 wind down



2022 FINANCIAL GUIDANCE (As of November 2, 2022)

(\$ in millions, except EPS)	2022E Adjusted (Prior)	2022E Adjusted (Current)	% Change vs 2021	
Total Sales	\$2,570 - 2,620	\$2,525 - 2,575	2% - 4%	
Total Operating Income	\$439 - 452	\$433 - 444	3% - 6%	Growth in operating income exceeds sales
Other Income	\$17 - 18	\$17 - 18		
Interest Expense	(\$44 - 45)	(\$46 - 47)		Reflects use of revolver and new financing
Diluted EPS	\$8.10 - 8.30	\$8.05 - 8.20	10% - 12%	Maintain double-digit long-term growth rate
Diluted Shares Outstanding	38.6 - 38.8	38.6		Min. \$50M share repurchase in '22
Free Cash Flow	\$345 - 365	\$275 - 315		 Timing of Defense revenues Delayed receipt of significant payment expected upon final delivery of CAP1000 reactor coolant pumps to China to align with customer's project schedule
Free Cash Flow Conversion	>110%	90% - 100%		>100% excluding CAP1000 payment push out
Capital Expenditures	\$50 - 60	\$40 - 45		 Average ~2% of Sales (over time)
Depreciation & Amortization	\$110 - 120	\$110 - 120		

CURTISS-WRIGHT'S LONG-TERM OPPORTUNITY TO SUPPORT GEN IV ADVANCED NUCLEAR REACTORS

X-ENERGY PREFERRED STRATEGIC SUPPLIER AGREEMENT

- Sept'22: Signed agreement to advance the deployment of the Xe-100 Generation IV Small Modular Reactor (SMR)
- Curtiss-Wright selected as a preferred supplier to provide three critical systems for the Nuclear Steam Supply System (NSSS):
 - Helium Circulator System, Fuel Handling System, and Reactivity Control and Safe Shutdown System
- CW's estimated content in excess of \$100M in revenue per four-unit (320 MW) plant
- Through ARDP⁽¹⁾, X-energy expected to build one fourunit high-temperature gas reactor plant in WA with commercial operation by 2028

(2) NEI Study, July 2022: <u>https://www.nei.org/news/2022/studies-and-models-show-demand-for-adv-nuclear</u>

NUCLEAR HAS STRONG U.S. GOVERNMENT SUPPORT

- Strong public and bi-partisan government support (e.g., ARDP, Infrastructure Bill, Inflation Reduction Act, CHIPS Act)
- NEI Survey⁽²⁾ forecasts 300 SMRs in U.S. by 2050
 - NEI survey of its 19 utility members; NEI represents only half of the electricity producers in the U.S.
- Large addressable market serving both electricity and industrial / process heat usage
- CW expects to develop similar relationships with numerous Generation IV SMR designers (including TerraPower, GE-Hitachi, Rolls Royce)
- CW to play a critical role in helping to de-carbonize the existing energy infrastructure through the creation of clean, reliable, and affordable energy



⁽¹⁾ Advanced Reactor Demonstration Program (ARDP) (2) NEL Study, July 2022; https://www.pai.org/news/2022/studies.a

CURTISS-WRIGHT REMAINS WELL POSITIONED FOR LONG-TERM PROFITABLE GROWTH

- Growing order book and strong backlog provide visibility and confidence in long-term outlook
 - FY23 U.S. and NATO defense budget outlooks provide optimism for multi-year growth in defense
 - Commercial markets continue to benefit from long-term secular trends (Nuclear "green" technology, electrification)
- Maintain guidance for Operating Margin expansion despite near-term supply chain and inflationary pressures (17.1% - 17.3%, up 10 - 30 bps)
- Solid growth in Adjusted Diluted EPS, up 10% 12%
- Strong balance sheet and long-term FCF outlook promote balanced capital allocation strategy
- Remain on track to deliver on Investor Day financial targets for 2023







NON-GAAP FINANCIAL INFORMATION

The Corporation supplements its financial information determined under U.S. generally accepted accounting principles (GAAP) with certain non-GAAP financial information. Curtiss-Wright believes that these Adjusted (non-GAAP) measures provide investors with improved transparency in order to better measure Curtiss-Wright's ongoing operating and financial performance and better comparisons of our key financial metrics to our peers. These non-GAAP measures should not be considered in isolation or as a substitute for the related GAAP measures, and other companies may define such measures differently. Curtiss-Wright encourages investors to review its financial statements and publicly filed reports in their entirety and not to rely on any single financial measure. Reconciliations of "Reported" GAAP amounts to "Adjusted" non-GAAP amounts are furnished within the Company's earnings press release.

The following definitions are provided:

Adjusted Sales, Operating Income, Operating Margin, Net Earnings and Diluted EPS

These Adjusted financials are defined as Reported Sales, Operating Income, Operating Margin, Net Earnings and Diluted Earnings per Share under GAAP excluding: (i) the impact of first year purchase accounting costs associated with acquisitions in the prior year, specifically one-time inventory step-up, backlog amortization, deferred revenue adjustments and transaction costs; (ii) the sale or divestiture of a business or product line; (iii) pension settlement charges; and (iv) significant legal settlements, impairment costs, and costs associated with shareholder activism, as applicable.

Organic Sales and Organic Operating Income

The Corporation discloses organic sales and organic operating income because the Corporation believes it provides investors with insight as to the Company's ongoing business performance. Organic sales and organic operating income are defined as sales and operating income, excluding contributions from acquisitions made during the last twelve months, loss on divestiture of the German valves business, and foreign currency fluctuations.

Free Cash Flow and Free Cash Flow Conversion

The Corporation discloses free cash flow because it measures cash flow available for investing and financing activities. Free cash flow represents cash available to repay outstanding debt, invest in the business, acquire businesses, return capital to shareholders and make other strategic investments. Free cash flow is defined as net cash provided by operating activities less capital expenditures. Adjusted free cash flow for 2022 excludes: (i) payments associated with the Westinghouse legal settlement and (ii) executive pension payments. The Corporation discloses adjusted free cash flow conversion because it measures the proportion of net earnings converted into free cash flow and is defined as adjusted free cash flow divided by adjusted net earnings.

<u>EBITDA</u>

EBITDA is defined as Net Earnings before Interest, Tax, Depreciation and Amortization.



THIRD QUARTER 2022: END MARKET SALES GROWTH

(\$ in millions)	Q3'22 Adjusted	Q3'21 Adjusted	Chg vs. Q3'21	Key Drivers
Aerospace Defense	\$114	\$117	(2%)	Higher revenues of arresting systems equipment (acquisition); more than offset by lower embedded computing and flight test equipment revenues on various programs
Ground Defense	\$55	\$56	(2%)	Timing of sales on tactical communications equipment
Naval Defense	\$175	\$176	(1%)	Higher Columbia-class submarine, CVN-81 aircraft carrier and fleet services revenues offset by lower CVN-80 aircraft carrier and timing on Virginia-class submarine
Commercial Aero	\$70	\$67	5%	Solid OEM demand for sensors and services on narrowbody and widebody platforms
Total A&D Markets	\$414	\$416	~Flat	
Power & Process	\$111	\$105	5%	Strong growth in nuclear aftermarket and process markets, partially offset by lower CAP1000 revenues (wind down)
General Industrial	\$106	\$93	14%	Continued strong demand for industrial vehicles products and higher sales of surface treatment services
Total Commercial Markets	\$216	\$198	9%	
Total Curtiss-Wright	\$630	\$614	3%	



FY'22 Adjusted Guidance: 2022E END MARKET SALES WATERFALL (as of November 2, 2022) **Overall UP 2 - 4%** A&D Markets UP 1 - 3% Comm'l Markets UP 6 - 8% **Total 2022 CW End Markets** \$2.525B - 2.575B **Aerospace & Defense Markets Commercial Markets 66%** \$1.67B 34% \$0.88B **Commercial Aerospace General Industrial** Naval **Power & Process** 28% 11% 16% 18% Pumps / Valves / Steam Turbines (Nuclear naval propulsion) Aerospace OEM Nuclear **Industrial Vehicles** 19% ~80% ~60% ~70% Aftermarket (Operating Reactors) **On/Off-Highway Commercial and** 60% Narrowbody / 40% Widebody Embedded computing, sensors Linked to Boeing/Airbus production & New Build (AP1000, SMRs) Specialty Vehicles **Industrial Automation** Ground AM Process and Services ~30% 8% ~20% ~40% Severe-service valve applications for **Electromechanical actuation and Tactical battlefield communications Principally Repair and Overhaul** various markets Surface Treatment Services

Note: Amounts may not add down due to rounding.

- Power & Process market sales concentrated in Naval & Power segment
- General Industrial sales concentrated in Aerospace & Industrial segment

